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Police Raid Union in S. Africa

Black Federation Is Blamed for 4 Workers' Deaths

By William Claiborne Wishington Post Service

lice raided the headquarters of South Africa's largest black labor federation. Wednesday after the discovery of the burned and mutilated bodies of four strike-breaking railway workers. Authorities said the four had been tortured at the central Johannesburg union com-

Before the raid on the Congress of South African Trade Unions, known as COSATU, a large security force with police dogs and whips surrounded the headquarters of the 600,000-member federation.

The federation said in a statement that government moves against it were "part of a campaign to destroy the progressive trade union movement and to replace it. with passive and undemocratic trade unionis

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Meanwhile, the federation and the United Democratic Front, the major coalition of anti-apartheid groups, declared May 5-6 as work stoppage days in opposition to the whites-only parliamentary election Wednesday.

an alticle A police spokesman said that if workers were intimidated or prevented from going to their jobs, the police would take action.

In Cape Town, bundreds of students stayed away from classes Wednesday after police used whips Tuesday to disperse student protesters. Twenty-five students were arrested Tuesday in the second day of violence at the predominantly white University of Cape Town.

More than a million black workers and hundreds of thousands of black students were expected to join the planned boycott, according to the New Nation, a militant weekly newspaper. The police raid on the union fed-

eration followed a formal undertaking by police Tuesday in a procourt not to unlawfully vincial assault, barass or intimidate mem bers of the Congress of South Afri-NEWS ANALYSIS can Trade Unions at their head-

quarters. The pledge was given by a divi-

ALC: NO

U.S. House Adopts Plan to Cut Trade Imbalance

By Stuart Auerbach shangton Post Service

WASHINGTON - The House of Representatives narrowly adopted tough trade language Wednes-day that would force President Ronald Reagan to retaliate against leading trading partners, including Japan, Korca, West Germany, Taiwan. Italy and Brazil. Reagan on Thursday. The inn

endment, sponsored by Representative Richard A. Gep-

hardt, Democrat of Missouri, was Republicans asserted that its pasapproved by the House by a 218sage would trigger a certain veto. 214 roll call vote.

The victory on the House floor gives Mr. Gephardt's presidential The vote occurred as Prime Minister Yasuhiro Nakasone of Japan bid a major boost, especially in was en route to the United States to carly primary and caucus states. try to calm the anger in Washing-ton against Japan and its trade pol-The heavy newspaper and televi-sion coverage leading up to the vote icies. He was scheduled to meet Mr. has enhanced his name recognition and elevated him above the rest of Mr. Reagan campaigned against the Gephardt proposal, and House the pack of lesser-known Democratic contenders.

bardt said his amendment was needed to stem a decline in U.S. competitiveness. He said that hustness leaders and labor officials told him it does not pay to try to self overseas because markets there are closed to U.S. products.

States has to begin to set tough on trade to open up these markets. "We have asked for change but

gotten it simply because we are not credible," be said. "We are not demanding change."

"What we do is more important than what we say," he added, "and that is what this amendment is all about Mr. Gephardt's proposal would

force cuts of 10 percent a year in the trade surpluses of some of the See TRADE, Page 2

U.S. Gets First Conviction for Iran Arms Sales

United Press Int

WASHINGTON - A conservative fund-raiser, Carl Channell, pleaded guilty Wednesday to a criminal conspiratey charge and named Lieuten-ant Colonel Oliver L. North as a co-conspirator in a case linked to the Iran-contra affair.

The charge against Mr. Channell was the first brought by the special prosecutor, Lawrence E. Walsh. It was filed a few hours before the guilty plea by Mr. Channell, 41, who heads at least nine nonprofit and political

action groups. Mr. Channell, appearing before U.S. District Judge Stanley Harris, pleaded guilty to one count of conspiracy to defraud the U.S. govern ment. He faces up to five years in prison and a \$250,000 fine.

He named as co-conspirators Colonel North, the aide dismissed from the National Security Council for his role in the U.S. arms sales to Iran and diversion of profits to the Nicarguan rebels, and Richard Miller, a Channell associate who ran his own public relations company, International Business Communications.

The company has been linked to the aid network for the rebels, known as contras.

Through the organizations that he beads, Mr. Channell collected about \$10 million in 1985 and 1986 and used much of the money to win support for the Strategic Defense Initiative, for conservative congressional candidates, and for sending military aid to the contras.

first criminal indictment and his first conviction in the affair that has shaken the Reagan administration since it became public in November.

charge but withheld sentencing at the request of Mr. Walsh's attornevs until after Mr. Channell completes his cooperation in the inves-

pestion With Mr. Channell standing before the bench, Judge Harris asked him who else took part in his conspiracy to defraud the government by falsely claiming tax-exempt sta-tus for his contra fund-raising.

Waldheim **Assails Meese** For Banning

The Associated Press

VIENNA — President Kurt Waldheim, his voice quavering, criticized Attorney General Edwin Meese 3d on Wednesday for barring him from the United States. In a speech in Eisenstadt, south of Vienna, Mr. Waldheim departed from prepared remarks to express his hurt at the decision and to assail Mr. Meese for placing him on a "watch list" of undesirable aliens. "We didn't say he was guilty, we

just voiced a suspicion," he said, in an apparent mocking imitation of Mr. Meese. "What use are the statements of Mr. Meese that 'it's just a suspicion

on the basis of which he was put on Waldheim said, his voice shaking with emotion. The U.S. Justice Department

said evidence showed Mr. Waldheim aided in the deportation and execution of thousands of Jews and partisans while a lieutenant in the German Army in the Balkans.

Waldheim's Own Data

Earlier, Leslie Maitland Werner The New York Times reported

from Washington. The Justice Department's yearlong deliberations over whether to approve a recommendation that Mr. Waldheim be barred from the United States was largely spent investigating information that be submitted to rebut charges against him, according to department offi-

who greeted him with shouts of "banzai," or "long life."

Just before the vote, Mr. Gep-

He insisted that the United

Hirohito Marks 86th Birthday More than 40,000 people jammed the imperial palace in Tokyo on Wednesday to cheer Emperor Hirohito, above, on his 86th birthday. Hirohito, the world's longest-reigning monarch, made three brief appearances before well-wishers,

Judge Harris said that there "has been a plea agreement in this case"

and reviewed an agreement signed April 28 between Mr. Channell and Mr. Walsh, who was named by a court panel to investigate the affair.

Included in the agreement, a Walsh attorney said, was the written guarantee of cooperation from the so-called watch list," three other unidentified employees Waldheim said, his voice sh of Mr. Channell's organization.

The case marked Mr. Walsh's

Judge Harris found Mr. Chan-nell guilty of a single conspiracy

U.S. Treasury Secretary's Policies Meet Growing Skepticism sional commissioner of police after

where the federation sought a Supreme from attacking union members at the headquarters.

The federation had charged that. See RAID, Page 2

Kiosk

Pakistani Jet Is Shot Down

ISLAMABAD, Pakistan (Reuters) - A Pakistan Air Force jet was shot down Wednesday while chasing Afghan aircraft near the northwest border, the Associated Press of Pakistan reported.

The news agency said the plane was hit by a missile while chasing a formation of intrud-ing Afghan aircraft near Miranshah in the North Waziristan tribal area. The plane crashed near the Pakistani-Afghan border. The pilot ejected and was taken back to base, the agency esid

Lagos Campus Closed

LAGOS (AP) --- The Nigerian police have blocked entrances to the University of Lagos campus and administrators dosed the school after student demonstrations in which three students were critically injured, Lagos radio reported.

GENERAL NEWS

U.S. Foreign Service political appointees are a source of conention under President Ronald Page S. Reagan. nen want to Several congress top the Soviet Union from moving into its new embassy in Washington, Page 3. Page 3. The Resgan administration rebuked a senior arms adviser for criticizing the president's

arms control strategy. Page 3. BUSINESS/FINANCE

Thomson-CSF of France and STET of Italy announced plans to create Europe's No. 2 semiconductor company. Page 17. # Ford had record first-quarter carnings that beat out the profjourceful its of General Motors and Chrysler combined. Page 19.

ternation To Our Readers

Investor Because of the May 1 holiday, there will be no Friday issue of the IHT. Publication resomes Saturday.

By Peter T. Kilborn New York Times Service

down

WASHINGTON - The oncecelebrated policies of Treasury Secretary James A. Baker 3d are eliciting growing skepticism as world economic growth persistently slows kets has fallen considerably."

In the fall of 1985, Mr. Baker, the policy maker for a free-trade, free-Until a couple of months ago, Mr. Baker could point to some noteworthy achievements. But market administration, faced compelling signs that the world economy was weakening and might soon now, evidence of deterioration is undermine that of the United showing up everywhere --- in the still-sinking dollar, rising interest States.

rates, growing inflation, a slowing He - or President Rogald Reaof the world economy. gan - rejected the solution of sharp reductions in the federal

Mr. Baker is also losing influence hudget deficits and made two other in a get-tough Democratic Conchoices instead. gress and even in the policy-making councils within the administration. He would beat back the calls in Increasingly, he is seen as a man who has played out his string and

the value of the dollar. And he has nothing new to offer. "The bloom is off the bud," said would defuse the crises over the Lawrence A. Kudlow, a former se- debt of developing countries by

rallying the next.

tide of workers in the "black" con-

struction trade. They arrive from

such depressed northern cities as

Liverpool, Manchester and Leeds.

struction or renovation in Islington - a North London neighborhood

that is rapidly being gentrified -

found many workers from Liver-

pool, Manchester and Northern

ireland, with only a few from Lon-

Although most contract work in

A visitor to five sites under con-

nior economist with the Reagan policies that encouraged their ecoadministration and now chief coonbomic growth.

omist at Bear, Stearns & Co. in In the view of Mr. Baker and New York, "His currency plan and others, the Treasury was at least his debt plan are crumbling now. willing to tackle the problems and His credibility in the financial markept things from getting worse.

"These are all very difficult issues," Mr. Baker said Tuesday. "I'd like to ask you where you think we'd be if we had been unwilling to address them."

Mr. Baker can cite as evidence of his success the sharp decline in mflation, some containment of the debt problem and the pain that the fallen dollar has inflicted on Japan. But a stubbornly high American trade deficit implies failure as well.

World leaders, international Congress for tongh restraints economists and congressional leadagainst imports by driving down ers had expected more substantial gains. Two problems, they say, un-

See BAKER, Page 2



James A. Parced/The Western and Post

Treasury Secretary James A. Baker 3d.

ец гері North of the National Security Council, and Mr. Richard Miller, president of a public relations firm."

Mr. Channell, who assured Judge Harris repeatedly that be understood the plea agreement and wished to plead guilty, was released

on his own recognizance. A Walsh associate also revealed that Mr. Channell, and his organization had "encouraged contributors to take improper charitable deductions on their federal income lax returns. Details of the ples agreement

were not made public.

Mr. Walsh, in a felony information filed in U.S. District Court, charged that Mr. Channell conspired to defraud the Internal Revenue Service and the U.S. Treasury by falsely filing for tax-exempt status for his conservative fund-raising group, the National Endowment for the Preservation of Liberty.

The charge itemized more than sought his deportation. \$2 million in contributions raised for "military and other types of ponhumanitarian aid for the con-

LEBS. Such aid is not deductible under

President Ronald Reagan and Vice President George Bush have praised Mr. Channell's fund-raisre activities. On several occasions. Mr. Reagan met with Mr. Channell's top contributors at White House gatherings. The move by Mr. Walsh against

Mr. Channell came a day after he issued his first interim report on his investigation of the affair and prompted congressional leaders to say they have no plans to grant legal immunity to any other major figures in the affair.

gan administration wanted to allow Mr. Waldheim, the former UN secretary-general, a full opportunity to present his case, which he did through several detailed momorandums with supporting documents

They said Tuesday that the Rea-

and affidavits. The decision to bar him, apnounced Monday, did not depend on any particular new information uncovered in the last year since the department's Office of Special Investigations first proposed the ac-

tion against him, officials said. Rather, they said, as the depart-ment delved into the information submitted hy Mr. Waldheim, it gained a fuller understanding of his wartime role.

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"The more we dug, the stronger the case got," an official said. He added that the State Department now bad sufficient data on Mr. Waldheim's involvement in Nazi persecutions that if he had been a naturalized American ciuzen the department would have

In addition, the official said, the department believed it would be successful in meeting the higher standard of pronf required for deportation.

Under the 1978 law invoked Monday to exclude Mr. Waldheim from catering this country, however, the department only needed to show there was reason to believe he acted under Nazi direction and took part in persecutions based on race, religion, national origin or po-litical opinion, the official noted. Officially, Mr. Waldheim's name

will now go on an Immigration and Naturalization Service "watch list" that is used to exclude people seeking to cater the country. There are See WALDHEIM, Page 2

As a result of those uncertainties, the foreign exchange market and the bond and stock markets have advisers, led by Secretary of the Treasury James A. Baker 3d and Paul A. Volcker, the Federal Rebeen frantic, plunging one day and serve chairman, hold that the dollar has fallen enough - or more than The fundamental split in the .enough Reagan administration's position is

this: The president's monetarist ad-They contend that a further decline will upset the currency and visers, led by Allen Wallis, undersecretary of state for economic af-fairs, believe that the United States security markets, endanger necessary capital inflows, generate inflashould not try to prop up the dol-lar. They bold that market forces tionary expectations, drive up interest rates and hurt growth in both help stabilize the dollar or let mar- are in the process of restoring Japan and the United States. ket forces carry it further down as a . greater balance to Japanese-Ameri-Mr. Wallis was asked Thursday whether President Ronald Reagan

ther American measures to support the dollar at about its present level. He said that Mr. Baker had the responsibility for dealing with the exchange-rate issue, but would not be involved in the Reagan-Nakasome talks, since he would be in

Australia. In any case, Mr. Wallis added, the exchange rate between the dollar and the yen was "not the kind of

issue" he would expect the presi-dent and the prime minister to handie.

But the dollar plunged against

foot in melting gelatin. It stuck in their hair, in their acstrils and in between their toes. Officially their bout was a draw. But

In rural areas across much of the United

States, watching people wallow in gooev foods has become a popular pastime. It is much like mild wrestling, which was once a tions at county fairs.

and bake sales as the most popular way for schools to raise money for marching bands,

the family without seeing sex and violence," said Bruce Rosenbaum of Numid-

ia, Pennsylvania, the undisputed king of this budding form of entertainment.

Still, the growing popularity of such exhibitions has brought some criticism, especially when women are involved. Last summer the University of Pittsburgh rejected the Phi Gamma Deha fraternity's plan to sponsor a wrestling match between two women, saying the event would violate a recent prohibition of anything "sexually exploitive" at fraternity initiation func-

At a fair two years ago in Allentown, Pennsylvania, Mr. Rosenbaum put on what he said was the world's first mashedsweet-potato match. It was a huge success. "That's quite an attraction," he said.

When you go down, you come up looking like a big orange monster." He's also proud of being the first promoter to use creamed spinach, spaghetti and oatmeal.

sey Shore, which is nowhere near New in Florida, California and New York.

Jersey but is on the shore of Larry's Creek in the rural north-central part of Pennsylvania, is his crowning achievement: the first two-course wrestling tournament. The first four bouts were in Jell-O. For the seven other bouts, his eight-person staff added Lucky Leaf Chocolate Pudding, forming a deep brown pool of muck that

stuck to the grapplers like mud. "That's definitely better than Jell-O, much better," said Frank H. Baier, better known as Jamaica Jack, manager of the tag team King Kong and Mad Mike.

But Mr. Rosenbaum has even more ambitious ideas. He is looking forward to August, when he plans to stage the first nearun butter match at the Allentown Fair He is seeking credibility by trying to bait Mayor Edward I. Koch of New York into a series with Mayor W. Wilson Goode of Philadelphia in a benefit for the homeless. He is also preparing to open branch offices

Outside the Tax Rolls By Warren Getler mal Herald Tribert LONDON - They will be in Euston Station again Friday, wait-ing for the 5:55 P.M. express train

By Leonard Silk

New York Times Service

NEW YORK --- As Prime Min-

ister Yasuhiro Nakasone of Japan

arrives in Washington for his talks

with President Ronald Reagan,

there are uncertainties and divi-

sions within the American camp on the matter of greatest immediate concern to the Japanese; the yen-

There are questions about

whether the United States means to

means of reducing the trade deficit. can trade.

dollar exchange rate.

to Liverpool - about 40 young, brawny men, each carrying a single piece of luggage. Officially they are unemployed workers from Liverpool, the manu-

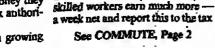
facturing city in northwest Britain, where unemployment remains above 20 percent. Unofficially, they are skilled construction work-

ers heading home after a profitable week in London's underground economy. None of the money they carn is reported to the tax anthorities.

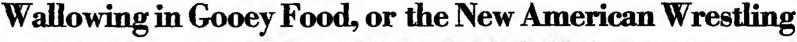
The men are part of a growing

the capital's booming construction industry is controlled by employers who pay unskilled workers the legal minimum of £76 (about \$125) -

In London, an Economy



don itself.



By Lindsey Gruson New York Times Service

JERSEY SHORE, Pennsylvania - Af-

ter months of expectation, the magic moment arrived. Over the roar of about 1,200 pumped-up fans in the high school gymnasium here, the announcer introduced "Sunshine and her manager, the Angel of Death.

"The prom isn't anything compared to this," said Sunshine, who on other days is called Adrienne Smeltzer, a junior at the high school. Clad in a pink and black msuit and cheered on by most of her family, she climbed into the ring and began wrestling with her best friend. Elise Steinbacher, known also as Cornfed Rita, in ,200 pounds (about 545 kilograms) of lime

nent lay exhausted, covered from head to

Jell-O. Jell-O was soon flying out of the ring. Two minutes later Sanshine and her oppo-

the delighted crowd, who gathered in Jersey Shore for the Second Annual Jell-O

and Chocolate Pudding Wrestling Match, gave the decision to Sunshine.

staple at seamy bars but is now considered good clean family fun. Participants volunteer their services and the matches regular-Iv sell out and have become feature attrac-

They are fast supplanting car washes

football uniforms and class trips. There are not many places you can take

the second secon

For the moment, the tournament in Jer-

110:05.

federal regulations.

and Mr. Baker canceled his trip to Why? A Treasury spokesman said Tuesday that the White House

had originally asked Mr. Baker to make the Australian journey for "diplomatic reasons" but had now asked him to cancel the visit to help deal with what the president re-

garded as a protectionist trade bill in Congress. At the end of last week, Mr.

See YEN, Page 2

How High the Yen, How Low the Dollar: Reagan Advisers Split But his pragmatic and exectic would assure Mr. Nakasone of fur-the yen late last week to its lowest duisant lad by Secretary of the ther American measures to support level in the postwar period, setting off fears in the securities markets, Australia.

In Sudan, Talk of the South's Secession Is No Longer Taboo

Washington Post Service

Page 2

KHARTOUM, Sudan - Discouraged by spreading anarchy and new reports of atrocities in a seemingly unwinnable four-year civil war, Sudanese for the first time are considering letting the animist and Christian south secede from the Arabized north.

The Sudanese press, among the freest in sub-Saharan Africa, has flects the absence of realistic peace discussed the possibility without provoking the charges of treason that would have met such suggestions at any earlier time since Su- ple's Liberation Movement is fightdan became independent in 1956. Sudan's leader. General Abdul

Rahman Swareddahab, who returned Sudan to democratic rule late March, hundreds of southern

recently.

"The very fact that the subject is south, according to diplomats. no longer taboo or even shocking is the biggest surprise," an official political agenda along with maintaining Sudanese unity or establishing a federal system."

Such a changed approach reprospects for Africa's largest country and the growing lawlessness in Liberation Movement. the south, where the Sudan Peo-Other Dinkas died when surviing oot for secession, but to change the nature of power in Khartoum. that then were set ablaze, the wit-

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In the latest major atrocity, in pesses said.

dent Gaafar Nimeiri in 1985, also 1,500 - were slain at the rail center wrought in the past three years by hali, supplying jet aircraft and tribe in western Bahr el Ghazal discussed the issue on television of Ed Daein in Southern Darfur militias armed by the government Province, where 6,000 had sought and by bandits taking advantage of

refuge from the fighting to the the breakdown of law and order. Some fear it could signal the Witnesses charged that police spread of destabilization as Arabsaid privately. "Now it's part of the and militiamen of the Arabized Ri- ized nomads forced south by the zegat tribe berded the Dinka civil- destruction of grazing lands in the ians together and opened fire, ap- 1984-85 drought clash with Dinkas fleeing north to escape the war. parently in retalizion for a defeat

inflicted by the rebels' predomi- Diplomats, relief workers and nantly Dinka Sudan People's Lib- Sudanese officials expressed coneration Army. The army is the mili- cern that anarchy had become so tary wing of the Sudan People's widespread in the south that, one southern rebels during the 1955-72 ing to diplomats. specialist said, it had reached the "brink of being so out of control

vors summoned by police to the that even formal peace would not railway station boarded four cars stop the bloodletting."

which the for all a set.

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The massacre was the latest ex- the same side, with the Libyan the Anyanya-2 milina recruited troops and have destroyed rebel last year after the removal of Presi- Dinkas - perhaps as many as ample of the devastation allegedly leader. Colonel Moammar Gad- among the Neur tribe, the Fertit camps along the Ethiopian border.

Washington providing armored Province, the Mundari near Juba, cars to the Sudanese Army. and the Meuril along the Ethiopian Ethiopia has aided Colonel John border.

Garang, the American-educated rebel leader, since the war began in der has spread from the south to 1983. Kenya and Uganda increas- Darfur with the introduction of ingly have provided logistical aid. modern arms snuggled in from Recent visitors to Colonel Gar- neighboring Chad.

civil war as part of a policy to destabilize Arab governments.

top the bloodletting." Liberation Army is fighting not so since the fighting began in 1983. Oddy, Libya and the United much the Sudanese Army as gov- Soldiers have inflicted heavy ca-

and the Meurli along the Euliopian

Recently, the potential for disor-

ang's headquarters at Boma in the Departing Libyan troops last southeast reported seeing crates of month distributed at least 1,500 weapons supplied by Israel Israel automatic rifles in Darfur before aided an earlier generation of withdrawing toward Libya, accord-

Increasingly, the Sudan People's achieved its best dry-season results

States for once find themselves on emment-armed surrogates such as sualties on Colonel Garang's best

WORLD BRIEFS

Contras Seen Unlikely to Gain Bases

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LONDON (AP) - The U.S. backed contra rebels are not likely to B able to establish effective bases inside Nicaragua, the International

Institute for Strategic Studies said in its annual survey. The Strategic Survey 1986-87 also said that the military capabilities of The Strategic Survey 1980-87 also said that the initially capabilities of Nicaragua's leftist Sandinist government had strengthened. "Indeed, with no major offensive mounted since October 1985," the survey said, "there were perhaps as few as 2,000 contra combatants still in the country" at the beginning of 1987, concentrated in one central region and attacking only lightly defended or purely civilian targets."

ing to diplomats. Despite such problems, the 55,000-man Sudanese Army bas achieved its best druggeon ments tightened control over northern areas of the country.

Malaysia Rebels Surrendering to Thais

BANGKOK (AFP) - About 800 guerrillas of a mobeen fighting against Malaysia from bases in Thailand for 40 years were expected to sarrender to the Thai Army in Yala Province, Thailands southernmost region, in a two-day ceremony that began there Tuesday local authorities said Wednesday.

The mass delection was the largest ever by members of the outland Communist Party of Malaya, which has about 1,300 members, an army spokesman in the province said. The Communists have been fighting from mountain hideouts on the Thai-Malaysian border. A total of 114 guenillas surrendered last month and the remaining were expected in surrender within a year, the spokesman said.

surrencer within a year, the spokesman suc. The insurgents accepted Thailand's offer of annesty on the condition that they not be sent back to Malaysia. The Thai government is to set mi-villages for the defectors along the border and provide each with fam-land, according to reports quoted by the Bangkok Post newspaper of Wednesday. Wednesday.

Shamir Says Early Elections Possible

PARIS (Reuters) - Prime Minister Yitzhak Shamir of Israel and Wednesday that a dispute in his coalition government over the question of a Middle East peace conference could lead to early elections. Mr. Shamir said at the end of an official visit to France that he was opposed to a new ballot because he believed it would damage efforts to ight Israel's high inflation rate.

The possibility of a new election was first raised by Foreign Minister Shimon Peres who, unlike Mr. Shamir, favors a Middle Esst peace conference under international auspices.

Somalia Seeks Famine Assistance

NAIROBI (UPI) --- The government of Somalia declared a national emergency on Wednesday and called for international aid to combat a famine officials say has killed 589 people. The minister of internal affairs, Brigadier General Ahmed Saleyman

Abdulle, said 60 percent of Somalia's population has been affected by serious drought.

General Abduile said the situation would be particularly critical in the next six weeks and that people in severely affected areas would next, emergency food, water and medical supplies.

COMMUTE: London's Economy

(Continued from Page 1) authorities, some subcontractors specialize in the black economy.

"If the workers are not paying taxes, it usually means they are willing to accept lower wages," said Jon Shields, director of the independent Employment Institute in London. "That makes hiring them attractive to certain employers who don't want to pay out higher wages and national health insurance."

He discounted the possibility of welfare fraud. "There is very little evidence to suggest that these workers in the construction market are also receiving welfare pay-ments," Mr. Shields continued. Their offense is evading tax, rath-

er than fiddling with the dole." Mr. Shields said that if the men were getting unemployment bene-fits, the amount - depending on family size — would average £70 to £80 a week. That is roughly a third of what most of the Liverpool com-

muters earn in London, he said. So, early every Monday, the men make the 220-mile (360-kilometer), three-hour train ride to London. And then, every Friday, they take the 5:55 back to Liverpool to spend

the weekend with their families. There are no precise numbers, but those Liverpudlians who were willing to talk at Euston Station estimated that several hundred men commuted weekly from Liverpool to London, Including those who stay "south" during the weekends, they said, the number of Liverpudlians working illegally in the London construction market is in the thousands.

A typical commuter was Mark, 21, who has been a regular on the Liverpool-London circuit for two years. He asked that his last name not be used. As he waited for the train, a level, a tool used in bricklaying, jutted from his traveling

bag. "I've been doing this for two years because I can't find work back up oorth that will cover the illegal work. "A friend of mine was £150-a-mooth paymeot for my caught by the tax people," Mark flat," he said. "I'm working as a bricklayer for a small firm down £1,000 that he carned doing renobere, refurbishing flats and bring-ing in about £45 a day. In Liver-

consecutive months, unemploy-ment in Britain in March stood at 3.04 million, or 11 percent of the work force. In Liverpool, unemployment last month was 23 percent or 54,000 people; in Leeds it was 13 percent or 32,000 people. and in Manchester 19.5 percent or 38,000.

On Sunday, a mass demonstra-tion supported by Britain's opposi-tion parties and by its major trade unions is planned to underline the problem. The organizers of "Hands Across Britain" say they expect 500,000 people to link arms at 3 P.M. to form a human chain from Liverpool to London.

Another answer has been found by the men at Enston Station. Mark said that eight of his "mates" from Liverpool worked on his shift and that all were paid under the table. He said he spent £17 a week for the round-trip Liverpool-London fare, saving £9 each week by buying a 12-month British Rail discount card.

He said they spend their nights on the work site if the house has central heating. If not, they stay in cheap bed-and-breakfast hostels where they get group rates. "I've got two kids back home

that's why I'm down here," said Colin, 24. He gestured at himself and Fred, also 24 and also from Liverpool. "We're both clearing £250 a week as plasterers. There aren't any jobs now in Liverpool, and the ones you find there bring only £60 to £80. We squat in flats at night - every six months we get a bit of a hassle, but can easily move

on to the next squat." What about moving to London? "Forget it," he said. Any attempt to move their fam-

cits - by persuading Mr. Reagan ilies south has been made prohibitively expensive by a rapid rise in housing prices in London and outlying areas, averaging 25 percent aually over the last two years. The commuters shrugged off the possibility of being caught doing

tolerating higher budget deficits and greater inflatioo to stimulate said. "for oot having paid taxes on their economies.

that he planned to speed on a cere-

monial visit to Australia until the

White House and the State Depart-

ment asked him to stay put.

the economy or to improve the big Washington. "If you are asking us inclinations, American trade deficits or reduce the West German and Japanese trade surpluses. Western banks have cut their

leading to developing countries, not raised it, as Mr. Baker urged in inaugurating the "Baker plan" in October 1985. Now interest rates, driven up by the falling dollar, are pushing up the countries' costs of making payments oo their loans, former secretary as saying of the while Brazil, the biggest debtor, has then-high dollar, "It's our currency similarly difficult policy reversals: making payments on their loans, witnessed the resignation of anoth- and your problem," and attempts er finance minister while talks with

Through a self-belp exercise with cading upon his desk this week, one

industrial nations and those com- mann, West Germany's minister of of staff, Howard H. Baker Jr., suit ing on stream will do little to revive economics, in a speech Tuesday in the Treasury secretary's pragmatic

> to pursue an inflationary policy, that we woo't do." Mr. Baker took over the Treasury in February 1985 from Donald T. Regan, who took Mr. Baker's job as chief of staff at the White House, Within weeks, be had established an entirely new tone from Mr. Regan's. During the Regan down.

tenure Germans characterized the to deal with debtor countries' probletns were left to bank-dictated aus-

terity programs.

Further, the White House has been quick to defend Mr. Baker against some of the periodic assaults on his torf, such as when the president's special trade represen-tative, Clayton K. Yeutter, "left the reservation," as the White House puts it, in seeming to talk the dollar

But lately some issues seem to have been slipping from Mr. Bak-er's control. He initially opposed the trade sanctions against Japan, but Mr. Yentter and Commerce

Secretary Malcolm Baldrige won the president's support. He lost anher round with Mr. Baldrigs, who

Lebanon Cabinet Meeting Postponed

BELRUT (AP) - A new meeting of the Lebanese cabinet to deal with the nation's economic crisis has been postponed indefinitely, the speaker of Parliament, Hussein Husseini, announced Wednesday. The method had been set for Thursday.

The announcement said the postponement was "to allow more coatacts at all levels so that the cabinet meeting would be successful." The phrase indicated that differences persisted among Prime Minister Rashid Karami's rival Christian and Moslem ministers in the cabinet on how to.

deal with Lebanon's economic crisis. Mr. Karami's 10-man cabinet held its first meeting in seven months on Thursday as a nationwide strike, called by the 250,000 strong General Confederation of Labor to protest soaring prices: paralyzed the country.v



Ministers of five of the six African nations known as the front-line states for their opposition to South Africa's apartheid policy have arrived ; in Moscow for a brief working visit, Tass said Wednesday. They are, Angola, Mozambique, Tanzania, Zambia and Zimbabwe, Botswana was not represented. (Reuters)

porting Rudolf Hess, Hitler's deputy, left the British Military Hospital in West Berlin, returning Mr. Hess to

a state watte

BAKER: Policies Elicit Skepticism as World Economic Growth Sloves

(Continued from Page 1) dermine Mr. Baker's policies and

illuminate their limitations. The biggest problem has been making sharp and continuous re-ductions in the federal budget defi-

to ahandon his opposition to tax increases, by persuading Congress to cut spending, or some of both, as the new leadership of Congress is urging. The other is the West German and Japanese refusal to make

The flagging promises of Mr. its banks have broken down. Baker's policies all seem to be cas-

HESS LEAVES HOSPITAL - An ambulance trans-

Spandau Prison on Wednesday. Mr. Hess, who just turned 93, was taken to the hospital on Tuesday night. He was hospitalized for more than two weeks in March.

By Jonathan C. Randal

pool, I'd be really lucky to find a days in jail. So if I do get caught, I construction job, but if I did, I'd have my bills written off by the have my bills written off by the make less than £25 a day." Although it has fallen for eight lose four weeks' work."

WALDHEIM: He Assails Meese

(Continued from Page 1)

about 40,000 people on the list. including criminals, Communists and those with contagious diseases.

Were Mr. Waldheim to try to visit this country he would be subject to an exclusionary hearing at which he would have to prove he is eligible for entry, the official explained. Mr. Waldheim is the first foreign head of state to be barred under the law.

Mr. Waldheim, speaking Tucsday night on Austrian television. described as "dismaying and incomprehensible" the U.S. decision. He said he had a "clear conscience" about his wartime activities.

The Austrian government, closing ranks around Mr. Waldheim, stering an already strong case also said it was "dismayed" by the decision.

The initial recommendation that Mr. Waldheim he hanned was made in April 1986 by the Office of has given varying accounts of his Special Investigations, which is re- activities in the war.

A New Finding On Infant Death

Journal of Medicine.

LE LOUVRE

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Revers

versity of Wisconsin School of BOSTON - A special form of Medicine said they were not sure hemoglobin, the chemical that absorbs oxygen in the blood, appears er the lingering hemoglobin contributed to the disease. to linger in oewborns who are destined to die from sudden infant But they said their findings death syndrome, researchers remight someday help doctors preported Wednesday. dict if a newborn is at risk for the

A team of researchers at the Uni-

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sponsible for tracking down and deporting war criminals. The recommendation followed

government for a month and I only

an investigation by the World Jewish Congress, which prompted the Justice Department to examine American archives.

In November, the Yugoslav government offered to let American investigators examine its archives. The head of the Office of Special Investigations, Neal Sher, weni with a historian in December to Belgrade, where they obtained new details and a fuller understanding of Mr. Waldheim's role in German

Army actions, including deporta-tions and executions, officials said. Information gained in Yugoslavia was "new and significant," bolagainst Mr. Waldheim, officials

Mr. Waldheim has denied involvement in Nazi atrocities and

For new policy opdons, all he appears to have left are the ones that had been rejected -draconian reductions in the U.S. budget deficits, which would require tax increases and spending cuts, and equally wreaching budget-stimulus policies in Japan and West Germany. But in the newly reorganized White House, it is unclear whether

Mr. Reagan president might be finally brought around. Prime Minister Yasuhiro Nakasone of Japan was to arrive in Washington on Wednesday to appeal to Mr. Reagan to abandon the \$300 million in trade sanctions he

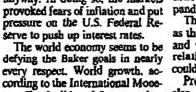
imposed on that country. Mr. Baker opposed the sanctions but they became politically inescanable because Japan rebuffed his appeals to speed up its economy and huy more American and other foreign goods.

countries remain fully committed The House of Representatives is hurtling toward passage of tough, partly anti-Japanese trade legislato strengthening policy coordinaeration to foster the stability of tion and the Senate is starting work on a stringent bill of its own. The exchange rates. We all believe a further decline of the dollar could

whole objective of Mr. Baker's cheap-dollar policy, he said in starting it in September 1985, was to discourage such "protectionist"

the White House spokesman, relegislation. peated Mr. Baker's message that the United States and its six higgest Meanwhile, the dollar has slipped below 140 yen from 160 at industrial allies want to "foster stathe end of last year, and below 1.8 hility" in exchange rates - and the German Deutsche marks from 1.95. Midway through this latest decline, Mr. Baker began calling a dollar rallied. halt and joining with other counof Clayton K. Yeauer, the special tries in threatening to punish the markets if they pushed the dollar trade representative, for warning Japan that the dollar might fall to 100 yea if it did not take stronger down more. But the markets did action to open its markets and exanyway. In doing so, the markets

disease and help medical examiners determine if the disease caused the death of an infant. The study was serve to push up interest rates. published in the New England



tary Fund, slid to 2.9 percent last year from 3.1 percent in 1985, and is projected to go to 2.7 percent this VELL. A new internal study by the Organization for Economic Coopera-

tion and Development in Paris

other leading industrial countries Within the administration, Mr. that the Treasury secretary con- Baker captured near absolute conceived and calls "international exobut convergence toward slower year.

growth and higher inflation. Mr. Baker's coordination policy requires further reductions of U.S. budget delicits but offsetting policy changes in Japan and West Germany. And both have been as We cannot change the principles of our policy," said Martin Bange-

(Continued from Page 1)

markets, declared: "Let me empha-

size that all seven major industrial

tion, promoting growth and coop-

be counterproductive to our ef-

On Monday Marlin Fitzwater,

Mr. Wallis last week was criocal

Baker, seeking to quell fright in the more expensive.

induced a Japanese company. Fujitsu Ltd., to abandon its takeover trol of economic issues through the of a French-owned American comnomic policy coordination," Mr. creation of the White House Eco-Baker seeks "convergence" of nomic Policy Council, and he has pany, Fairchild Semiconductor nomic Policy Council, and he has Corp., even though the Treasury countries' economic performances won widespread praise for the toward faster growth and low infla- overhaul of the tax system that he tion. He has obtained convergence, engineered for Mr. Reagan last Mr. Baker's place within the ad-

ministration seems to remain pretty solid. Aides say his rapport with the president has never been easier. and it can only be helpful that a reluctant to make those changes as the president's chief of staff, Ken- The question is going to be whether Mr. Reagan has been to raise taxes. oeth Duberstein, is now deputy the decisions that come out of the House officials, including the chief table."

trade deficit.

trade imbalance.

kets shaky.

favored it. On trade, said a senior official who works often with Mr. Baker, there's been a fragmentation and loss of control over all of the parties because of this huge politicaliza-tion of that process." And a White

close associate when Mr. Baker was from the Economie Policy Council. chief of staff. Other top White council remain absolute and intrac-

YEN: Reagan Advisers Are Divided TRADE: ciation, and Japan's exports are 'Tough Measure

(Continued from Page I) But other economists contend that the dollar still has a good way United States's major trading partto fall, perhaps 20 percent. And ners, including Japan, West Germany, Taiwan, South Kerea, Brazil some say a currency realignment alone can never cure the American and Italy.

Earlier, the House Republican The major industrial countries leader, Robert H. Michel of Illicontinue to inveigh against protec. nois, called the Gephardt proposal "a one-way expressway to an ecotionism and assert the need for "convergence" of their fiscal and nomic inferno for American workmonetary policies, to correct the ers."

Mr. Michel said it would trigger But their failure to act decisively, retaliation from the trading partespecially through greater fiscal stimulus in Japan and Western Euners and a possible collapse of world currency and financial marrope and budgetary restraint in the kets.

United States, leaves the underly-The chairman of the House ing crisis unresolved and the mar-Ways and Means Committee. Dan Rostenkowski, Democrat of Illi-Mr. Reagan and Mr. Nakasone nois, who led the opposition on the House floor to the Gephardt will be trying to calm the markets and contain the bitter political smendment, said the bill from his committee would accomplish the same aims as Mr. Gephardt's by using "a surgical knife rather than a meat ax."

He called the committee version. which was defeated. "reasoned but tough" and said Mr. Gephardt's smeadment was "too draconian to be effective."

Representative Hal Daub, Republican of Nebraska, said he was one of two members who voted against the committee bill because he feared that even the committee's 100ed-down version of the Gephardt proposal would trigger retaliation against U.S. overseas agriculture sales.

committee "even though it's not my tion site and sought the protection cup of tea" because of the care Mr. of some soldiers on goard duty. Rostenkowski used in crafting a The police statement said the bipartisan bill that Mr. Resgan four workers were killed "for no could sign. But the bill will lose his other reason than that they chose support if the Gephardt amend- not to participate in COSATU's

Twenty-two people fu Sierra Leone, including the dismissed former vice president, Francis Minah, have been charged in connection with last month's coup attempt. The National newspaper reported Wednesday in Freetown. (Renters)

TRAVEL UPDATE

House official says, "I sense that Airlines Asked to Inspect 900 Engines."

WASHINGTON (AP) - The National Transportation Safety Board has urged ardines to inspect more than 900 Pratt & Whitney J78D jet engines of the 200 series, following three incidents in which the engines malfunctioned in recent months.

In each case the planes, which are designed to operate with one of their In each case the planes, which are designed to operate with one of their two engines out, landed safely. The JT8D engine powers such popular aircraft as the Boeing 727, Boeing 737, DC-9 and McDonnell Douglas MD-82, a board spokesman said. The 200 series engine in question is used? by about 330 McDonnell Douglas planes, he said. The board asked the Federal Aviation Administration on Thesday, to

"establish an appropriate inspection program" for the engine. The recommendation grew out of the board's investigation of an incident. March 23 that involved an American Airlines MD-80 aircraft making an approach to Minneapolis. The board said a series of internal vanes that approach to Minneapous. The board said a series of internal values using direct air into the turbine blades in one of the engines stalled. The engines was shut down and the plane made a safe landing, the investigators said. Two similar problems were reported in December.

Greek coastal and inter-island ferry services were cancelled because of strong winds in the east and southern Aegean, the coast guard said. Weather forecasters said the bad weather was expected to continue. Thursday. But the restriction on sailings from the port of Piracus would, be lifted if the weather improved Friday, the coast guard said.

RAID: Union Blamed for 4 Deaths

(Continued from Page 1) ... on April 22, shortly after six strik-ing rail workers were shot to death More than 16 in clashes with security forces, po- ways workers were fired last work lice rampaged through the 11-story

idence" that four men whose bodics were found Tuesday night in southeast Johannesburg had been abducted at their work places, tak--

to a spot on the outskirts of the city. There, police said, they were attacked with knives and machetes and set on fire with gasoline-filled tires. The state Bureau for Information said it was not known whether the victims were set afire after being killed or died from the ritual "necklace" execution. The state-run South African

Broadcasting Corp. reported Wednesday night that seven persons had been arrested in connectioo with the killings. It said one person who was abducted escaped from a car taking him to the execuactions." Authorities said three of

the victims were black and one was More than 16,000 striking rail-

by the state-owned South African headquarters, beating up union Transport Services after a week of members and vandalizing proper-violence in which more than 60. commuter trains were firebombed, Police said they had "reliable ev- most of them on the rail link be-

tween central Johannesburg and the black township of Soweto. The Transport Services said se Monday, however, that hundreds en to union headquarters and "bru- of dismissed workers had applied . taily assaulted" before being taken for reinstatement and that it er." pected a flood of returning workers-Wednesday and Thursday.

The seven-week strike, which is illegal, is the largest ever against South Africa's public services.

A police statement tacitly acknowledged that it had violated flie undertaking made in the Supreme COUTL

"Although an undertaking was sought from the South African Possimembers at COSATU Honse would not be molested - an under a taking the SAP gave without hest tation - it is clear that COSATU a House is being used by individuals to plan and perpetrate acts of wo

to plan and perpetrate acrs on which lence," the statement said. Witnesses said, police sealed disc the block around the building and dispersed. demonstrators which leashed dors and rubber which leashed dogs and robber whips

E E Visto

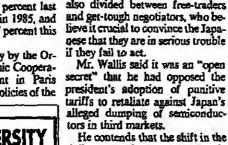
Mist. Temp. 10-8 (41-46).

DES finds that the current policies of the ANTIQUAIRES CA UNIVERSITY DEGREE WILL BE OPEN FRIDAY MAY 1 BACHELOR'S . MASTER'S . DOCTORATE For Work, Academic, Life Experience Send detailed resume 250 ART DEALERS OPEN for free evaluation. TUESDAY THRU SUNDAY PACIFIC WESTERN UNIVERSITY 11 a.m. to 7 p.m. 600 N. Sepulvedo Bivd., Los Angeles, Colifornia 90049, Dept. 23, U.S.A. 2, PLACE DU PALAIS-ROYAL 75001 PARIS - TÉL. (1) 42.97.27.00

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pand the economy. That, Mr. Wallis said, sounded as though the United States could and would control the dollar-yen relationship, which he insisted could be done only by the market.

Mr. Wallis said it was an "open



forts."

President Reagan's advisers are also divided between free-traders and get-tough negotiators, who believe it crucial to convince the Japanese that they are in serious trouble

secret" that he had opposed the president's adoption of punitive tariffs to retaliate against Japan's

He contends that the shift in the dollar-yen exchange rate is already remedying the trade imbalance,

exports fell 1.4 percent in 1986, tion. while the volume of its imports rose 13.3 percent.

The Associated Press HELSINKI - Harri Holkeri, a governor of the state bank, bas announced that he is forming Finland's first conservative-led cabinet sioce World War II.

Mr. Holkeri said Tuesday that he would head a four-party coalition that would control 131 seats in the 200-member parliament, two seats short of the two-thirds majority noting that the volume of Japan's needed for major acts of legisla-

The coalition parties must still endorse the proposed cabinet in

These changes, he maintained, separate votes. But Mr. Holkeri are not yet reflected in official said he expected to win approval trade statistics, stated in dollars, and go to President Mauno Koibecause Japan's imports are now visto to be formally appointed on cheaper because of the yen's appre- Thursday.

هى امن الأجل

forces that could endanger the critically interdependent Japanese-American relationship.

Finnish Banker To Form Cabinet

The leading free trade advocate in the House, Representative Bill

- -:

Frenzel, Republican of Minnesota, said he supported the bill in the

ment passes, be said.

Reagan Adviser Is Rebuked for Criticizing Arms Strategy

By Steven V. Roberts New York Times Service WASHINGTON --- The Resgin

dministration has rebaked Edward L. Rowny, one of its senior arms advisers, for criticizing the president's arms control strategy. It said Mr. Rowny's comments could complicate talks with the Soviet Union.

"It is somewhat difficult, and there's no sense denying that," Marlin Fitzwater, President Ronald Resgan's spokesman, said

Tuesday. "I think it is fair to say that there are people who are somewhat upset about it and would rather he didn't make those comments, but I have not heard of any efforts to change his status as n negotiator."

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In an interview Tuesday, Mr. Reagan was less critical of Mr. Roway, saying, "I expect diverse opinious in the shop."

But he did take issue with Mr. Roway's suggestion that the administration was not doing enough to reduce the Warsaw Pact's numerical superiority in conventional

forces, while it was seeking reduc-tions in medium- and short-range suclear missiles in Europe. Mr. Reagan insisted that this su-

periority "would have to be taken into account" in any agreement be-tween Washington and Moscow on medium- and short-range missi As Mr. Reagan spoke, the State

Department rejected a Soviet de-mand that U.S. warheads for West German missiles be destroyed as part of an accord. The Soviet demand was made in

a formal statement Monday at the Geneva arms talks. The Kremlin also presented a draft treaty on medium-range arms at that time, On Tuesday, Charles E. Red-man, the State Department spokes-man, criticized the demand.

"The Soviets had never previous-ly raised the question," he said. "For them to raise this issue now suggests a lack of serious intent," On Monday some officials said they had expected the issue to be raised and that the elimination of

flicts and human rights. the warheads should be considered. He said the Soviet offer on medi-The United States has taken the nm- and short-range weapons was

position that the nuclear weapons of its allies should not be covered

while the British and French have "We don't have a consistent stratheir own nuclear warheads, the warheads for the West German tegic policy," said Mr. Rowny, who said he was talking about policy of recent administrations and not just mussiles are under U.S. control. Mr. Rowny, a retired army licuthat of Mr. Reagan.

tenant general who has spent 15 Mr. Reagan did not state explicyears in arms control work. illy how the conventional weapons prompted the debate Monday oblems would be addressed. But when he praised a commentary by former President Richard M. Nix-White House officials have said the administration would probably try on and Henry A. Kissinger, who to attach an "understanding" to was Mr. Nixon's chief foreign poany arms pact, asserting that both hey adviser, on the need to link n sides would make a special effort to missile treaty with reductions in negotiate a reduction in conven-Soviet conventional forces. The artional arms in separate talks.

ticle was published Sunday in the Los Angeles Times. Mr. Rowny has been one of Mr. Rowny did not endorse their many figures in recent days warn-ing that the administration had not position, but he said the negotiauons with Moscow should not be been sufficiently concerned about focused solely on the issue of medithe Warsaw Pact's numerical ad- sull required. um- and shon-range missiles and vantage in conventional military should also deal with such matters forces. This advantage, the critics as conventional arms, regional consay, would leave Western Europe vulnerable if nuclear missiles stationed there were removed.

Capitol Hill.

Tuesday,

The United States and the Soviet

By Neil A. Lewis New York Times Service

ing 100 warheads outside Europe.

Earlier this month, Moscow also proposed removing from Europe all short-range weapons, those that can travel 300 to 600 miles (about 500 to 1,000 kilometers).

Verification Issue Mr. Redman and other officials had a mixed reaction Tuesday to Lions. verification proposals in the Soviet treaty draft. The New York Times reported from Washington. The Soviets have noted that

they will be seeking a verification extended, technical discussion was ed States has not proposed this.

For example, an American spe- that each side have the right to cialist said there were potential make a limited number of visits to problems with the language to the "undeclared" sites that could be Soviet dealt saying that inspection would be carried out at "declared" range missiles. The Soviet draft sites. Under the druft, reductions of contains no such provision.

position that the nuclear weapons a "pretty good deal." But he added: Union have tentatively agreed to medium-range missiles would be of its allies should not be covered "That's the small picture. We have remove all medium-range missiles carried out over five years and each by a Soviet-American treaty. But to look at the big picture." from Europe, with each side retain-side would ultimately keep 100 warheads outside Europe.

The draft treaty reportedly says that inspections should be carried out "where necessary." Govern-ment experts said this language would have to be clarified. They will have to be clarified. They said the language suggested that each side might have to make a case for carrying out specific inspec-

The United States has proposed. that each side carry out a limited number of inspections without hav-

ing to justify them in advance. The United States said the Soviet agreement in some of the basic ar- draft was more demanding in one: cas which we require," Mr. Red-, respect. The Russians suggest onman said. But he added that "the site inspection for missile test sites devil is in the details" and that an and training ranges, while the Unit-The Americans have proposed

used to produce or keep mediu

Falvell Steps Up Control **Of Bakker's PTL Empire**

ly

By Art Harris

Washington Past Service By barring the Reverend Jim Bakker from retaking the pulpit of the Praise the Lord empire, or PTL, the Reverend Jerry Falwell has placed himself firmly in control. Beneath crystal chandeliers in

the bailroom of the grand hotel built by Jim and Tammy Bakker with money from their flock, Mr. Falwell announced Tuesday after a PTL board meeting that the board bad cut all payments to the Backers, who he said had received \$4.8 million since January 1984 in salaries and bonuses.

As a team of outside accountants examined the books of the multi- charges. million-dollar ministry, Mr. Fal-well also announced that the Revcrend Richard Dortch, Mr. Bakker's successor as PTL presi-dent; had stepped down and that another top Bakker aide, David Taggart, had been dismissed.

It was Mr. Dortch who negotiated a \$265,000 payment to Jessica Hahn, the church secretary with whom Mr. Bakker committed adul-tery in the 1980 incident that led to his resignation in March.

Mr. Falwell, who was asked by Mr. Bakker to take over PTL, said: "We intend to stay and will not step aside."

He said of Mr. Bakker: "His ministry bere has ceased."

Mr. Falwell said that all bonuses to other PTL executives had been here. stopped as of Tuesday and that all compensation would be scruti-

Harry Hargrave, a Dallas businessman who took over as chief operating officer Tuesday, said five Messner, who is owed \$14 million I've kept quiet."

accountants from the firm of Arthur Andersen & Co. were studying

the books. "We've reviewed operating state-ments through February," Mr. Hargrave said, "but we're going to have to break it down further" to understand the cash flow, Also under way are audits to track down titles to cars, land and homes in possession of the Bakkers. Mr. Faiwell pledged to honor all

PTL debts, He did not respond in detail to questions of reported financial irregularities, nor to charges that Mr. Bakker had frequented prostitutes and engaged in homosexual activities. Mr. Bakker has denied those

But a lawyer for PTL, Norman Roy Grutman, said later that he had spent hours going over tapes and other documentation of these allegations, presented by a Tennessee evangelist, the Reverend John Ankerberg.

"It was not evidence that could be cavalierly disregarded," Mr. Grutman said. "It came from credi-Mr. Falwell, who is based in Vir-

ginia, invited Mr. Bakker to face his accusers.

"If I were Reverend Bakker," he said, "I'd want to most every one of them." He also said: "I have nothing but love and appreciation for the Bakkers. I look around and see so many good things they have done. I thank God for what is

He confirmed that the \$265,000 paid to Ms. Hahn came from PTL funds. The unwitting donor, said Mr. Falwell, was a contractor, Roe everything I've been asked to do.



Jessica Hahn speaking about her role in the Bakker case.

by PTL and has built \$60 million worth of projects at the PTL's Heritage Village USA in Fort Mill.

Mr. Grutman said he had recom mended to the board that payments to Ms. Hahn stop. He said she might be asked to pay back what she had received. Mr. Grutman said that, by talk-

ing to the press, Ms. Hahn had broken the agreement under which she was paid. But Ms. Hahn, 27, later said outside her home in West Babylon, New York: "I have done

WASHINGTON - Several is expected to be ready in two members of Congress have moved WUCKS. Under an agreement signed in to force the Reagan administration 1969, the Soviet Union and the 10 scrap the agreement allowing the Soviet Union to build a new embas-United States provided each other

Soviet Embassy Plan Opposed in U.S.

sy on one of the highest hills in Washington, according to officials in the State Department and on point in Washington that some end of the year. lawmakers say helps its electronic "We want them off that site." envesdropping efforts. Representative William S. Broom-

been investigating reported securifield of Michigan, the ranking Rety breaches at the present U.S. Empublican member of the House bassy in Moscow and assertions Foreign Affairs Committee, said that the new embassy building un-Mr. Broomfield is working on der construction there is riddled

one of several proposals making with electronic listening devices. The House Foreign Affairs subtheir way through the House of committee on operations voted Representatives and the Senate to Tuesday to subpoena State Departbeing withheld from Congress.

form of amendments to a bill au- some secret cables had been with-

thorizing State Department opera- held and that the State Department tions for the coming year. The bill would "negotiate" their release to Contress

In the Senate, Senator Bob Dale Kansas, the Republican leader, has drafted a measure to force the Soviet Union to leave Mount Alto with new embassy sites. The Soviet if the new U.S. Embassy in Mos-Union was given a high vantage cow cannot be made secure by the

A State Department official said Tuesday that there would be no At the same time, Congress has impediment in international law to j scrapping the agreement as long as Moscow was given proper nouce and was paid for any damages. The official said the Soviet Union was believed to have spent \$60 million to \$70 million so far on i the site. Some lawmakers say the Soviet Union should be asked to compensate the United States for the S140 million spent so far on the new embassy in Moscow,

President Ronald Reagan has said that the Soviet Union will not ! he allowed to occupy all the buildsecure new embassy.

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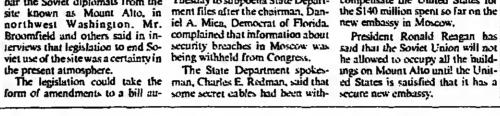
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When it comes to private jets,

har the Soviet diplomats from the

'In Kuala Lumpur, a Party's Empire

Critics Say Its 'Money Politics' Breeds Official Corruption

By Michael Richardson

al Herald Tribun KUALA LUMPUR, Malaysia — When the prime minister and other Malay politicians fought for top party positions at n weekend meeting, they did so in the marble and wood-paneled halls of a gleam-

ing 40-story building. The tower, completed in Decem-ber 1984, is owned by the United Malays National Organization. The party, the chief component of a multiracial coalition that runs the federal government and most state administrations in Malaysia, has its headquarters in the building.

Next door is a 600-room luxury hotel. The United Malays organization owns that too.

The complex is part of a business empire built up by the party since the early 1970s. It has given the United Malays control of most of the main Malay and English-lan-guage newspapers, a television sta-tion, a commercial bank, a finance company, a merchant bank, sub; stantial property holdings and ventures in manufacturing, trading

and tin mining For many Malays this empire is a source of pride, a symbol of their ability to compete on an equal footing with the country's other major ethnic group, the Chinese.

and the first Along with foreigners, immi-grant Chinese had long been a dominant force in the economy.

the economic balance in Malaysia in favor of Malays has produced some controversial results.

At a meeting in February called to promote the principle of public Accountability, Ahmad Noordin Xaria, a former auditor-general of Malaysia, deplored what he said were falling standards of integrity

in politics. Messages Indicate Waite Is Alive, Well

New York Times Service

LONDON - Unofficial, uncon-firmed messages from Lebanon continue to report that Terry Waite, the kidnapped envoy of the archbishop of Canterbury, is alive and well, the archbishop's office

said Tuesday. Mr. Waite disappeared in Beirut or Party of God, faction that is Jan. 11 while trying to negotiate the freedom of foreign hostages seized by Lebanese guerrilla faccie appealed to the speaker of the tions. There has been no firm word on his whereabouts or health since sanjani, who in turn suggested the then, and no formal demands for nsom have been reported. "That's part of the frustration," angled, who have hostages kid-and n chance of rain were forecast in apped by Christian Lebanese in Massachusetts and Rhode Isransom have been reported.

aid Chris Osborne, a spokesman guerrillas.

Other critics worry that "money politics" are encouraging corruption in the bureaucracy, reducing incentives for Malays to acquire sound business skills, accentuating the gap between rich and poor, and playing into the hands of Islamie extremists. Islam is the official religion in Malaysia and nearly all Ma-

lays are Moslems. "Politics," said one veteran member of the organization, "has become primarily a contest for the spoils of office, for the patronage,

licenses, concessions and contracts panics. that go with power." The party, he asserted, had changed during the last 20 years from being a rural-based organiza-tion in which teachers and local leaders played a key role, to one that was in danger of being domi-

nated by businessmen and urban interests Prime Minister Mahathir bin Mohamad, who has been in office for six years, denied assertions that he tolerates or benefits from cor-

ruption He told the organization's gener-al assembly on Friday that "in line with with the assimilation of Islamic values, we have undertaken to clean up management at all levels." Referring to financial scandals that have affected his government's credibility, the prime minister said

that after the economy deteriorated several years ago - under the im-The use of political power to til pact of falling international prices and demand for Malaysia's tin, oil, natural gas, palm oil, rubber and other leading exports -- "a lot of unhealthy practices among busi-

nessmen and managers were exposed." He said action was taken against some offenders, but "unfortunately we could not trace and obtain proof against others."

for the British Foreign Office.

"There has never been a formal

claim or demand and we are left

end Robert Runcie, has sought the

aid of the tranian government, which is thought to have consider-

able influence with the Hezbollah,

suspected of holding Mr. Waite.

In particular, Archbishop Run-

Iranian parliament, Hasberni Raf-

The archbishop, the Most Rever-

with a bag of theories."

But the government, he added would ensure that "all these cheats pay according to their crimes." Critics assert that the Mahathir administration has tended to do too little too late in investigating

cases of alleged corruption, mismanagement or conflict of interest where leading figures of the organization have been suspected of involvement

In September, cabinet ministers were obliged to divest themselves and their families of stakes in com-

But this ruling was only enforced after a public outcry following disclosure that Finance Minister Daim Zuinuddin had acquired control of Malaysia's third largest bank to the detriment of a stateowned investment corporation. Mr. Daim, a wealthy business

man, is a close associate of the prime minister.

Mr. Mahathir narrowly survived a challenge in voting Friday for his position as president of the United Malays organization. The chal-lenge came from Razaleigh Hamzah, his trade and industry minis-

Hussein bin Opn, a former prime minister, said be helieved the groundswell against Mr. Mahathir partly reflected dissotisfaction about alleged abuse of power.

"He must make a genuine effort to weed out corrupt people and clean this government," Mr. Hus-sein said. "That's the message 1 read from the results."

Northeastern U.S.

Gets Spring Snow

facturers, highlight the winners, and set the trends. Where creators plan the aircraft of tomorrow. And BOSTON - An April shower in New England turned to about 15 buyers make it what it is today. If you believe that a plane has to be one of the most outstanding achieinches (about 38 centimeters) of vements of our time; a balance of technology, snow on Wednesday. Snowplows science and beauty, a harmony between high perand sand spreaders went out ahead formance and extreme safety, you will be at the of morning rush-hour motorists who already had removed their

The Paris Air Show 7 It's where the elite decision

makers in the aircraft field gather to face the manu-

FALCON Display. The widebody FALCON 900 is the most accomsnow tires. plished of large business jets: the only one built "We had our summer over the weekend," a state trooper joked with the computer technology used for Mach 2+ Tuesday in the central Massachufighter jets; the only one to do without stick setts town of Cheshire, "We're pushers, stick pullers, stick shakers etc ...

looking forward to winter now." Snow also fell Wednesday mornrequired by most other jets; the only one to offer three engine safety; the ing over Maine, New Hampshire and Rhode Island, but much of it only one with no flight restrictions to cross oceans and deserts. was expected to begin melting later in the day. Warmer temperatures

Today's business jet operating community, major corporations and governments, know what DASSAULT's name stands for. Yet the FALCON 900 has redefined the limits of what a modern-day, large-cabin business jet should be. The heir of the most sophisticated engineering and aerodynamics in both the civil and military aviation spheres, FALCON 900 sets new standards of safety, performance and comfort for the large-cabin field. What other plane can satisfy the most demanding clientele in the world?

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Function

Paris Air Show

Business takes off with Falcon_____

one snow sets the standard.

THURSDAY, APRIL 30, 1987

Herald Eribune.

A Tale of Two Budgets

may be crestfallen this week as he discusses disputes between Japan and the rest of the world with American leaders. Quite unusually, a prime minister has had to withdraw a tax proposal from a hostile Diet. Mr. Nakasone's Washington visit may be one of his last free trips, because his party is a hard taskmaster and will not forget defeat easily. So is this a sterile conference between lame ducks?

Page 4

It does not have to be. The Reagan presidency still has a year and a half in which to introduce common sense into economic policy. The Liberal Democrats, with or without Mr. Nakasone, will still dominate Japanese politics. The possibility of progress on the economic front between now and the Venice summit meeting in June should not be sold short.

Mr. Nakasone was defeated on a good proposal that came at a bad time. Fiscal reform that shifts part of the tax burden from direct to indirect taxes is sensible in most countries. It can raise incentives to work and to save. Japan, where "sales tax is a dirty phrase, is eventually going to need more taxes to finance the implications of an aging population. But the last thing it needs in the immediate future is either more taxation or more savings.

The yen is so strong, and threats of discrimination against Japanese goods are so widespread, because Japan is running a huge trade surplus -- because it is saving too much. It is unlikely that the vast personal savings can be reduced fast. So Tokyo has to act on the side of govern-

Even the ebullient Yasuhiro Nakasone ment saving, pushing the budget deficit may be crestfallen this week as he dis-up for a time. This takes a combination of higher public spending - oo things Japan seriously needs - and tax cuts, and that is what the governing party seems to have promised for the next few months. The 1987-88 budget was devoid of any such boost. But at least it has now been adopted, thanks to the decision to shelve the sales tax, and so the way is clear for a meaningful supplementary budget. Tokyo talks of a boost of about 1.5 percent of GNP, a significant sum. It also talks of plowing an extra \$30 billion of loans into Latin America during three years, which

would help the debtors. But the world, naturally, looks on these promises with caution. Expansionary budgets have been promised before but have proved an illusion - creative accountancy that changes little. More foreign lending could mainly serve to increase Japan's exports further, perpetuating the vast surplus.

But this is a much better path to tread than the present and impending sanctions on trade with Japan, which can only slow down the drive toward better U.S. competitiveness that President Reagan advocates, and force other countries - notably in Europe - into new protectionism.

It is a tale of two budgets. If Japan can deliver on its present vague promises of an expansionary budget, and the Reagan team can show more political flexibility toward a more restrictive one -- with modest tax increases --- world economic prospects could change rapidly for the better. INTERNATIONAL HERALD TRIBUNE.

The Zero Option Wouldn't Leave the West Uncovered lion in less than a week after mobili-

By Helmut Schmidt

OPINION

HAMBURG - The rapid move-ment toward an arrangement that would remove Soviet and Western intermediate-range missiles from the European theater has caused great concern, even among longtime

advocates of arms control. As one who originally encouraged the "zerozero option," and was forced from office partly for advocating the idea, I urge my nervous friends in Europe and America to embrace it. Their fears that the removal of these weapons will leave Europe vulnerable to Soviet attack are misplaced. It is first necessary to understand

some recent history. The problem was created by Moscow's decision to deploy newly developed SS-20 rock-ets in the mid-1970s, which created a disparity of power in Europe. This fact was noted by President Gerald Ford and his secretary of state, Hen-ry Kissinger, during the summit meeting at Vladivostok in 1974. Mr. Ford, however, decided to

solve the problem after his expected re-election in 1976 within the frame-work of the SALT-2 agreements, a course that L as West German chancellor, accepted. But Jimmy Carter, who became president, did not ac-cept my opinion that the SS-20s posed a growing political and mili-tary threat to West Germany, and he decided not to tackle this problem within the framework of SALT-2.

Annoyed, f went public with my concerns in a speech in London in the annum of 1977, which prompted the White House to re-evaluate the matter the pext year. Finally, in January 1979, in a meeting involving Mr. Carter, Prime Minister James Callaghan of Britain, Prime Minister Vale-ry Giscard d'Estaing of France and myself on Guadeloupe, Mr. Carter offered to belance off the SS-20s by deploying American intermediate-range missiles on West European soil, particularly on West German.

The three European leaders suggested a variation on this strategy, which became known as the dualwas that, if negotiations were fruitless, the North Atlantic Treaty Organization would deploy its own missiles in Europe to counter the Soviet buildup, but would push forward with further negotiations to limit the deployment of intermediate-range missiles on both sides. President Carter agreed to this idea and so did the West European allies, despite heavy domestic opposition and demonstrations, particularly in the Nether-

lands, West Germany and Britain. During the 1980s, 1 repeatedly pointed to a zero-zero solution, under which both sides would eliminate all intermediate-range missiles, as being the optimal outcome of the negotiations. Leonid Brezhnev, the Soviet leader, rejected this formula but agreed to negotiations, which began in the fall of 1981. In the meantime, President Reagan, at my suggestion, had publicly endorsed the zero-zero formula. In spite of great effort and skill applied by the American negoti-ator Paul Nitze, the negotiations failed and the deployment of Per-shing-2s and ground-launched cruise missiles started at the end of 1983.

So it is ridiculous to claim that the zero-zero solution is a "communist proposal," as some American public ligures are quoted as having said. It has been a Western proposal from the beginning. If in 1987, as I sincerely hope, the zero-zero formula is going to be agreed upon between East and West, it will be a concession by the East and not by the West. Why does Mikhail Gorbachev

make that concession? The Kremlin has two main reasons: First, it had hoped, with the help of

the peace movements in the West, to prevent the deployment of Western intermediate-range missiles. These missiles were deployed; and Soviet leaders now realize that the Pershing-

The writer, publisher of Die Zeit, was West German chancellor from 1974 to 1982. track approach. What it amounted to 2s and ground-launched cruise missiles constitute a serious threat. Second, Mr. Gorbachev must open a gateway toward further mutual

arms reductions because he urgently needs, for economic reasons, to scale down his military expenditures, which amount to 12 to 14 percent of the Soviet gross national product. He cannot otherwise hope tangibly to improve the Soviet standard of living.

missiles, and Mr. Gorbachev has in-

West, including the supreme allied commander in Europe, General Bernard Rogers, have stressed the belief that abandoning short-range missiles would deprive the West of the capacity to use nuclear weapons first in response to a Soviet conventional attack. Pointing to the Soviet Union's numerical superiority in conventional weapons in Europe, General Rogers argues that the option to use short-range nuclear weapons first is vital to credible deterrence.

dicated his willingness to do so. 2. Some military thinkers in the

and all other continental West European countries, have maintained the draft; we thus have at our disposal numerous fully trained reserves, whose deterrence value is high. It would be still higher if the French, the Benelux and the West German forces were integrated in the future. In case of a zero-zero agreement, including short-range weapons, the West would still have enough nuclear

artillery and nuclear-equipped bombers so that the famous "flexible response" strategy could still be ap-plied. But "flexible response," as I have said before, has never presupposed genuine flexibility; it has always implied a quick escalation to-ward very early first use of nuclear weapons by the West. It is unrealistic to believe that West German soldiers would light after the explosion of the first couple of nuclear weapons on West German soil; the West Germans would certainly not act any more suicidally than the Japanese did after Hiroshima and Nagasaki.

zation. We Germans, like the French

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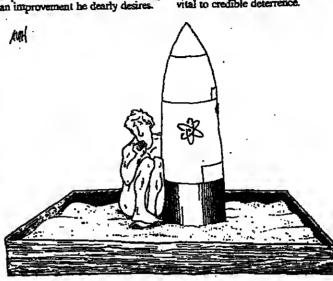
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TICLE

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Western nuclear weapons are nec-essary and valuable only to deter the Eastern side from a first use of Soviet nuclear weapons. This also ap-plies to so-called strategie weapons. What we need to discourage and deter an adversary from limited ag-gression, whether in Afghanistan, Europe or elsewhere, are credible conventional forces. Such forces exist in Western Europe in almost sat-isfactory numbers. To tell the West Germans that their territory could be defended effectively only if we in the West were willing to be the first ones to strike with nuclear weapons is a sure way of undermining West Germany's will to fight if the need to defend itself actually arose. More broadly, West Germany

would be deeply concerned if the zero-zero proposal, which it helped sponsor and encourage, were now to be abandoned by the West. The New York Times.



Yet this numerical superiority has The intra-Western debate about always existed, though it is absurd to include in it the Polish, Czechoslovak and East German troops: In case of a Soviet attack, it would take Soviet

> maining conventional disequilibrium because I strongly believe in the high capability and fighting spirit of the West German forces. There are 500,000 soldiers on the spot, and this number can grow quickly to 1.3 mil-

guards to prevent them from following their national instincts. I am not really afraid of the re-

clear werpons in forward areas close to West Germany, mainly in Czecho-

Within a few years, even without China, the

countries of Asia and the Pacific would have a

combined economy larger than that of the EC.

arrangements now. Participants should not be

chosen by ideology. A nation's willingness to enter a more open and equitable system should be the basis of involvement.

The aim should be to establish a new trade

association with regulations similar to the basic rules that are the test of the GATT's credibility.

Participants should be prepared to undertake

An Asian-Pacific Trade Group Might Better Survive the Crossfire

K WALA LUMPUR -- We now have a trade war, 1930s-style, Japan has become the whipping boy. In the United States and Europe, there are many who say it is Japan's fault. In trade wars, however, all participants are at fault. There is little protit in apportioning blame, but President Reagan's policies are responsible for much of the United States's twin problems of budget and trade deficits.

Attempts are being made to get a new round of acgoulations moving under the auspices of the General Agreement on Tariffs and Trade. GATT has been reasonably effective in reducing tariffs on industrial goods traded between industrialized states. But it is not structured to deal with challenges posed by newly industrializing countries. It does not cover services, commodities or agriculture. I do not see how it can reverse present protectionist trends.

By Malcolm Fraser

The writer, former prime minister of Australia, is on the executive committee of the Inter-Action Council, a group formed by former heads of government to analyze global problems and seek solutions

together, we gain strength.

agreement, for discussion in the GATT round of Working alone, we are defenseless. Working talks. But that is a tactical maneuver. Eventually, one of the major EC states will exercise its de facto right of veto on any proposals it dislikes. What should we do? First, the developing

countries, and the agricultural and commodity traders like Australia and New Zealand, ought to combine to strengthen our negotiating posi-tion. We should give the GATT and the EC one last chance. Tests should be established against which the performance both of the GATT and of particular countries should be measured. A oumber of basic decisions should be taken.

by the end of this year:

for the EC and the United States.

Asian and Pacific countries could initiate such a trade association, indeed, will be forced to do so, if Europe and the GATT do not change their ways. The association would not be restrictive, would seek to preserve the multilateral trading system; and would oppose the growing trend toward bilateralism. Negotiations would be difficult, but no more

so than the circumstances we now face. The alternative is to play by the EC's rules, which are framed to maintain EC power regardless of the consequences to others. While big nations can States in the region should discuss mutual trade negotiate from strength; the only hope for small and medium countries is lair rules for trade.

Applying anti-damping rules to disct. Applying anti-damping rules to all trade would achieve a major advance, almost a new economic order — a sobering thought for those

Meese's Brave Stance

Edwin Meese, has shown it.

First, Mr. Meese overrode strong rightist sentiment in the case of Karl Linnas, deporting the former concentration camp commander to the Soviet Union, where he is under a death sentence for killing innocent Jews. Then, with the support of Secretary of State George Shultz, the attorney general declared Kurt Waldheim, the president of Austria, to be a suspected wartime persecutor of Jews who should be stopped at the border should he ever return to the United States as a visitor.

Strictly speaking, Mr. Meese was only following the law, yet each act was courageous. Each was supported by impressive evidence gathered by the Justice Depart-ment's Office of Special Investigations, yet the attorney general had to resist a tide of ideology and misinformation.

To America's chagrin, the policy of denying haven to Nazis is quite recent. The nation that saved the world from fascist tyranny long served as a refuge for thousands of Hitler's heachmen, many of them

Nazism embodied one of history's great evils; to resist it now, 42 years after World War II, sounds like routine virtue. But it is compatible even courage. Twice the domesticated Nazis, strip them of their fraudulently obtained citizenship and de-port them. The same law added Nazis to a port them. The same law added Nazis to a port them. The same law added Nazis to a port them. The same law added Nazis to a port them. The same law added Nazis to a port them. The same law added Nazis to a port them. The same law added Nazis to a port them. The same law added Nazis to a port them. The same law added Nazis to a port them. The same law added Nazis to a port them. The same law added Nazis to a port the additional to a port the same law added Nazis to a port the additional to a port the same law added Nazis to a port the additional to a port the same law added Nazis to a port the additional to a port the same law added Nazis to a port the additional to a port the same law added Nazis to a port the additional to a port the same law added Nazis to a port th dispel suspicions about their past to gain lawful entry.

What made Mr. Meese's straightforward actions remarkable was their political setting. This is the administration that countenanced President Reagan's tribute at the Bitburg cemetery where SS troopers who ran German death camps are buried. Mr. Reagan's former communications director. Patrick Buchanan, resisted the Linnas deportatioo long and loud, with intemperate charges of caving in to Soviet injustice. As Mr. Meese knows, the evidence of Mr. Linnas's identity and illegitimate status was developed by his department, oot by Soviet authorities, and was sustained by the federal courts.

The charges that Mr. Waldheim participated in persecution of Jews and others as a Nazi officer are bolstered by Mr. Meese's finding that Mr. Waldheim appears to have lied to cover up this unsavory chapter in his life. Serious and humiliating as that charge is, it relates to him as an individual. Properly understood, it is no insult to the friendly natioo he heads. On the contrary, Mr.

slovakia and East Germany, thus croating an additional disequilibrium in its favor. This disequilibrium has to be dealt with in the framework of negotiations on intermediate-range

zero-zero is somewhat confused. Nevertheless, it has produced two arguments against striking the deal that deserve careful consideration: I. Since 1983, the Soviet Union has deployed additional short-range nu-

subsidize exports. That has particular relevance

welcomed as fugitives from communism. Then in 1979, Representative Elizabeth Holtzman of New York pressed for a new policy and for the resources to enforce it.

Meese's unflinching act means that America refuses to forget the battle against fascism. Mr. Meese deserves praise for taking it. - THE NEW YORK TIMES.

nation of Belize, whose leaders Mr. Harrel-

son was attempting to persuade of the vir-

Meanwhile in Washington, the staff of

Senator Alfonse D'Amato, a Republican of New York, was working feverishly to find a

port — any port — that would accept the barge. We fear, however, that things have reached the point where there is nothing left

tues of garbage as a source of gas.

Trash Without a Country

One day last month a sturdy barge pulled of "permanent vigil" to guard against it, by a tugboat set out from Long Island, New and then, at last report, to the vicinity of the York, for southern shores. It carried a cargo weighing 3,100 tons and consisting of a principal product of the northeastern United States, a product that some call the incvitable and irreducible detritus of the workings of an advanced civilization and that others call simply garbage.

The barge made for North Carolina. where a businessman named Lowell Harrelson had arranged that the six million pounds of refuse from Islip, New York, would be used in the manufacture of methane gas. But an official guardian of the environment in North Carolina looked upon the great, compacted, largely unidentifiable agglomeration of stuff from faraway Islip, (and perhaps smelled upon it too) and said, "No way," or words to that effect.

And so the barge was towed farther south, first to Alabama, where it was again repelled, and then to Locisiana, where Governor Edwin Edwards, a man of bluff good humor, said he might call out the National Guard if the ship did not move on quickly. It did, toward Mexico, where ships and warplanes were promptly placed in a state

to be done but for Islip to declare victory and call its garbage home. To the sound of high school bands, fire horns, a specially composed poem and the oratory of Senator D'Amato, Islip should welcome back the ship that challenged the might of North Carolina, Mexico and Governor Edwards, and pin medals on the fourman crew of the tugboat. There may still be a problem as to what to do with the garbage, but with any luck even that will be taken care of. By the time V-G Day is celebrated, Senator D'Amato, given his resourcefulness in such matters, may well

have gotten the barge commissioned as the first nuclear submarine with flies.

- THE WASHINGTON POST.

Other Comment

The Cost of PLO Unity

The long-feuding factions of the Palestine Liberation Organization have concluded their efforts at reconciliation in Algiers, proclaiming that unity has been restored after four years of bitter polemics and sometimes bloody hostility. Now the PLO must contend with the cost of this tenuous achievement.

Within hours of the conference, Egypt shut down PLO offices in Cairo in angry response to the nasty things said about it by PLO radicals. Jordan had earlier done the same. Syria can be counted on to continue

exploiting divisions within the PLO. In Lebanon, local forces remain determined to stop the PLO from re-establishing its armed autonomy. There are those in the Arab world who welcome the appearance of PLO amity. But in the Arab states that matter most, the PLO's isolation has only deepened. Israeli hard-liners can take comfort from

the Algiers meeting. Prime Minister Yitzhak Shamir has dismissed the idea of an international conference as "insane." In the post-Algiers political climate the prospect of such a conference] seems more distant than ever. - The Los Angeles Times.

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While tariffs on industrial goods have come down, agricultural protection has risen by 250 percent. This year, the European Community and the United States, either by direct subsidy or price support schemes, are underwriting ag-riculture to the time of \$120 billion. This has impoverished much of the Third World.

An example: Without subsidies, no sugar would be produced in Europe or the United States, allowing a large number of developing countries, whose economic health depends on sugar, to stand on their own feet.

Agriculture has been listed, with Europe's

His supervisor in the job, an old

Bolshevik and Central Committee

secretary named Otto Kuusinen,

made him rewrite a section on man

and destiny 17 times. The correct

only partly through chance, to meet

the public needs of the era at hand.

Mr. Arbatov, now director of Moscow's Institute of U.S.A. and

Canada and a member of the Cen-

tral Committee, cited this to explain

Mr. Gorbachev's emergence. Now, he said, was a good time for a Gorbachev to appear with his sura of newness. He noted that Mr.

Gorbachev is the first Soviet leader

not to have taken part in the Stalin era or in World War II, and the best

educated Soviet leader since Lenin.

Another Russian observed that

line was that talented leaders arise,

Glasnost: An Accident

Or a Rewrite of Marx?

By Don Oberdorfer

This is the second of two articles.

WASHINGTON — Wben Georgi Arbatov was a young man, he helped ghostwrite the offi-cial textbook of Marxism-Leninism.

· Concerned nations should be prepared to commit themselves not to increase protection

against any other country. • All export subsidies should be phased out within three years.

· Anti-dumping rules should be applied to all trade, both agricultural and industrial.

Additionally, protection of agriculture should be reduced to the general level of industrial protection over five to seven years. If the EC and the United States are not

prepared to agree to these points, other countries should make their own arrangements.

to experiment with some of the

most basic concepts of his society

ed with being an author of Mr. Gorbachev's "new political think-ing" in foreign affairs. The basic premise is that in the nuclear age.

security for one nation can only

flow from security for all. As Mr.

Gorbachev put it in a Prague speech, "The world's nations are

interdependent, like mountain

climbers on one rope. They can either climb together to the summit or fall together into the abyss." Mr. Shaknazarov insisted that

the professional military will ac-

cept the new doctrine, which seems

diametrically opposed to Soviet

(and Western) military doctrine.

Mr. Shaknazarov is often credit.

not to increase protection against one another. Those taking part must be ready to agree that anti-damping rules would apply to all trade, not just to industrial trade. No member state would import dumped products from any source. There should be a commitment in prin-

ciple to negotiate an end to protection. There should be a commitment to negotiate cuts in general levels of protection and to estab-hish common tariffs for dealing with nonmembers. The most-favored-nation principle must be preserved. Higher levels of protection could be imposed on any nation that continued to

leaders of industrialized states who lecture the Third World about economic incompetence. We should challenge those nations to live, and let others live, by the principles they press tend to follow ---- an open, multilateral trading

system, more open markets, division of labor, private enterprise and competition. Such principles, if valid, must apply to all trade. So often the industrial powers seem to be saying to others: These are wonderful rules, great principles, but their benefits apply only to those who already have achieved affluence.

International Herald Tribune.

The Danger of an EC Snub to Turkey

B RUSSELS - Should Turkey be allowed to join the European Community? Ever since Ankara dropped its bombshell in mid-April by formally applying for member-ship, the 12-nation community has been agonizing over its answer.

The question is one the Europeans had hoped would never be asked. For years the Turks have made teasing references to their right to ask for an upgrading of their 1963 associate membership, but nobody in Brussels thought this would come to anything. But by late last year it had become

uncomfortably clear to the European Commission that Prime Minister Turgui Ozal intended to apply for membership. His reasons, unfortunately, have little to do with Turkey's case for joining an economic group that is, in essence, a rich man's club.

Mr. Ozal's motives are political. He perceives that the EC is in the throes of a major overhaul - both through its enlargement and through its internal streamlining - and he is anxious not to miss the boat. He is understood 10 fear a freeze on EC restructuring once the community's present goals are achieved, thus leaving Turkey out in the cold.

His main consideration, though, is the general election he must fight next year. Mr. Ozal's bid for EC membership could be a rallying call for voters across the spectrum.

"It's definitely not an economic decision but a political one," said Mehmet Ali Birand, the European correspondent of the respected Istanbul daily newspaper Milliyet.

"Turkey doesn't want to be outside Europe - and let's face it, there is nowhere else for us to go. But the Turkish people know very little about the workings of the Common Market, so for them it's a bit like wanting to be in the top football league."

These misgivings are shared by EC bureaucrats in Brussels. The commu-nity already is suffering from indigestion as a result of the Greek, Spanish and Portuguese accessions. The new-comers' industrial and agricultural needs are very different from those of the northerners, and a North-South divide has opened. The idea of admitting Turkey, the original sick man of Europe, is widely rejected.

By Giles Merritt

national product is just above \$1,000 a year. And the new industries of which it is so proud are more likely to impress its Middle Eastern neighbors than visitors from the West.

The EC has long been split in its attitude to Turkey. Countries that have been hostile because of Turkey's

Its application may be delayed for years. Fine. A quick rejection could hurt Turkish democracy.

human rights violations and its proneness to military coups include France, Denmark, the Netherlands and, of course, Greece. Those that have sought to integrate Turkey into Western Europe for "geopolitical" reasons — meaning its position as NATO's eastern bulwark — include Britain, West Germany and Belgium. So how will Europe handle the Turkish application? EC foreign ministers gave the matter a preliminary

look when they met Monday in Luzembourg. Overriding Greek attempts to ensure that the Turkish request was stillborn, they forwarded the

dossier to the European Commission for a formal recommendation. It remains unclear how energetical-

ly Brussels will tackle the job. It could take years: Some observers talk of as much as 15 years elapsing while the commission prepares its report on Turkish membership. But for once, the snail's pace of EC decision-making could be in everybody's interest.

During that period, Turkey would have the advantage of a new, more positive relationship with the EC. They evaluation process would give Ankard a yardstick to measure its drive to liberalize the economy and to make u more dynamic. Turkey would feel less that it is in a limbo between Europe and Asia. And an improvement of its ties with Greece can be hoped for.

There remains the possibility, however, that politics could accelerate the process. The Tarkish demand could be rejected within months. That would have serious repercussions in Turkey. Prime Minister Ozal is sometimes

criticized for a presidential style of leadership and what is said to be a weakness for appointing relatives to high office. Yet he has forged a consensus between Turkey's antagonistic political parties on crucial issues, and he looks likely to win a second termin 1988. A snub to Mr. Ozal could easily upset Turkey's fragile democracy. International Herald Tribune.

IN OUR PAGES, 75 AND 50 YEARS AGO

1912: Getting the Story 1937: Mola in Guernica NEW YORK -- Millions of newspa- FRANCO-SPANISH FRONTIER

story. Every important newspaper in the country has kept its telegraph operators at their posts night and day since the report of this disaster was verified [April 5], an additional para-graph of one or two lines being suffi-cient to warrant getting out extras. Recognized as ooc of the greatest stories of the age, no expense has been spared to get it, and no sacrifice

per readers who have been eagerly — General Emilio Mola's troops en-devouring every word about the tered Guernica [April 29] and immedi-greatest sea tragedy of all time have ately commenced an outflanking little idea of the tremendous efforts movement threatening to drive the made by the press of the entire coun- Basques out of the second-line deuy to keep them acquainted with feases on which they fell in their histy every additional detail of the thrilling retreat in the course of the last 48retreat in the course of the last 48 hours. When the Nationalist proops entered Guernica the ancient Basque capital was in ruins and still burning. The Basque garrison had withdrawn only half an hour earlier, when it became clear that the town could se longer be defended. Not a shot will forger be occanoed. Not a several fired. The Nationalists took several prisoners. The loss of Gaerners all make the defense of Bilbaö extremely Europe, is widely rejearce. Turkey has made giant strides in the last quarter century, it can now boast 20 cars per 1,000 inhabitants, But its per capita gross and been under its per capita gross been properly covered, and been under its per capita gross been properly covered, and been under its per capita gross been too great to make sure that and been under its per capita gross been properly covered, been too great to make sure that been too great to make sure that been under its per capita gross been properly covered, been too great to make sure that been under its per capita gross been properly covered, been too great to make sure that been under its per capita gross been properly covered, been too great to make sure that been too great to make sure that been under its per capita gross been properly covered, been too great to make sure that been under its per capita gross been properly covered, been properly covered,

of the Soviet Political Science Association and a Gorbachev adviser. explained how glasnost, or openness, and the proposed election reforms developed by improvisation. "The first idea was to use old methods to speed scientific and technical development," he said. "Shortly they realized that was impossible without drastic economic change as a whole. In time it became clear that was impossible without the full participation of the entire society."

glasnost and Mr. Gorbachev's proposal for multicandidate elections. Clearly, the Gorbachev reforms

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If Mikhail Gorbachev can con-

solidate his position in the next

several years — and that is a big if — he seems likely to have at least a

decade, maybe two, to work on the

changes that will be necessary to

The Washington Post.

remake the Soviet Union.

But a Russian who has contact Mr. Gorbachey had spent most of with troop commanders was less his adult life in his home province, certain. One of them told him. "Your 'new thinking' is fine for where he had more contact than Moscow leaders do with the realiinternational consumption, but don't infect our troops with it." ties of ordinary life. Not that Mr. Gorbachev should Shortly before I went to Mos-cow, I had heard from an East he confused with a Western leader, European Communist leader that the Soviet Union has changed its however boldly be comes on. "He's official doctrine from "equal secu-

a devoted Communist, I can tell you," said Mr. Arbatov with a grin. rity," meaning a need to be as strong as all adversaries combined, Б Georgi Shaknazarov, president to "sufficient security" implying a much smaller military need. If accepted by the Soviet military and translated into force requirements, this shift could have

great impact on the global military situation in the years ahead. So major change is taking place in the Soviet Union, especially in the artistic and intellectual fields.

From this "chain of changes," as be called it, flowed the policy of



Reuben's Tale: A Jump With General Taylor

around our necks and multicolored serapes over the shoulder, when suddenly, turmoil Sirens, screeching brakes, a motorcade, car doors flying open. Mexican generals poured out, scrambling into a single-file formation in the airport waiting room, standing stiffly at attention. In strode a tall, handsom soldier, bemedaled, immaculately dressed, ramrod straight, every inch the

United States Army chief of staff. General Maxwell Taylor walked briskly down the line of his Mexican hosts, bidding each one a crisp goodbye. As he neared the end of the line, anxiously followed by his aides, be seemed to fix on the two American tourists, his eyes narrowing. He shook the last gener-al's hand, stared for a split second at my sombreroed companion with a puzzled look, his eyes squinting. Then, without so much as an outstreached hand, he said: "Reuben, what's become of you?"

It was the first time they had seen each other since D-Day, when the two of them, almost piggyback, had parachut-ed into Normandy, he the West Pointer from Kansas who had spent a lifetime training for this moment as commander of the 101st Airborne Division, and Bob Reuben, the nice Jewish boy from Brooklyn who had been declared physically unfit for military duty, invading Hitler's Fortress Europe as a \$45-dollara-week Reuter correspondent. When Maxwell Taylor died recently, I

WASHINGTON - We stood there. Reuben and I, looking a bit silly, waiting for our flight out of Acapulco, clutching wicker baskets, wearing Pancho Villa sombreros with loose black chin straps, red bandannas found an article be had written years ago for The Washington Post about those first hours in Normandy. His account somewhat at variance with Rep-

Reuben told me his story as we flew back to Los Angeles after that bizarre

MEANWHILE

meeting in Acapulco. As I read the arti-cle from The Post, I realized that Reuben's personal story had never been recorded - even the Pentagon archives had no record of his having jumped with the 101st. Here is what he told me:

It was I:30 A.M. when the green light in the cabin flashed. General Taylor was first out, the correspondent close behind. Reuben jumped with a homing pigeon, to get his first dispatch of a safe nding back to England, and a carbine, prohibited to a noncombatant by the Geneva convention. Reuben's theory was that when be encountered one of Hitler's legions, he was unlikely to be asked for press credentials. In a way, his decision to carry the weapon was fortunate, because Reuben turned his carbine over to General Taylor, who had

to a farmhouse. An elderly farmer, at-

LETTERS TO THE EDITOR

On the Other Foot

In her very useful and sensible com-ment ("The West Should Shed Its Fear and Strike an Arms Deal," April 18-19), Flora Lewis mentions the old "We will bury you" shoe. This is actually a Russian proverb that translates as, "I'll still be around when you are six feet under." Nasty perhaps, but hardly threatening. It was silly statements like this that cost Nikita Khrushchev his job - he had become an embarrassment back home Nowadays the shoe's on the other foor. Many Western leaders have be-

come downright embarrassing as they cling to their nuclear security blankets. LEE WEINGARTEN.

thought io "Gorbacbev Impresses Some; Others Are Worried" (April 7). In his list, the "some" whom Mikhail Gorbachev impresses now hold precarious public offices; the worried "others" are all former officials, I wonder. Which folk are likelier to see clearly, and to say what they think?

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were stationed in a nearby town. The ben's, as often happens with old recol-lections of an eventful few hours.

lost his weapon in the jump. Later, the 101st was hopelessly scattered over half of France. General Tay-lor could round up only a handful of his troopers, but nevertheless set out to engage the enemy. The ragtag band came

tired in nightshirt and tassled nightcap,

removed by an impatient public; al-though sulky former officials may perversely enjoy pointing to the folly of their successors; although time ad-

New Delhi.

vances, reshuffling the political deck -to the consequences, who has never flexed a knee in college sports, and who does not understand fanatical alumni. despite all, the "outs" may, bowever MARK SHAPIRO,

17-year-olds employ lawyers or agents, or does dad do the negotiating? Who is to decide how much to pay?

a possibility? Could players be sold to avoid it? Presumably, they would have to be liquidated as assets afterward.

is a matter of interstate commerce. A small federal task force investigating infractions of laws that would require athletes to be treated the same as other scholarship-plus-laundry-money stu-dents would do the trick. If conspiring coaches, alumni, players, deans and presidents were hit in their pocketbooks or jailed, the problem, except for the usual hard cases, would dry up and blow away.

San Sebastian, Spain,

To Nixon and Kissinger: You've Gone a Bit Too Far

By James Reston

WASHINGTON - A letter to Rich-ard Nixon and Heavy Kissinger Gentlement

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Occultanen: I see by the papers that you have gone into the column-writing business togeth-er, and I venture, as an old genzer at this dodge, to give you a word of advice about the dangers of giving advice. If there is one thing officials hate more than criticism from columnists in general, it's public advice from their predeessors in office. It is true that the worst men often sive the best advice but

worst men often give the best advice, but those who need it most like it least, and the better the advice is the more it is likely to be ignored and resented. Consider your first column. It breaks

Even Mencken would have blushed at such a soceping indictment.

the first rule of a good column, which is brevity, and it breaks the second rule, which is modesty, and the third rule, which is generosity. .

What you are saying, in short, is that President Reagan is on the verge of making a reckless nuclear arms deal that favors the Soviet Union, that threatens the security of the United States, and that "could create the most profound crisis of the NATO alliance in its 40-year history." Even H.L. Mencken would have

blushed at such a sweeping indictment. It would be bad enough from a casual scribbler, but from a former president and a former secretary of state, it sends a shudder through every allied capital. You say the United States "must de-

mand" all sorts of things it is not likely to get. We "must demand" the elimination of all intermediate-range missiles worldwide; we must insist on a balance of all conventional forces before agreeing to the withdrawal of nuclear weapons.

Our negotiators "must hold their ground on these points," you say, "No deal is better than a bad deal ... We can reach a good deal, for both sides, if we always keep in mind that Gorbachev needs a deal as much as we do."

You say it was a mistake for NATO to have offered the zero option in the late 1970s, and now that Mikhail Gorbachev has accepted it, that we should not take his "yes" for an answer but insist on the further concessions you propose.

"In addition to arms control," you write, "it is vital that a summit convened to sign a missile agreement deal with the major political U.S. Soviet issues.
 "If summitry is to promote the

chances of peace, the superpowers must address the potential causes of war. It is not weapons that cause war, but rather the political differences that lead to the use of those weapons.

"Therefore, when Reagan and Gorbachev moet, there must be significant pro-gress toward resolving key political is-sues, such as the Soviet occupation of Alghanistan, Soviet arms shipments to Nicaragua and Soviet-sponsored sub-version in Central America."

This is not to say that your concluints is not to say that your concus-sions are wrong or that your objectives are not desirable. But they are based on the worst possible assumptions of Mos-cow's stupidity and Washington's stu-pidity, and it takes a lively imagina-tion of Mr. Gorbachev's generosity to think they are strainable

think they are attainable. You, Mr. Kissinger, are forever saying that officials have to think about the consequences of their proposals, and in your column you are applying this principle to the president's proposals,

principle to the president's proposals, but not to your own. What would happen at the summit meeting if the president went back on his proposals and adopted yours? May-be you will tell us in your next column. Mcanwhile, the president, George Shultz and Paul Nitze, unlike you and Mr Nitzen are not attempting to critic

Mr. Nixon, are not attempting to settle this whole complicated problem in a single spectacular agreement.

They are trying to break a stalemate that has gone on for more than a genera-tion. Like the early steps toward the unification of Europe, they are concen-trating on the attainable rather than on the desirable, and hoping to build confi-dence in slow varifiable stages. For the first time since the invention

of the atom bomb, hoth sides are talking seriously about major cuts in the alarm-ing stockpiles of nuclear weapons, and you dismiss it as worse than nothing.

Another point has to do not only with dgments but manners. If your proposals had been made to the president and the secretary of state in private - an option always open to you - nobody could object, but to make them in public at a critical point in the talks is at the least an act of discourtesy.

One has to wonder what you two would have thought when you were sit-ting in the Oval Office together if former President Lyndon Johnson bad launched this kind of public attack on your policies and suggested that you were helping the Soviet Union and hurt-

ing your own country. You undoubtedly would have rejected and resented their advice, and of course you are free to reject and resent mine. The New York Times.

> Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's signature, name and full address. Letters should be brief and are subject to aditing. We cannot be responsible for the return of unsolicited manuscripts.



Appeal: American Jews Can Help," April 20 and 21) have that fanciful quality that makes it so terribly difficult to develop a realistic Arab-Israeli dialogue.

88 CANDIDATES

Instead, it was assaulted in 1948, in 1967 and in 1973. Acts of terrorism have occurred throughout these 40 years. Is this a country that needs "reassurance" to make a "real move toward peace"? The American Jewish community has much to do to help assure Jewish surviv-

peace." The peregrinations of Foreign Minister Shimon Peres, the offer of peace by Israel after each Arab aggres-

belatedly, understand a great deal. Boulogne-Billancourt, France. What Scotland Is Not Regarding "Unequivocally Scottish (April 21) by J.B.S. Montgomerie; The letter writer asserted that Scotland is a separate country within the

United Kingdom. But if Scotland is a separate country, who represents it in the United Nations? Why do third-

Geneva.

country nationals, when traveling from England to Scotland, not need visas? **Those Significant Others** Yes, Scotland prints its own money

(different in design but not in value from James Reston stirs an interesting English money) and runs its own educational, judicial and religious systems, Except for the former, these powers are little different from those enjoyed by the states in the United States. Nevertheless, the country is the United Kingdom, Scotland is not a country. MICHAEL V. MCCABE

Although the "outs" may have been

farmer showed the general where they were on his map, then asked the commander to wait. He returned a moment later and banded the general a rifle car-uridge. "I've been waiting for this a long time," said the elderly farmer. "Do me the honor of using this tonight." General Taylor set out for the nearby town, and Reuben took his leave, deter

mined to get through the German lines to Utah beach, he had ao idea of what had happened to his news-carrying pigeon. Miraculously, Reuben made it to the beach by midmorning, where he se-cured a ride to the USS Bayfield, anchored offshore and serving as the head-quarters for "Lightning Joe" Collins, commander of the 7th Corps.

carrying a flickering candle, answered the rapid questions of General Taylor, who spoke fluent French. The Germans

Page 5

As Reuben boarded the ship, an army colonel spotted the screaming eagle patch on his sleeve. "Did you jump with the 101st?" he asked, incredulously. "We haven't had a word from them. You'd better come with me."

General Collins was poring intently over a map when the colonel coughed to get his attention: "This correspondent, jumped with the 101st."

Lightning Joe whirled around. "Did Max make it?" be asked. Reuben gave a detailed account of the early-morning hours. When he finished, the general turned to the colonel: "Get this civilian the best damn breakfast the navy can come up with - and a typewriter

The writer is the ombudsman of The Washington Post.

Let Feds Blow the Whistle

The editorial on paying college athletes (March 31) must have been written by someone who has given little thought

The proposals were sketchy. Is there to be a draft or free-for-all bidding? Do

How are teams to be capitalized? Would part of the funds still come from student tuitions? Would bankruptcy be

There is a better solution. College sport

WAYNE KRUER

Reagan Loyalists in Foreign Service: Often Outspoken, Sometimes Competent D 124

Israel has asked, even begged, for peace talks with its neighbors since the state was created almost 40 years ago.

al and security, both in Israel and else-where in the world where Jews are threatened. One thing it need not put on its agenda is "to move Israel toward

sion, the surrender of all of Sinai for a peace that remains "cold" only because Egypt wants it that way - all this and much more demonstrate that Israel peeds no encouragement from American Jews to search for peace.

And what is the "anti-Acab reflex in the American mind"? If there is a feeling of disappointment and resentment among Americans in relation to the Arab world, it is not toward the people. It is toward certain governments of

Arab countries that excuse or sponsor terrorism that kills innocent people, and which, like the kingdom of Jordan, continue to deny Israel's right to exist.

Such feelings need no encouragement. They are a response to actions for which Arab organizations, including the PLO, proudly assume responsibility. Against this background, it is ludicrous to say that Israel pursues "a policy that has sustained conflict," Nor need Israelis, and Jews around the world, go back to the Holocaust to recognize that real threats exist. They need only go to the latest terrorist incursion in Galilee or to countless other such incidents.

If Mr. Kamal can come up with a

responsible partner in the Arab world to

discuss peace with Israel, as Anwar Sa-

dat did, he will find Israel ready. That is

Director, Anti-Defamation League

ROBERT GOLDMAN,

of B'nai B'nth. Paris.

all it takes - no more and no less.

By John M. Goshko Washington Post Service WASHINGTON - Early last year, Peter E. Voss, then vice chairman of the U.S. Postal Service Board of Governors, decided that

..... Obliging White House officials, after scanning the list of pleasant European capitals, told the State ub to Tur Department that they thought the Netherlands was a country well-

suited to Mr. Voss' ambitions. The department protested that Mr. Voss, who was co-chairman of Ronald Reagan's 1980 Ohio campaign, did not have the best qualifications to represent the United States in a country where it has important strategic and trade inter-

The White House rejected these an allies to isolate Libya. protests and proceeded with its plan to nominate Mr. Voss for the said that, for reasons never made ambassadorship. Then it was dis- clear, Mr. Wilson, a former oil covered that Mr. Voss had a prior company executive and longtime covered that Mr. Voss had a prior company executive and longtime engagement, with a federal judge. friend of Mr. Reagan, repeatedly In May, a major investigation of ignored direct orders from superi-Postal Service contracting illegal- ors in Washington to break off unities resulted in Mr. Voss pleading authorized contacts with Libyan guilty to charges of expense fraud officials. and accepting kickbacks. He was sentenced to four years in prison parently exploited his relationship and fined \$11,000. with Mr. Reagan to mislead Italy's and fined \$11,000.

Until now, the administration foreign minister, Ginlio Andreotti, has managed to keep quiet the fact into thinking that the White House that it almost sent a soon-to-be- wanted the Italian government's convicted felon to represent the help in arranging the meeting with United States in an important West Colonel Gadhafi. European capital. The incident ilhistrates what has become an in- loyalist, Faith Ryan Whittlesey, creasingly contentious issue within fared somewhat better. She has rethe Foreign Service.

That is the feeling that the Rea- Switzerland, but only after Attorgan White House has abused its ney General Edwin Meese 3d deprerogative to name ambassadors cided there was not sufficient eviby filling 40 percent of the nation's dence to pursue a criminal 148 diplomatic missions around investigation of charges that she Jr. in Canada, Curtin Winsor Jr. in the world with political loyalists misused an \$80,000 embassy fund Costa Rica and David B. Fundergather than career diplomats.

blocked deserving professionals

DOONESBURY

scas. The Voss case was not an isolated incident. Within days of Mr. Voss' guilty plea, the administration was embarrassed by the forced he wanted to be an ambassador. resignation of William A. Wilson, a one - Arthur F. Burns, former

political appointce who had been chairman of the Federal Reserve serving as Mr. Resgan's emissary Board - won high marks from to the Vatican. professional diplomats for his skillful representation of the United Mr. Wilson left after it was re-

vealed that he had engaged in a States during four years in West Germany. Third in a series.

Appointees whose qualifications are limited to their connections or number of indiscretions, including the size of their election contributions are not a phenomenon unique a secret 1985 meeting with the Libto the Reagan administration. yan leader, Colonel Moammar

Gadhafi, at a time when the admin-Jimmy Carter, who made a special effort to appoint ambassadors istration was pressuring its Europeof distinction and set up a special review panel to assess their creden-Sources familiar with the case tials, reserved a number of embassies for Georgia friends and people who had been generous to his campaign. Many political appointees have

expenses such as entertaining.

Of course, some of Mr. Reagan's

political ambassadors have per-

formed competently, and at least

been content to enjoy the ambassadonial life and leave the diplomatic work to their Foreign Service subordinates.

However, the Reagan administration has also been noted for a goodly number of political ambasadors who have seemed surprised that the countries to which they are accredited do not do things according to Reagan precepts and who have not shrunk from publicly Another well-connected Resgan scolding foreign governments about what they perceive as shorttained her post as ambassador to comines.

A number of ambassadors over the past six years, such as John Gavin in Mexico, Evan G. Galbraith in France, Paul H. Robinson raised from private donors and burk in Romania, have spent much "Some Foreign Service officers hired the son of one donor for a of their time in noisy feuds with the say the White House has unfairly \$62,400-a-year job at the embassy. press and officialdom of their host blocked deserving professionals The Whitelesey case led to Secre- countries, and, when the State De-

quality of U.S. representation over- ning solicitation and use of private- their superiors. ly donated funds to cover embassy

glish." In October 1983, when the Rea-

gan administration was weighing ago, the story goes, the admiral whether to invade Grenada, it commanding the U.S. Mediterra-wanted to know if the action would nean fleet told Mr. Toon that be be supported by other island states wanted to become an ambassador of the castern Caribbean. But the after he retired from the navy. Mr. amhassador to Barbados and the Toon shot back that after his retireneighboring islands, Milan D. Bish, ment from the Foreign Service he a former Nebraska state highway wanted to command an aircraft commissioner, was regarded, one carrier.

official said, as so confused about the situation that neither the State lous, because years of training and Department nor the Pentagon was willing to depend on him.

Mr. Shultz sent a career diplomat, Francis J. McNeil, on a secret mission to sound out the views of regional leaders.

A year carlier, when the Falklands war broke out between Argentina and Britain, Mr. Reagan's unbassador to London, John J. Louis Jr., an heir to the Johnson's Wax fortune, was traveling in the United States. Several State Department officials say that the department, which wanted to order him back to his post immediately, was reminded that, while he was seen as amiable, he was oot highly regarded by the British as a diplomat.

On reflection, the officials said, it was decided that the wiser course was to keep Mr. Louis out of London until the crisis had wound down, leaving the diplomacy to his highly regarded deputy chief of mission, Edward J. Streator Jr., a career diplomat.

state. In the past, such situations would cause career officers to do sis became independent and was little more than grit their teeth and renamed Zimbabwe, the minority privately remind one another of the celebrated Foreign Service story the 100-member Parliament for ken retired ambassador. Commenting on Mr. Louis's nomination, Mr. land they once ruled. Toon described him as a man

from promotion and devalued the tary of State George P. Shultz ban- partment tried to rein them in, with job is the fact that he speaks En- dors were career diplomats, the fig-During a meeting several years

vice difficult indeed."

quire the highly specialized skills necessary to run a carrier. Mr. Tonn replied: "That's how it is with an embassy." In November, Ronald L Spiers,

undersecretary of state for manage-ment, provoked the ire of the White House staff by making the same point in a blunt speech to the National Academy of Public Administration. Mr. Spiers said that, since 1981,

The admiral said that was ridicuminute experience were necessary to ac-

when 75 percent of U.S. ambassa- today would argue for appointing a was the case in January 1981. The

ure had fallen to 60 percent. "This is a low point for the past four decades," he said. "A net rebly survive as well as our embasduction of 23 senior positions filled by career personnel since 1981 SICS. Elaborating later in an interview, makes managing the Foreign Ser-

has made clear that they don't want "Recently," he said, "we have me talking about this, but it's not lost a number of superb officers really possible to run a rational who spent a lifetime preparing for career personnel system when you senior appointments, only to see those prospects dissolve at the last be available for officers to aspire to, I'd almost rather be told that the

He charged that the quality of Foreign Service will get only a flat many administration political ap-pointees makes it painful to recog-50 percent of ambassadorial appointments. Then you'd at least nize the lack of respect this implies for our profession." have some parameters to work within.

"A disturbing urend," he con-"I have 25 ambassadors coming cluded, "is the use of Foreign Ser-vice positions for political patron-age, I believe this will have a jobs for them because 23 more secorrosive effect on the career ser- nior positions in the department vice. Years ago, generals were com- and abroad are being held by ontmissioned on this basis. No one side poblical appointments than

political supporter to command the blockage that this creates has a cas-24th Infantry Division, although in cade effect down the ranks that's peaceful times, and with a good not helpful to retaining younger deputy, the division would proba- officers who see a likelihood that their career aspirations will be blocked."

Robert H. Tuttle, the White Mr. Spiers said: "The White House House personnel director, denied that the Reagan administration had appointed unqualified people to ambassadorships and insisted that many of the president's politidon't know how many top jobs will cal appointees were fluent in foreign languages and had extensive knowledge of the countries to which they were accredited.

"They got their jobs because they are qualified and not because they are friends of the president. There are people outside the Foreign Service who know about foreign affairs, and it's not right to infer that appointment of a few well-malified outsiders should be a cause of poor morale in the Foreign Service.

NEXT: Blacks and Women

Zimbabwe's Whites May Lose Parliament Seats

By Sheila Rule New York Times Service HARARE, Zimbabwe - Prime Minister Robert Mugabe is moving cautiously to abolish guaranteed

white sears in Parliament in his drive to turn Zimbabwe, a multiparty democracy, into a one-party

In 1980, when Southern Rhodewhites were guaranteed 20 sears in about Malcolm Toon, an outspo- seven years to assure them of at least a residual political role in a

The seventh anniversary of Zim-"whose only qualification for the babwe's independence this month meant that the guarantee of white seats, contained in a British-drafted constitution, could be abolished with the support of 70 members of

Parliament. There is virtually no doubt in Zimbabwe that Mr. Mugabe will gain those white seats. The only questions are when and

The suspension from Parliament earlier this month of Ian D. Smith. the last white prime minister of Rhodesia, effectively ended a political career that spanned nearly four decades and foreshadowed the demise of the white seats. Mr. Smith fought independence by leading his white followers into a fierce conflict with black nationalists.

to fight international pressure to dismantle apartheid. White indemoving cautiously. pendent members of Parliament

supported the suspension. Mr. Smith, 68, who has remained outspoken and unrepentant, is portrayed by many whites in the country as discredited and disruptive to

race relations. liament in recognition of the mi-Mr. Mugabe has long said that the guaranteed white seats gave nority's economic dominance. whites representation far out of proportion to their numbers. There are 110,000 whites in the country of eight million people.

The prime minister's Zimbabwe foreign audiences. African National Union-Patriolic Front has 66 seats in Parliament and is confident that it can get the four votes needed to abolish the white seats, perhaps when Parlia-Mugabe. "He doesn't want to be ment reconvenes in June.

seen as practicing racism." It had been thought that talks The government must decide how the 20 seats, once they are vacated by whites, would be filled. There must be a full 100-member intended to merge the governing party and the Patriotic Front, the minority party of Joshua Nkomo. the prime minister's longtime polit-Parliament until 1990, when the ical enemy, would easily provide constitution may be rewritten and the 70 votes needed. But the prime the next election is scheduled. An early general election has

minister recently said those talks been all but ruled out, according to Government officials said they

government officials, because it were confident that some supportwould require expensive adminisers of Mr. Nkomo, along with some trative tasks. One official said the of the five white independent legisjustice minister was considering an lators and the sole white member of electoral college made up of black Parliament in Mr. Mugabe's party. members of Parliament that would elect legislators, black or white, to would vote to eliminate the white the 20 seats.

The prime minister has said be

Africa "stupid," and urged Pretoria wants to set aside the white seats would be to have the 20 seats repreimmediately, but he appears to be sent special-interest groups such as agriculture, business and mining.

Zimbabwean and foreign politi-Few whites appear to be concal analysts said Mr. Mugabe must cerned about the coming transiweigh several concerns. Most tion, having anticipated it for some whites are politically apathetic, time. Life for many whites is still they said, but it would he in the sweet by any standard in a country prime minister's interest to keep at with socialist goals but capitalist

least some "token" whites in Par-liament in recognition of the mi- After independence. perhaps 100,000 whites left the country. It also would show that Mr. Mu- Now they are slowly returning, and gabe was continuing his policy of many acknowledge that their worst racial reconciliation, the analysis fears about a black-ruled country said, and it would play well before have not been realized.

The swimming pools and sprawl-The prime minister is clear that ing homes of the wealthy white he doesn't want to exclude whites elite, who are waited on by black altogether," said a government of- servants, highlight the economic ficial who is a close associate of Mr. power whites retain.

These whites have foreign bank accounts and large commercial holdings. They see their political future not in voting but in lobbying government ministries that oversee their special interests.

Another white culture in Zimbabwe, which includes blue-collar workers, is struggling to make ends meet. These whites are more con-

servative and apparently felt threatened by the black government.

But they now appear resigned to it, and the talk these days among both the elite and the working class whiles is not so much about politics but about the rising cost of living, a surge in crime and the ailing econo-

Another option, the official said, my,

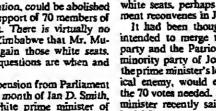


time the second second

He was suspended after he called economic sanctions against South

Zimbabwe's decision to impose seats.

had failed.



SCIENCE

Enlightening Physics Failure

By Malcolm W. Browne New York Times Service

Page 6

ONE hundred years ago this month, two experimenters in an Ohio basement gently rotated a carousel of mirrors floating in a tub of mercury and inadvertently smashed the reassuring vision of a clockwork cosmos that had prevailed since the time of Sir Isaac Newton

Physicists and philosophers have anguished over the experiment ever since, but one by one, nearly all have been compelled to abandon cherished theory in the face of its evidence

The experimenters, Albert Abraham Michelson and Edward William Morley, set out to prove the existence of "ether" — an intangi-ble and invisible fluid thought by most 19th-century scientists to permeate the entire universe. Michelson and Moriey expected to dem-onstrate that ether speeded or slowed light waves; if this were the case, the ether would represent a universal standard against which the positions and motions of everything in the universe could be measured

Much to their consternation, they failed. But their failure was pivotal. A new generation of scientists, struggling to explain the shocking experiment, eventually demonstrated that nothing in the universe has absolute reality, and that causality itself ceases to operate at the microscopic level of existence. the river."

The experiment was critical to Einstein's revolutionary contention that there is no such thing as a universal yardstick for space and time. So last week, scientists, educators and artists gathered in Cleveland to begin B six-month observance of what many scientists regard as science's most crucial failure.

Many experimenters before Michelson and Morley had demonstrated that light behaves in some

ways like the waves that traverse bodies of water or the sound waves

that travel through air. Reasoning by analogy, most of the world's leading scientists had therefore concluded that some kind of invisihle medium analagous to air or water - the ether - must provide a medium for waves of light to propagate through space. The relative movement of the

ether ought in have an effect on the speed of light passing through it, the theory went. To test this idea, Michelson and Morley built a superbly tuned in-

strument designed to compare the speed of light moving in the same Michelson began his study of physdirection as the Earth with the

ics at the Naval Academy at Anspeed of light moving in a perpen-dicular direction. If the ether were napolis, where he earned a degree and a commission. in affect the speed of light waves, B In 1880 he obtained leave from slight but detectable difference should be evident in the speed of

the U.S. Nevy in pursue physics research in Germany, and in 1881 light moving along perpendicular at Potsdam, Michelson conducted his first attempt to measure the Michelson later explained the exsupposed effect of the passing ether periment to his daughter Dorothy

on the speed of light. Michelson's invention was an while she was B child, and she recounted his explanation in "The Master of Light," her 1973 biogra-phy of her father. Michelson comoptical device called an interferometer, in which a beam of light was split into two parts which followed pared the perpendicular light separate paths and were then beams in his experiment to swimbrought together into a telescope. mers racing on a river. where the experimenter could ob-

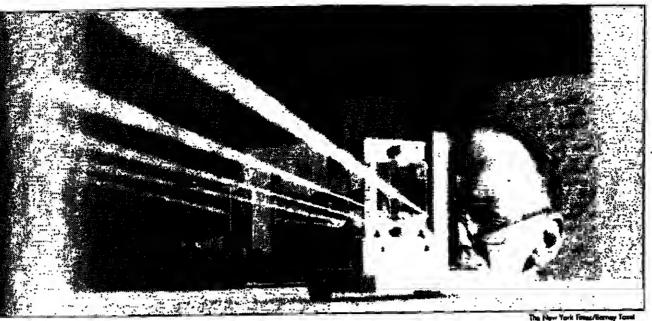
"Two beams of light race against each other," he told his daughter, serve the effect. The technique, which Michelson "one struggling upstream and back, while the other, covering the refined in the 1920s to make the

first measurement of the diameter same distance, just crosses and reof a distant star, is now used routurns. The second swimmer will altinely by astronomers. ways win, if there is any current in Since light travels in waves, the

combination of two or more beams of light waves results in interfer-Michelson had begun work on ence; when the crests of two waves the problem years earlier after an adventurous childhood. He had coincide, the result is a new crest been born in Prussian-occupied representing the sum of the smaller Poland in 1852, the son of a young crests. Two troughs produce one merchant who was subjected to the doubly deep trough, while a crest anti-Semitic persecution of the pe- superimposed on a trough results in riod. At the age of three he emigrata null point, in which the wave is ed with his family to the United flat.

When two beams of light from States, where the Michelsons first settled in a gold-rush town in Ne-vada and then in San Francisco. separate paths of virtually identical

INTERNATIONAL POSITIONS



Prof. Donald E. Schuele with a replica of the 1887 interferometer.

length, their recombination results in a pattern visible through a telescope of vertical bright and dark stripes called "fringes." The slight-est alteration in the distance of eilight waves out of phase, changing the pattern. Michelson fined up his apparatus so that one light beam would travel in the same direction as that of the Earth, while the other light beam would travel perpendiclar to it. By turning the apparatus Michelson hoped to detect shifts in

floated in a huge vat of mercury, isolating the experiment from all ground vibration.

light travels with the same velocity in all directions." The experiment was exhausting work for the two scientists, they later reported. At the start of each observation period, they would give the mirror array s shove in set it turning on its axis in the mercury bath, and the inertia of the massive block would keep it rotating at about six revolutions per minute for the next half

The second s

Morley took turns walking around the mercury vat, eyes glace to the observing telescope on the rotating platform, taking care not in disturb the rotation by touching anything on the platform.

They continued the experiment over the next three months, making their final observations on July 12, 1887. At no time did they detect any change in the speed of light. The Michelson and Morley col-

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laboration ended the following year, although both scientists sepa-rately conducted new variations of Michelson and Morley began building a new version of Michelson's 1881 Potsdam experiment. In their experiment, always with negaits Cleveland incarnation, the two tive results. Michelson was apparparts of the split light beam were ently so depressed by the failure of made to travel much longer per- the experiment, his daughter later pendicular paths than in the earlier wrote, that he declined even in experiment. Errors caused by vi- mention the experiment at a meetbration were virtually eliminated ing the following year of the Ameriby mounting the entire array of can Association for the Advancelight source, beam splitter, 16 mir- ment of Science. "He may have felt rors and observing telescope on a a premovition that his experiment two-ton sandstone block. This, in had put an end to the mechanical turn, was mounted on a wooden world with which he was familiar," turntable, and the entire unit was she wrote.

IN BRIEF

Pluto: Is It a Planet or an Asteroid?

WASHINGTON (NYT) — Pluto is the smallest planet in the solar system, a careless wanderer that is usually the farthest planet from the Sun, a heavenly body that many people think was named after a Walt. Sun, a heavenly body that many people think was named after a Walt. Disney character. Now Pluto is facing an identity crisis, with some astronomers supportion it is not a planet at all

astronomers suggesting it is not a planet at all. Among the proponents of a move to lower Pluto's designation from small planet to large asteroid are Brian Marsden, director of the Smithsonian Institution's Astrophysical Observatory in Cambridge, Massachnsetts, and Frank Cooper, director of the Burke Baker Planetarium in Houston. Opposing the change are astronomers at the United States Naval Observatory in Washington and, not unexpectedly, Clyde W. Tombaugh, who discovered Pluto in 1930. Mr. Tombaugh, emeritus professor of astronomy at New Mexico State University, said Pluto was much larger than the largest asteroid and also had its own satellite, like the Earth's Moon. "Asteroids don't have satellites," he said. Mr. Cooper said recent discoveries had shown that Pluto was even smaller than earlier thought, perhaps 1,600 miles in diameter rather than 2,500, and that it was a lot less dense than had been calculated.

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Terminating Dangerous Pregnancies

LONDON (NYT) - Ectopic pregnancies, in which the fertilized egg develops outside the uterus, have been successfully terminated in nine women without surgery, using direct injection of prostaglandin into the oviduct, according to the British medical journal The Lancet.

oviduct, according to the British medical journal The Lancet. In the most common form of ectopic pregnancy the fertilized egg, instead of descending into the uterus, implants itself in one of the ducts leading from the ovaries in the uterus. Unless removed or discharged, its development can rupture the tube, often resulting in the woman's death. Standard practice is to remove the tube, occasionally with its associat-ed ovary, but the Lancet report noted that this procedure "is associated with a considerable risk of subsequent infertility as well as with the general hazards of abdominal operations." In the new procedure, report-ed by obstetricians at the University of Guteboos in Sweden a small ed by obstetricians at the University of Goteborg in Sweden, a small amount of prostaglandin F is injected directly above the implanted embryo. The prostaglandins, to varying degrees, induce uterine contrac-tions. They have been used to aid in labor and also to induce abortion.

Reducing Risk of Cervical Cancer

LOS ANGELES (UPI) -- Women who use contraceptives that block the cervix can dramatically reduce their risks of developing cervical cancer, a malignancy that probably is triggered by a sexually transmitted

virus, an exhaustive study has shown. Scientists at the University of Southern California, who studied 400 omen, found that use of so-called barrier contraceptives -- condoms,

women, found that use of so-called namer contract two and creams — cuts diaphragms, sponges and spermicidal loams, jellies and creams — cuts the risks of cervical cancer by more than 90 percent. Dr. Lowell Schnipper of the Harvard University School of Medicine, who has investigated the role of viruses in cancer development, said the most likely culprits in cervical cancer are a few strains of the papilloma vinte

A Fly in Lifesaving Spider's Clothing

WASHINGTON (WP) --- A rare form of minicry in the animal world, WASHINGTON (WP) — A rare form of mimicry in the animal world, in which a prey species has improved its odds of survival by copying the appearance of its predator, has been discovered by Canadian biologists: a species of fly with wing markings that look like spider legs. By waving its wings a certain way, the fly can make itself look like a walking spider, thereby discouraging attacks from real spiders. The researchers call the survival strategy "a sheep in wolf's clothing." Other forms of minicry are much better known. These include the reverse strategy or the wolf in sheep's clothing. One example is a small.

reverse strategy, or the wolf in sheep's clothing. One example is a small, predatory Pacific fish that looks like the innocuous and helpful cleaner fish. Cleaners pick parasites from bigger fish that drop by their territories to avail themselves of the service. The mimic has the same markings and swimming motion but when a big fish stops by to be cleaned, the impostertakes a bite out of its fin instead.

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Edward W. Morley. Albert A. Michelson. He found no effect at all, but attributed his failure to excessive vibration and the inadequate sensitivity of his instrument, and he resolved to try again. In 1882 he was

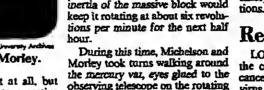
ther light path or of the speed of appointed professor of physics at one of the light beams throws the the Case School of Applied Science in Cleveland, where he met Edward Morley, professor of chemistry at nearby Western Reserve Universi-

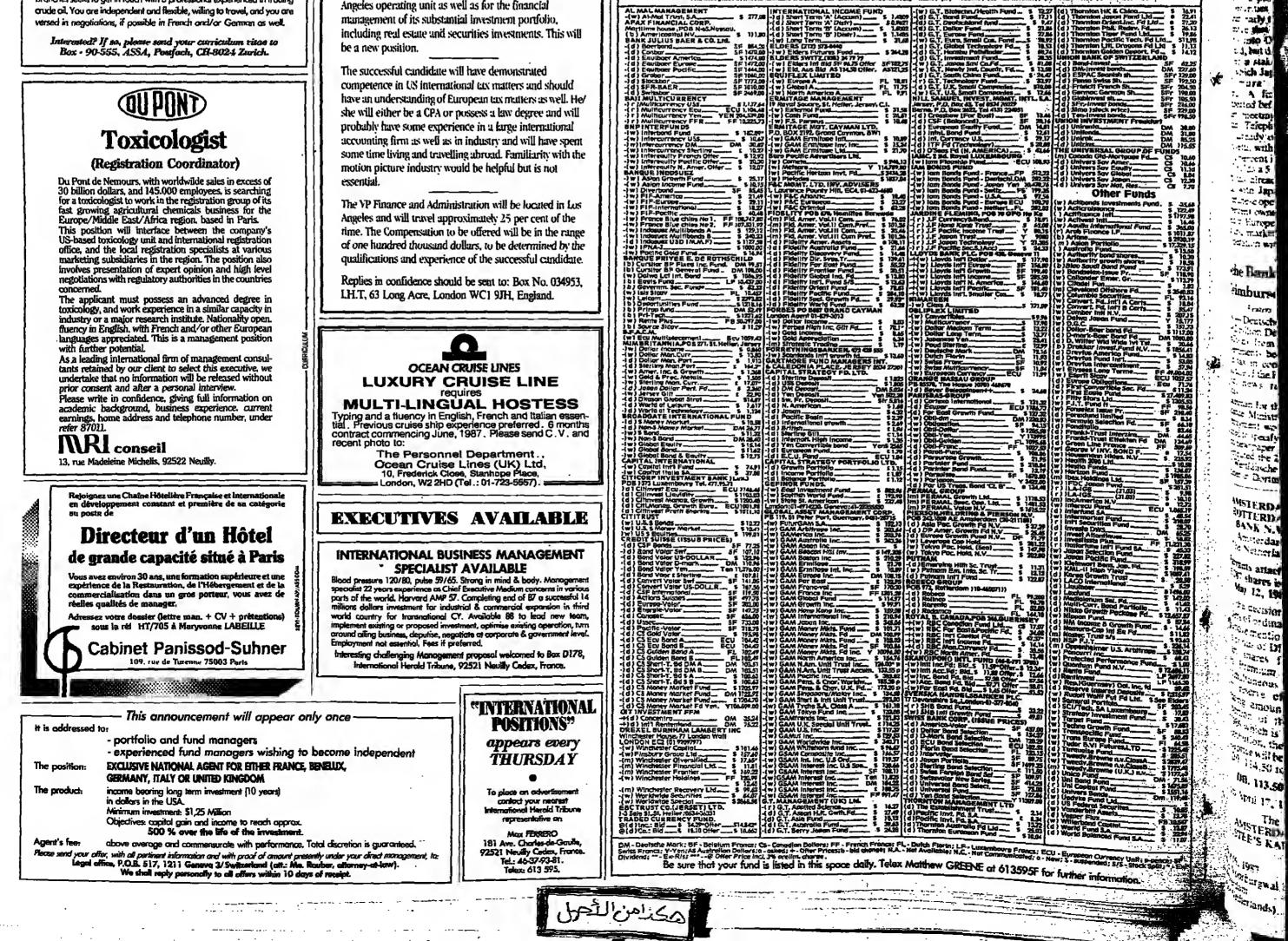
fringe patterns that would reveal the effect of the ether.



On April 17, 1887, Morley wrote to his father to say that the new experiment had begun, "to see if

During this time, Michelson and





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Under the premiership of Mr. Turgut Özal, Turkey has gone through four years of major economic reconstruction. Standing at the gates of Europe, and with one of the highest growth rates in the industrialized world, it has recently applied for full EEC membership.

Turkey, which stands ascride Europe and Asia, is a potential industrial and agricultural force that has to be considered by its future partners. It is about to become the economic powerhouse of the southeast Mediterranean and is already the military guardian of NATO's regional flank.

Many Turkish businessmen say their country will make a positive contribution to the EEC, even in the agricultural sector, and not simply take subsidies and handouts. "This is really a rich country and we have plenty to offer. We are not like some of the poorer Mediterranean regions," said one industrialist.

As the Turkish Premier, Mr. Turgut Özal, a proponent of free trade, says: "We don't want more aid, but we do want more trade."

Since Mr. Özal began a great liberalization policy and started to turn the hidebound state industrial sector upside down four years ago, Turkey has taken on a new, almost unrecognizable aspect, confounding many outside the coun-

Turkey is now on a growth cycle in virtually all sectors of manufacturing and industry. When major irrigation schemes in the southeast of the country are completed, agricultural production is expected to triple.

Last year, it had one of the highest growth rates in the world -9.2 percent, compared to 6.3 percent in 1985. It was the highest in any OECD country. This year the target is just over 6 percent, and there is every hope this will be achieved. Inflation has been slashed from 100 percent in 1980 to a little over 30 percent last year. By the end of 1987, it is hoped that the rate will be further lowered.

Turkey's per capita income of \$1,000 means that few Turks are well off as individuals; and unemployment is high - more than 2.5 million.

. The emphasis roday is very much on exports -- from textiles to glass to machinery and agricultural products. Last year, exports were worth more than \$8 billion, with manufactured goods making up 75 percent of the value. During the first ten months of last year, imports totaled just over \$9 billion, less than one percent more than the corresponding the Soviet Union in 1984. Under the deal, the Soviet Union

TOW that it has applied for full EEC membership, period in 1985. Exports for the same period were \$5.9 billion. Workers' remittances have been steadily falling, and were \$1.2 billion during the first nine months of 1986.

> The financial sector, with more than 50 banks, has been going through a period of restructuring and consolidation due to the culmination of non-performing loans - many to the state industrial sector -- during the early and mid-1980s. Now being weaned into profitability, the banks are becoming better managed and more internationalized. In order to boost the export trade, a strong emphasis is being put on crade finance.

> Turkey is forging ahead as an industrial nation, and actively developing its tourist industry, which is now the least developed in the Mediterranean (2 million visitors last year). The government recently embarked on a major rogram to build and improve resort facilities, especially on the Aegean and Mediterranean coastlines.

> Mr. Ozal's free market policies have had a rapid and profound effect on restructuring the country. Since his election in 1983, he has introduced free zones, put stare corporations under the microscope, ordered major investments in communications and transportation infrastructure, put the squeeze on poorly run banks and, most important, tried to get a clean bill of health from the International Monetary Fund and the World Bank as he pushes growth rates up and inflation down.

> In order to attract more foreign investment, viral in order to modernize the industrial sector, much of which still rumbles along on ourdated technology, he has introduced BOT - build-operate-transfer - for big infrastructure projects. BOT schemes include the second Bosporus Bridge, now nearing completion (a third bridge is to go ahead as well), some thermal power stations and a big tourist development project.

> Under the BOT scheme, a bidder for a contract also raises the financing, operates the project and after a period of usually 15 years, can sell off its share in the joint venture, probably to the local partner.

> One of the biggest boosts to manufacturing and the economy is the 25-year bilateral trade agreement signed with



The Bosporus bridge linking East and West.

will deliver 750 million cubic meters of gas beginning later this year, providing Turkey with a massive injection of cheap energy. This amount will rise to 6 billion cubic meters by 1993 and will be paid by offset trade -- either services, such as construction, or manufactured or agricultural ex-

Turkey has limited natural oil resources, hence the recent confrontation with its Greek neighbor in the Aegean. Greece has eyed Turkey's application to join the EEC coolly, as the Turkish economic machine gears up and politicians and businessmen in Ankara and Istanbul try to reach a mutual understanding about what is best for the country.

Mr. Nuh Kusculu, chairman of the influential Isranbul Chamber of Commerce, commenting on the change in Turkish attitudes toward the EEC, says the spirit of the original EEC agreement that gave Turkey associated membership was not really understood. "Now, since we did proper studies after 1979, we understand the crucial necessity of belonging to the EEC," he says.

A more ourspoken view comes from the KOC industrial empire where vice president Mr. Tugrul Kudargobilik abruptly dismisses ill-informed foreign comment that Turks are Arabs, saying: "We have been living for the past four centuries in Europe, our mentality is European. It is not only the Treaty of Rome that gives us the right to belong to the

Mr. Turgut Özal, the Turkish Premier, a proponen of free trade

EEC, but history itself also gives us the right. Our trade and investment link depend on Europe, 55 percent of our raw materials and imports come from Europe and we want to cononuc this way."

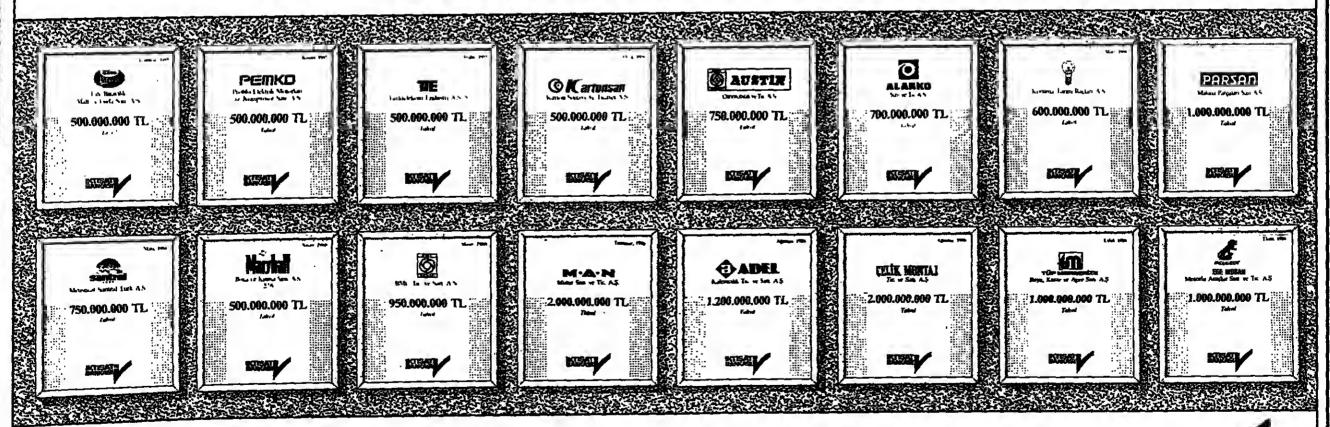
Many Turkish businessmen are dismayed at the somewhat medieval image that some Europeans have of Turkey. We are certainly not just ignorant peasants," says one businessman.

Mr. Sarik Tara, chairman of Enka Holding Investments, a major construction group, says: "Turkey's greatest mistake is allowing Europe not to know us and not to realize our potential. Europe can serve us in many ways and we can

(Continued on page 8)

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The steel industry plays a major part in meeting Turkey's manufacturing requirements.

of Turkey as a land **A** of farmers where since time immemorial, is badly out of date. The country has the fastest-growing manufacturing sector in the Organization for Economic Cooperation and Development (OECD) and is regarded as having an industrialized economy even though its per capita GNP is not much higher than \$1,000.

Page 8

First-time visitors to Istanhul and Ankara are usually surprised by the bustling industrial world they find with its growing private sec-6.3 percent in 1985. The 1987 target is 6.4 percent.

A glance at the structure of Turkish industry reveals a paradox. About 60 percent state (despite plans for some privatization) and more than half of fixed capital investment comes from the public sector. But Turkey's growth

NYONE who thinks exporting come from the which may one day be the private sector. Most private main prop for closer politisector corporations are basical ties. Turkey is the only things have changed little cally family groups, with the textile supplier for which giants nearly all based in Is- the EEC has recognized ancanbul. Though there are nual growth quotas of about 15 major groups, the around 6 percent on average. KOC and Sabanci industrial The biggest textile producer is the Sumerbank, now empires dwarf almost everybeing reorganized by its genone else on the marker.

Turkish industrial products are now remarkably diversified. The switch away from local market orientation to the export market in 1980 came at an opportune

the other major groups moment. Turkish producers Anadolu Endustri Holding, the Cukurova Group, Yasell more than 2,000 industrial goods ranging from shar Holding, to name a few of the largest - tend to have motor vehicles to machintor. Turkish industry consis-tently grows at annual rates and processed foods. Tura finger in every sector from the automobile industry to of more than 5 percent. It key's geographical position food and drink and to tourgrew by an estimated and its relatively low labor least one bank. Cukurova 9.2 percent in 1986, and by costs give its industries 2 competitive edge in Middle owns three. Eastern and some Eastern None of these is as large as Tupras (the state-owned

European markets, petroleum marketing com-The fead sector remains pany) or TEK (the electrictextiles. Again, the outside of all manufacturing indus-tries are still owned by the how strong the Turkish texity authority). But as suppliers who have done business with both the private and tile industry is. In 1985, Turkey earned \$2.2 billion from textile exports, and has established itself as the main "difference between the two. managed to live with the supplier for the European

and its new-found success at Community, a relationship undergoing major and often There have been a few bank-

eral manager, Mr. Erkan Ta-pan. Other leading firms are

Altinyildiz, Soktas and Men-

Like Sabanci and KOC,

sucat Santral

difficult changes since around 1980, receiving only limited assistance from the state. Demand has been cur in the domestic market. Interest rates have risen from 30 to 50 percent above inflation - no one quite knows what banks charge for their borrowing - but it seems clear that until very recently, funds were only available at 70-80 percent, even if costs are now finally falling.

Export markets have had to be conquered with little expertise (though it seems to have been quickly acquired) and with no export insurance facilities. The maior assistance has been tax rebates on export earnings, something GATT is pressing Turkey to phase out, and a rule that the equivalent of

up to 20 percent of export carnings in a firm's profit is exempt of corporation tax. In addition, many Turk-

ish private sector corporations complain about unfair competition from the state sector and capricious price increases for raw materials without regard to market conditions. Hikes of 66 percent with no warning are not uncommon. And state sector raw materials may be of doubtful quality or delivered

"I don't think Western businessmen appreciate the handicaps we have to work under every day," says the president of one large Istanbul corporation. "If they had ism. All except AEH own at sudden power cuts, hureaucratic interference, impossibly high interest charges and a virtual absence of skilled labor, they would feel that a 15 percent export tax rebate didn't go very far to offset the disadvantages they

But in spire of these diffipublic sectors in Turkey will culties, Turkish private secconfirm, there is a world of tor industries have mostly Turkish industry has been turnaround of the 1980s.



(Continued from page 7)

serve Europe in return. It is essential that we join the EEC." Mr. Nejar Eczacibas, head of one of Turkey's largest pharmaceutical groups and a perceptive internationallyminded businessman, firmly believes in joint ventures and the transfer of technology in order to keep abreast of developments. "Just now Turkey is ready to take on board more technology, although it is not always a question of know-how but sometimes know-who," he says. He too is a keen supporter of the EEC. "We are absolutely ready to join. We have no alternative. We cannot look to the East, and integration with the European markets is our only way ahead," he adds. He does not foresee any real difficulties over agriculture. "We have vast natural resources in agriculture, and what the test of Europe doesn't have, we have, and vice versa," says Mr. Eczacibas. He believes that Turkey could readily absorb many of the EEC's surplus agricultural products such as from the dairy sector.

Turkey is one of the world's largest wheat producers; it also grows tobacco, tea and many kinds of nuts not produced in any large quantity by EEC countries. Some economists argue that Turkish agricultural exports on a swap basis might help smooth out the farm produce anomalies that are the despair of the EEC commission in Brussels.

More European than Asian, more Asian than Barupean a bridge between Asia and Europe, or a bridge between Europe and Asia; the crossroads between East and West such descriptions of Turkey abound. But the feeling today is very definitely biased towards Europe, especially in Isranbul, the commercial heart of the country. -Lee Voysey

have helped pull down years ago.

ruptcies - some of which face," warns an Istanbul industrialist. "Many of them banks with them - but not are very short of working as many as seemed likely five funds and things are still difficult in a few cases. If "Don't underestimate the you want to see who is years back - marketing, re- his medicine is dearly work-

export performance of (where Turkey still lags far firms."

Bosporus.

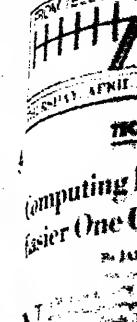
now concentrating on areas merous and criticism of they barely touched a few Mr. Ozal is not uncommon, difficulties the corporations healthy, take a look at the search and development ing. - Thomas Fankner

behind its competitors). The market leaders are Though grumbles are nu-

One of the gateways of the Dohnabahce Palace overlooking the

VISIBLE AND INVISIBLE TIES BETWEEN EUROPE AND ASIA-MINOR GO SIDE BY SIDE ...

While a second bridge is under construction over the Bosphorus, BOTAS is laying a natural gas



The distinctive line of Akbank

Balance sheet as at

"Most profitable private sector company in Turkey"

ASSETS

100010	31.12.1986 US \$
Cash and due from banks Reserve requirements Treasury Bonds Loans Participations Premises and equipment Other assets	879.953.698 275.599 947 217.905.808 910.247.387 89.744.675 66.873.925 303.079.772
Tota) assets	2.743.405.212
LIABILITIES Deposits Central Bank Other liabilities Total habilities	2.142.329.673 9.831.988 332.780.791 2.484.942.452
STOCKHOLDERS' EQUITY Capital" Reserves Prolit (after taxes)	66.146.316 93.214.711 '99.101.733
Total stockholders' equity	258.462.760
Totel liabilities and stockholders' equity	2.743.405.212
Converted at TL 75590=US\$1)	
I an here have been income the li	Q C 1 CO Q:11;

Capital has been increased to US \$ 158.8 million as of March 1987

and the second se

AKBANK has shown a distinctive line in the banking scene towering in figures and ranging in activities.

With a dedication to increase its equity continuously AKBANK more than doubled its capital from TL 50.000.000 (US \$ 66.1 million) to TL 120.000.000 (US \$ 158.8 million). Still holding its position in Euromoney's list

of top 500 banks, AKBANK has been recently appraised as one of the top 40 banks of the world by return on equity and assets

However, figures aren't all. In its course of action, AKBANK offers the full means of a leading bank in and beyond the country.

In addition to its branches and representatives in the world business centers, AKBANK owns the only Turkish financial subsidiary abroad -Ak International Ltd. in London. In cooperation with Banque Nationale de Paris, AKBANK has also founded a new bank in Turkey, namely BNP-AK. Bringing in international finance and banking techniques to the country, BNP-AK has successfully completed its first year of activity.

In short, AKBANK has proved to be the active bank ever growing and ever accelerating in its distinctive line.



Ak International Limited

Ak International Ltd has completed its third full Ak international Lid has completed in time for year of activities as a licenced deposit taker.
Ak international Ltd as ol 1986, had £10 million paid-in capital, balance sheet total of £ 122 million and a prolit of £ 2.2 million before fax.

Ak International Ltd. is proud to be at your service for all your banking transactions. John Harding-General Manager 10 Finsbury Square London EC2A IHE Telephone: (01) 628 3844 Telex: 8955636 AKIL G





ADVERTISING SECTION

ADVERTISING SECTION

Banking Comes of Age

ing a star second

RADITIONALLY, the man in the street in Turkey has regarded banks with suspicion. Most people prefer to deal in cash, according to Mr. Bulen Berker, deputy general man-ager of Türk Ekonomi Bankasi. "They are not used to checks. They don't crust them." Turkey is generally a cash-based society and old habits are slow to change. This helps to explain why retail banking is still in its infancy. Another reason is that, until recently, deposit rates were comparatively low and inflation high. Last year, it was quoted at 32 percent. The target this year is to bring it down to 20 percent. Consequently, the banks have concentrated on building up a sound base for trade finance, crucial for Turkey's exports and the domestic expansion of industry

and agriculture.

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Turkish banks are also trying to recover from a rash of non-performing loans and bad debts, mainly incurred before the present government administracioo. For some time now, there has been a continuing shakcout of some of the weaker banks. The most recent rescue operation has been with Töbank, the teachers' bank, for which the government is canvassing would-be foreign partners. Tobank, which began operating in 1959, is the sixth largest private bank. Its development has been very much the brainchild of Professor Sait Kemal Mimaroglu, one of its majot shareholders. Tobank has been placed under the temporary trusteeship of three other banks and an insurance group, while the Central Bank looks for new partners, several of which are said to

be standing in the wings. Although Tobank's position has caused concern in banking circles, it also illustrates the fundamental change being forced on do-

mestic banks by Prime Minister Özal's protege at the Central Bank (itself under going a change of name), Mr. Rustu Saracoglu, its vice governor, regarded by most as a "bankers' man." The Central Bank is making it clear that banks must take care of their own affairs, spruce up their management, check their assets, emphasize quality services. scrutinize their portfolios, imptove their deposits and develop more off-balance sheet services.

Wich prospects of EEC membership becoming more rangihle and with more pressure from the IMF, Turkish banks are anxious to put their house in order and increase their international credibility. Says Mr. K. Erhan Dumanli, assistant general manager of Akbank, the second largest private bank in terms of assets (currently around \$2.7 billion): "We are always a little orthodox, rather conservative, and not given to risk taking."

This reflects the views of many of the more successful banks that continue to err on the banking principle of caution. In the case of Akbank, Mr. Dumanli says its bad debts are less than one percent of total credits outstanding. Net income last year almost ttipled to TL 87.5 billion (\$124.7 million). In March, its capital was increased from \$66.1 million to \$158.8 million. Besides being well managed, it has the advanrage of being a wholly owned subsidiary of the highly successful Sabanci industrial conglomerate.

Akbank, with 600 branches, is also setting its sights on developing a firm tetail base with modern computerization. It has about 5 million customers with some 8 million accounts. By the end of 1988, it will have invested more than \$27 million in computer



The Akbank head office in Istanbul.

technology and bardware, for the profit motive on the bond market rather than in bringing 260 of its branches income from deposit rare on line.

"This should cover 80-90 percent of all our activities in the futute," says Mr. Dumanli. Akbank has also introduced plastic bank cards, but few people use them as yet. "They still prefer cash," says Mr. Dumanli.

About 12 percent of the to the rune of \$30 million country's overall trade finance is now handled by Ikrisat Bankasi Turk, which also plays an active role in the capital markets and in international syndicated loans. A perceptive merchant banking operation headed by Mr. Erol Aksoy, Iktisat has been rapidly pushing back the frontiers of banking in Turkey, developing new ways of making money that are being followed by other players in the market. Iktisat has been very active in treasury and corporate bonds. During the first nine months of last year, government bond sales toraled TL 95.2 billion (\$135.8 million), corporate bonds TL 20.3 billion (\$28.9 million) and income sharing certificates TL 6.1 billion

capital goods.

35 percent.

volved in trade financing.

(\$8 million). Mr. Aksoy prefers to look more than 10 million current accounts at its 930 branches, improved efficiency is regarded by Mr. Ahmer Yavuz, deputy executive general manager, as a crucial ingredient for profitability and for the preservation of its 20-25 percent share of banking in Turkey. "We have to give prompt

and efficient services and this can only be done by mote computerization," says Mr. Yavuz, Ankara, Istanhul and Izmit will serve as the three regional computer centers for the bank. About 100 branches will be on line soon, and by the end of the year there will be 200 handling about 80 percent of all transactions. About 50 ATMs (automatic teller machines) will also be installed this year.

As the bank is anticipating a downturn in deposit compection, which is unduflows, partly because of low ly influenced by the governinterest rates and partly bement. Other innovations on cause of increased activity in the Tutkish banking scene public sector securioes, it is have also been inspired by developing new financial ac-Mr. Aksoy, who has gone tivities such as leasing, inafter project financing and vestments funds and free revolving trade credits. The bank is heavily involved - zone banking.

It has also intensified its international operations, in one of the gas pipeline making first entry into interprojects and has succeeded national syndicated credit in negotiating a deal with markets last year when a Britain for export guarantee payments for much needed \$150 million credit was raised in less than two weeks, without government Esbank, one of the oldest underwriting - this was a banks, is also heavily insignificant step forward. With the prospect of EEC Also sensitive to the wind membership looming closer, of change via the microchip Is Bank is aiming at closer is Tütkiye 1s Bankasi. links with international capranked by Euromoney as the ital markets and further delargest Tutkish hank in velopment of state-of-the-art terms of ner worth. Its capi-

financing techniques. ralization is due to be in-More emphasis on intercreased to TL 250 billion national markets is also be-(\$317 million). The governing placed by Garano Banment owns 40 percent and kasi, primarily a recail bank the Workers' Pension Fund with 288 branches. "We too are undergoing continuous It has already invested change to keep abteast

\$40 million in technology of developments," says since 1980 and intends to Mr. Solmaz Ayarslan, assispush this figure up to cant general manager. "We \$100 million by 1990. With

are financing a lot of domestic trade and are now concentrating on the international side as well." Garanti has established a

project finance department aimed at attracting foreign investors to specialized growth areas, particularly in the agricultural sector. In the past, considerable emphasis has been placed on the development of manufacturing industries, which have sharply increased pro-

duction. But Garano Bankasi believes that in the longer term, especially when the massive imigation projects it is financing are completed (GAP and Konya are the two hig ones) agribusiness activity will rise dramatically, especially in value terms. It is also trying to increase

its corporate business, but as Mr. Akin Öngör, assistant general manager, points out, Garanti doesn't want to become a small corporate bank with retailing activities, but a stronger retail bank with a corporate side.



Solmaz Ayarslan, assistant general manager, Garanti Bankasi, Istanbul.

Preliminary results fot the bank show that assets last year increased from TL 313 billion (\$446.5 million) in 1985 to TL 530 billion (\$706.6 million). While inflation has been a major factot in the results, foreign

exchange deposits, slightly mote than \$100 million, have also helped to give a real increase. Says Mr. Öngör: "We

have in fact increased our deposit side a little faster than the average among the other major banks." He adds that, as one of the few banks in Turkey to be audited by an internationally known

firm of accountants (in this case Peat, Marwick, Mitchell and Co.), Garanti has improved its credihility, particularly on the international scene.

As the Central Bank begins to lay down the ground rules, auditing of bank accounts is now a controversial topic among banks, as it is with some of the bigger commercial and industrial groups. "Turkey is not very sophisticated in this respect (audiong) and we must show our European col. leagues that we are willing to learn," comments one

banker. Also internationally audited is Türk Economi Bankasi (TEB), a relatively small bank largely confined to merchant banking operaoons. A highly professional operation, it follows the much vaunted "cautious approach," which seems to be the hallmark of successful commercial expansion in

Turkey. "We have a very select client base and we're mainly interested in international trade finance: we don't handle any medium or long tetm loans beyond 180 days," explains Mr. Hasan T. Çolakoglu, one of Turkey's shrewdest young bankers and adviser to the board. "This is a ome span

in which we can predict things. Beyond 180 days it is much harder as here we have a very rapidly changing situation, particularly with legislation," he says, adding that the changes are usually "for the better."

TEB has a paid up capital of TL 7.5 billion (\$10.6 million), and its profits were up by 35 percent last year. With total assets of TL 39.8 billion (\$56.8 million), net income doubled to slightly more than TL 2 hillion (\$2.9 million).

"We are probably the most liquid bank in Turkey: we are always liquid and that is the policy we like. We could probably make more moves by being less liquid, but we are in fact very conservative," says Mr. Çola koglu explaining the bank's philosophy.

"We tend to follow: we will never be first into anything new, we're too cautious," he emphasizes again. Mr. Harun Pastanoglu,

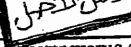
assistant general manager of Halk Bankasi (People's Bank) also stresses caution "but we are not conservative." Commenting on last year's results, which are about to be released, he said the bank "had a very strong performance and we are probably now in first place in Turkey."

Halk was created in 1938 ro finance cooperative instiruoons and small businesses. It has 645 branches. 14,000 employees and about 350,000 customer accounts. Last year it made credits worth nearly TL 580 hillion (\$827.4 million). This year the figure will rise to TL 925 billion (\$1,319.5 million). Mr. Pastanoglu explains how the bank works: "Basically we borrow from the Central Bank at 27 percent interest and relend to small-

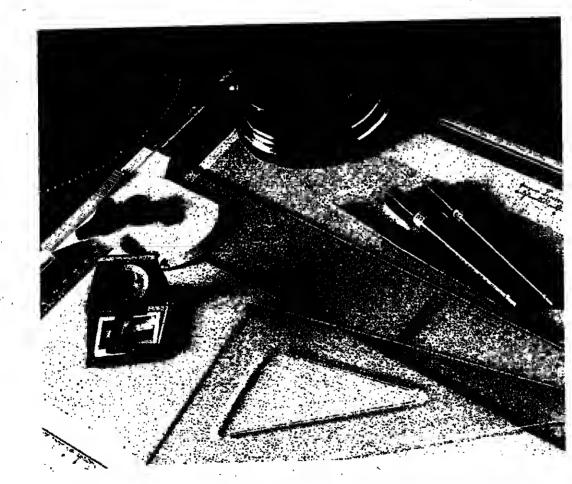
and medium-sized husiness at 30-35 percent." A medium-sized enterprise is one with from 5 to ,25 workers. This year coopcrative institutions will receive TL 150 billion (\$199.7 million) credits, industrial companies TL 200 billion (\$267 million), development

(Continued on page 10)

Page 9



Similar Minds Think Alike



For further information please contact: Mr. Solmaz Avarslan Assistant General Manager Mete Caddesi 40. Taksim Istanbul/Turkey Mcu: Caulton 149 18 39 Tix: 24538 galo u Tel: (90-1) 149 18 39 Tix: 24538 galo u

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Similar minds approach situations from the same angle. Arrive at the same conclusions. See eye to eye on issues.

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So when we decide to expand our already flourishing international business, you know we aren't doing it on the edge. We're doing it because any like-minded banker would do the same.



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*by Peat, Marwick, Mitchell and Co.

ADVERTISING SECTION

ADVERTISING SECTION

Textiles: Turkey's Star Exporter

big business and becoming progressively bigger. But success breeds its own problems. As Turkey's textile producers have learned to export, they have run up against the kind of protectionism abroad that Western statesmen have been telling them to discard at home.

²⁹age 10

Cotton is king in the Turkish textile world. For many years Turkey has grown cotton, chiefly in the Aegean region and the Cukurova plain around Adana. Plenciful raw supplies at home (Turkey's annual cotmillion tons a year) led to

URKEY is generous-

al consumption.

URKISH textiles are industry more than a hundred years ago.

In the 1930s Ataturk created Sumerbank, which among other activities is still the country's largest textile producer. Development of the private sector followed in the 1940s and 1950s. The real take-off came in the late 1960s and 1970s when the

private sector began investing on a large scale, growing as much as 18 percent some years.

The result today is that Turkey has become one of the EEC's major textile suppliers and is vigorously penerrating new markets all ton crop is around 500,000 over the world. Textile exports are put at between \$1.6 the beginnings of a textile billion and \$2,2 billion.

have been discreetly playing down both their production and their export figures, fearful of stirring up protectionist responses in countries where declining textile industries do not want com-

petition. In 1985, Turkey's total textile exports to the United Stares were only \$121 million, less than 1 percent of total U.S. textile imports of \$15.9 billion. Bur U.S. rextile producers still managed to force the imposition of quota restrictions on 65 per-

cent of Turkish textiles sold in the United States. Similar problems have followed with Canada. Protectionism, however,

Filling the Energy Gap with Hydroelectric Power

lem than bad management at home. Two of Turkey's three largest textile companies went bust in the early 1980s and had to be bailed out by the government. They were typical of a large number of firms that invested too much too fast without attention to the market. The pacemakets have been companies such as Altinyildiz (high-quality ready-to-wear), Mensucar Santral (bed linen and lin-

ings), Akin, Soktas, and many others that have put 2 premium on good management The biggest management

rumaround is being accompted at the state-owned Sumer-

prove the most important. It

ject of extreme sophistica-

Turkish government.

tion and difficulty. But this

In recent years, the Turks has been a less serious prob- bank by General Manager Erkan Tapan, brought in from the private sector by the Ozai government.

Sumerbank's annual rumover is around U.S. \$400 million but, until 1984 when Mr. Tapan arrived, the corporation was living on Treasury subsidies of about TL 5 billion (\$7.1 million) 2 year.

Putting an end to the subsidies, Mr. Tapan decided to look to the market instead. He brought in market researchers and began an advertising campaign with the slogan "I really love Sumerbank" aimed at younger customers. He published the first catalog in the corpora-

tion's 53-year history. From 2 TL 700 million

(\$812.4 million)loss in 1983, Sumerbank last year made a TL 22 billion (\$31.3 million) profit. "We are starting to reap the harvest of reorganization," says Mr. Tapan, pointing out that productivity is expected to rise by 72 percent in the group's spinning activities. Meanwhile, in a side-op-

eration, Sumerbank has put one of Turkey's bankrupt textile giants, Pektas, back in the black. Sumerbank took over the ailing corporation at the government's request bur on a joint venture basis. Last year, it made a profit of TL 4 billion (\$6 million) and will eventually be reprivarized.

Nor all the sector's problems can be corrected so easily. Many Turkish rextile producers are small and can probably never adapt to international market condi-At Yamula, this is betions. There is too much investment in cotton spinning, too little in cotton weaving and cutting and sewing though these are developing

The government would like to see more emphasis on quality, and is trying to set

on highly sophisticated pro-Banking

(Continued from page 9) fund credies TL 225 billion (\$298 million), commercial credits TL 200 billion (\$267 million) and export credits TL 30 billion (\$40 million), double the 1986 allocation.

"We are now giving prefcrential treatment to export credits because the government is emphasizing this area and wants to stimulate more exports," comments Mr. Pastanoglu.

While some Turkish banks are looking for niches, others have been busily restructuring. Yapi Kredi Bank, which three years ago was under considerable stress through non-perform-



Creations by Vakko, one of Turkey's leading fashion bouses.

up regional textile resource centers, if possible with forcign institutions taking part. across the country. Equally potent medicine,

chough one which local producers hate, would be to relax import controls. In many areas, notably dyestuffs and artificial yarns, local Turkish producers cannot supply to the highest quality required by exporters.

Aware of their limitztions, most of the leading producers in Turkey are ac-

Ozyczin.

banks.

avely exploring the possibilities of joinr ventures and partnerships with foreign companies. On the domestic market, Turkey could do with more high-quality retail chains.

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In 1985, Altinyildiz broke new ground by forming a partnership with Benetton. As yet, no other foreign chain has followed the Italian company into a confusing but rapidly growing market.

- Thomas Faulkner

of the bank's services is reing loans, has been modeled garded as vital to its effective back into shape by its generconsolidation and restructural manager Mr. Husnu ing; it is also being applied The common factor in

on the international side. many of the ailing banks has With many foreign banks been weak management; and now in Turkey, a country they regard as one of the Mr. Ozycgin's first task was most fettile banking to strengthen executive management and then to ingrounds for the future, some troduce a number of innova-Turkish banks are relying on their spruced-up managetions such as the first Euro ment to meet international certificate of deposit facility last year. He has also forged competition. With the international links with a country on the verge of what might become the most signew range of banks unused to doing business with Turnificant export drive ever from the southeast Mediterkey. These included Danish, Finnish and Australian ranean, Turkish domestic banks are going to do their best to make sure they don't He has also brought in the microchip and is auto- miss out on made finance to mating 150 of the bank's 580 ... the incoming foreign bankbranches. Computerization ers.

Hydropower was the first to produce between 1,200

ly endowed with ev- option. Turkish governerything - except ments selected it in the energy, of which it is likely 1970s. By 1990, the 2,400to remain a substantial im- MW Atarurk' High Dam porter well into the next will have completed a chain century. Over the last decade of dams on the Euphrates, it has imported an average of begun in the 1970s with the about 70 percent of its annu-On February 10, Turkey

took a step toward providing for its own energy needs been tapped. when the first unit of the 1,800-Mw Karakaya Dam on the Euphrates began to operate. The dam is one of several nationwide investments that have already increased the output of electricity from 28 million Kwh five years ago to around 38 million Kwh in 1987. The increase had to come

and will have to continue. Demand for electricity has grown by as much as 15 percent in a single year over the last decade. But how is it to continue? As far as is It already telies on coal imapart from uranium.

Keban Dam. Turkey's total hydroelectric potential is put at 112 billion Kwh, of which only 12 percent has so far

second option. In the 1970s, Turkey decided to tap its abundant lignite reserves and built a major ligniteburning plant at Afsin Elbiscan with 4 X 350 MW units. It has not been successful. Its first unit became funcnonal nearly six years late, in 1983. The fourth is still not ready. Use of lignite will be stepped up in the years ahead, but its high sulphur content is a drawback.

Instead, the government known, Turkey has only has opted for giant thermal very limited deposits of oil. plants butning imported coal. It is currently negotiatports. Lignite is the only fuel ing with seven international it possesses in abundance, consortiums to build power plants at coastal sites, each

and 1,400 Mw of electricity. To finance these, the government has opted for a franchise system rather than traditional project finance: the

foreign consortiums will be East majority pareners in a joint venture with the Turkish Electrical Authority. The IVC will build and operate droelectric projects. It says it the plant for a period of between 15 and 26 years, has had 70 applications, Use of solid fuels is a recoup its costs, and then bow out by handing the

plant over to the Turkish government.

So far, Eximbank, of the U.S., and the Swiss government have given theit parnese participation. tial endorsement to the "Build-Own-Transfer" model, as it is known. However, there is probably only enough credit in world markets for one of the projects this year. Three rival consottiums, headed by Bechtel of the U.S., Brown Boveri Co. the Kizilirmak River, a pto-

of Switzerland, and Scapac of Australia, are vying to be the first to sign an agreement. Bechtel's project is the front-runner, but the Australian-led consortium could

cause a rival local consorwould provide Turkey with tium, led by the town's maya large new port near Iskenor and backed by politicians derun, a stockpile of in Ankarz, has emerged to Oucensland coalmines as challenge Asea. This develpart of the deal, and new opment bodes badly for the shipping links with the Fat Ozal model. International companies with worldwide The government has also reputations cannot be exencouraged the use of the pected to waste time comfranchise model for new hypeting against local factions

eight of them from corpora-The worst delays have aftions wanting to produce fected the Atomic Energy their own electricity. It has Corporation of Canada's already signed a protocol proposed 630-Mw power with the Turkish firm Aksu plant at Akkuyu on the for the building of a plant in Mediterranean. AECL got a Isparta with probable Chiletter of intent to go ahead with the power plant in au-Many of these are chaltumn 1983. But the deal was lenging projects. Yamula never clinched. Turkish fears near Kayseri, a consortium about going nuclear and the led by Sweden's Asea and Canadian government's Britain's John Keit, proanxiety about backing an inposes to build a 200-Mw unvestment of more than \$800 derground power station on million apparently proved

insumountable. Although Turkey is rich in uranium, the government and other projects like it are line is that nuclear energy beset by delays in getting will not come here for at firm commitments from the least another 15 years. -Thomas Faulkner

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- 7 ·



to get a car now because we et of a Turkish bank, Gar-

sat was on the rocks three small problems at the time."

installed a real time on-line ourselves now as the mer-

and spend it on cars and

and washing machines).

You have to wait six months

Mr. Aksoy speaks from

experience. Iktisat Bankasi

finances 13 percent of Tur-

key's overall trade, including

This is no mean achieve-

ment considering that Ikti-

Today, the bank is nor

computerized system, which

connects its 18 branches. All

banking transactions - re-

project financing - are done

Educated in Paris and at

in real time by computer.

Harvard Business School,

ish-Soviet trade links. Dur-

ing the first three years of

the pipeline's life, the Sovi-

ets have undertaken to buy

the equivalent, in Turkish

hard currency cost of Tut-

include contracting services:

Turkey is planning to build

hotels on the Black Sea and

in the Caucasus as part of

fourth telinery at Kinkkale.

built with Rumanian help,

has begun to operate. The

need for this investment is

doubtful. The refinery has a

capacity of 100,000 barrels

per day and is served by a

310-mile (500-km) pipeline

running from DortyoL

. Market

Meanwhile, Turkey's

the deal,

tail, wholesale, trade and says.

years ago.

can't produce enough."

1974 as the KOC empire's

1977, at the age of 30, he

became the youngest manag-

anti, which was owned by

KOC. He left after three

years to join Interbank, be-

coming general manager in

1984. In the middle of that

ing to Mr. Aksoy, "had a few

formed Ikrisar into one of

chant bank in Turkey -

Last year the bank had an

excellent record with a bal-

ance sheet total of \$291 mil-

lion compared to only \$66

under 30 million tons, when

ADVERTISING SECTION

ADVERTISING SECTION

Refining the Oil Bill

amounts of oil and some natural gas. In practice, it has to import ever greater amounts of each, causing a major drain on its balance of payments. Efforts to achieve self-sufficiency in refining have led to what looks likely to be serious

over-capacity in the 1990s. In 1980, Turkey's crude oil imports actually outstripped its export carnings. That situation changed during the next five years. By 1985, Turkey spent only 30.3 percent of its import bill on crude oil. Last year, chanks to the fall in oil prices, the oil bill was only \$1.8 billion, or 17 percent of total im-DOLLS

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The 1980s have seen the emergence of a buyer's market concerning oil, and Turkey is well placed to take advantage of this because of its close connections with Iran and Iraq. The crude oil travels through the 980-km pipeline linking Inq's oilfields around Kerkuk to Dortyol on the Mediterrancan

Turkey buys about 7 million tons of crude annually from the pipeline and charges Iraq a royalty on the

Crude oil imports were 15,500 tons in 1986. Local production was 2.3 million cons. Turkey has been struggling to keep it at this level for the past five years. The early 1970s, when local production was over 40 percent of annual consumption, are long gone.

Turkey hopes that by offering sufficient incentives to foreign prospecting companies, these will rerurn. It has also invested heavily in TPAO, the State Petroleum

URKEY would like have attracted nearly 20 forto discover large eign companies. One of them, Huffco, pumped more than \$45 million into Tutkey over the last three years.

regarded as a young Turk in Turkey's hopes of repeatthe conservative world of ing its success in Indonesia, Turkish banking. A lively however, have not, so far, figure who does not mince worked out. Reserves are eshis words, he is harsh on rimated at 300 million barmuch of the banking system rels. Most foreign companies remain skeptical about the participation in state banks chances of a major oil find in and its control over deposit Turkey, though smaller rates (lending rates have refinds which are locally usecently been freed from offiful happen from time to cial control). time. Turks remain optimistic, figuring perhaps that it can set interest rates like with major oil deposits just pricing a sack of potatoes," across the border, a strike on says Mr. Aksoy, who is conthe Turkish side is probable cerned about the big differ-

sooner or later. ence between deposit and In practice, a lot of effort lending interest rates. He has gone into secondary recfeels that this is contributing lamation, especially at the to inflation and harming Bati Raman field in South companies. "People won't Western Turkey. And the put their money in the suspicion remains widebanks, they won't save their spread in Tutkey that forcash because the interest ofeign companies are not realferred on time deposits is less ly interested in finding oil. than the rate of inflation,

Meanwhile, the really big development in Turkish energy over the next few years will be the installation of a bipcline running from the Bulgarian border to Ankara By 1991, Turkey should be importing 6 billion cubic meters of Soviet gas via the pipeline.

missioned in April. It will Soviet gas will supply eneventually use Soviet gas to ergy to Turkey's main indusprevent the depletion of lotrial region around Istanbul cal reserves. There is also the and the Sea of Marmara, as possibility - at present an well as central heating for extremely remote one -. Ankara. Feasibility studies that a tival pipeline from for the conversion of Istan-Qatar will one day be built, but and Ankara to natural running to a Mediterranean gas were expected to be comoutlet on the Turkish coast. pleted in the first quarter of Talk also surfaces periodically of pipeline projects with the year.

Iran, for gas or for perrol. Turkey's total domestic gas production is only abour Bur financing for these will 80 million cubic meters at probably not be available in present, so the Soviet gas will have tremendous im-

The Soviet pipeline will Corporation. The incentives pace. To cushion Turkey give a major boost to Turk-

the foreseeable future.

Glass Maker Eyes Upscale U.S A S the standard of markets. By 1979, it was ex- picking up. "The demand in Turkiye Is Bankasi, horizon-

more glass." This truism, up to \$167.9 million, 50 peralong with Turkey's tising cent of total production. Turkish Glassworks sells a year ago.

standard of living and a near monopoly in domescic flat- to 60 countries, with 40 perglass, glass fiber and quality cent going to the Middle effectiveness make us a wintablewear, has enabled Turk- Ease, 40 percent to Europe ner," Mr. Kara says. The and the ternainder to the company has invested large United States and the Far amounts of money to up- is not family owned; and become the fifth largest East. grade plants and introduce" "We are expanding to- new technologies. Over terprises, it has never been a ward high income markets," \$300 million has been spent Established in 1935 by says Mr. Mehmet Kara, 25- since 1980. Among new pro-President Ataturk, with the sistant to General Manager jetts are two plants to manuhelp of Turkiye Is Bankasi, Talar Orhon. Already the 'facture cardboard packaging company, under its Pasa- for tableware. "This will comprises 25 companies bance label and under the make us very competitive in private labels of others, con- international markets," he trols 20 percent of the West says. The glass liber plant is grated glass producer in the German market in hand- also being expanded. world, it had a relatively casy blown glass, and the Ameri-

A living goes up, porting \$30 million worth the U.S. is so high we have people buy of produces; by 1986, it was to ration production," Mr. Kara says, even though production was tripled only

of Iktisat Bankasi, is

- especially on government

"The government thinks

against the possibility of an

interruption in the supply,

terminals for storing import-

ed Algerian gas are also be-

ing built. A 1,200-MW gas-

fired power plant at

Hamidabar is due to be com-

have also contributed to make Turkish Glassworks one of Turkey's biggest suc-"New designs and cost cesses outside the agricultur-

al sector.

cal and vertical integration, circles. and efficiency management

> upscale, medium income market in the States," Mr. Kara says. "We want to create Pasabahce as a pres-

tion planning and quality

"We are aiming at the

soy, vice-chairman again. Instead they go out with the industrial sector in in 1986 was \$7.5 million after tax. Ikrisat is one of the white goods (refrigerators financial vice-president. In few banks to have internationally audited accounts (Arthur Andersen).

"Banking in this country

one seventh of all exports. year, he was called in to He has forceful things to rescue Ikrisat which, accordsay about the management of some banks, particularly those in the stare sector that Since then, he has transhave had problems with non-performing loans in the past. His voice is being only profitable, it is highly the more dynamic and wellheard, at least in the private competitive. So far it is the managed banks in the counonly Turkish bank to have my. "We like to think of sector, where a small but growing number of banks have realized that their international credibility is imwhich I hope will make us proved by having non-Turkdifferent from the rest," he ish audits.

Iktisat, the bank took a giant step into the 20th century.

Iktisat a Leader in Trade Financing T 40, Mr. Erol Ak- which has begun to climb Mr. Aksoy was involved million in 1984. Net income

> needs better and stricter controis and we have to have much more professional auditing," comments Mr. Ak-

When Mr. Aksoy joined One of his first moves was and we can only do this with

Iktisat's main activities fall into three areas - trade finance, capital markets ("We are the largest private bond underwriters with more than 40 issues last year," he says), and project finance.

It was also one of the few banks to expand internation-

ally by taking over a foreign bank last year. It now concutity Pacific to the tune of trols 70 percent of the Bansplit 25 percent with the French Banque Regionale d'Escompte et de Dépôts (BRED) and 5 percent with Saudi European Bank. Mr.

--- Lee Voysey

annual demand for crude is only 19 million tons. Turkey's main pettochemical plant at Aliaga, the exports, of 70 percent of the state-owned Petkim, which

was built at a cost of \$2 key's gas purchases. These billion - \$500 million of it in foreign loans - is now in operation. It produces mainly PVC, aromarics, ethylene, caustic soda, acrylonitrile for synthetic fibers, styrene, and polystyrene, exporting about a fifth of what it produces. High tariff barriers (up to 20 percent on imported comperitors) and the fall in oil prices have given Perkim a head start. But like all Turkish industries these days, it is having to adapt to conditions the planners of the

1970s never foresaw. Total capacity in a year or - Thomas Faulkner two will thus rise to just

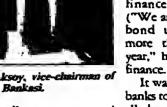
Your Turkish Holiday Starts Sooner On a Turkish Airlines Flight.

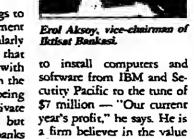
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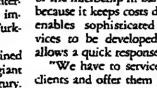
Türk Hava Yolları

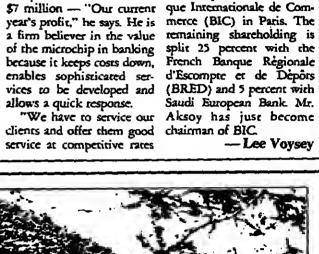
Turkish Airlines an IATA member. (Turkish Airtines fly Airbus A-310, Boeing 727, DC-10, DC-9 non-stop from London, Madod, Rome, Paris Zurich, Athens, Geneva, Sofia, Belgrade, Milan, Vienna, Munich, East Berlin, Hamburg, Stockholm, Copenhagen, Frankfurt, Brussels, Cologne and Amsterdam to Ankara, Istanbul, Izmir and Dalaman with direct connections to 11 cities within Turkey.)

computers. If a customer wants an LC (letter of credit) we can do it there and then in a second. That's why we bought computers."









Page 11

ish Glassworks (Türkiye Sise ve Cam Fabrikalari) to

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glassmaker in Europe and the ninth in the world. Turkish Glassworks now with an annual rumover of \$1 billion. As the most inte-

Concentration in glass, time breaking into export can and Japanese markets are strong financial backing by range planning, cost reduc-

tige trademark" Unlike most private com-

panies in Turkey, Sise Cam In Turkey, Pasabahce already means quality glassware. The company has its unlike most state-owned enown network of 30 retail Pasear for political appointees. sabahce stores and it is plan-The last general manager ning to open one in every province, to help increase was with the company for 26 years and still serves on demand for the whole range the Board of Directors. A of products; which now inpromotion and recruitement cludes Borcam, a high quality pyrex oven to tableware, policy based on metir has brought high quality manin addition to porcelain, vases, stemware and the agers to the company, who ubiquitous rezglass, a fixture have introduced serious long in every Turkish home.

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ÎNŞAAT VE TİCARET A.Ş.

The main activity of Doğuş Group is construction.

During the past seven years which included World Hausing Year Doğuş completed over 100.000 square metres of mass-hausing together with associated infrastructure works, in overseas markets. Doğuş uses all its experience and up-to-date methods in helping to solve the hausing problems existing in Turkey.

The company policy of Doğuş Company is continuously reviewed to respond to the prevailing economic and political conditions in the world. Major domestic and international tenders, involving odvanced technology and the demands in current trends in project financing, are now pursued through international joint ventures.

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DOĞUŞ İnşaat ve Ticaret A.Ş. of Turkey, is one of the three leading construction companies in Turkey, which represents its own country in the world construction

market. Since 1950, Doğuş has successfully completed many dams, irrigation schemes, power plants, tunnels, harbours, and road projects, as part of its civil engineering activities. In the last decade, Doğuş has expanded into the fields of urban development, industrial buildings and the tourism industry.

Doğuş Company, ane of the leading names in the World in dam construction, has completed eleven major dams in Turkey, including the dams of Hasan Uğurlu, Suat Uğurlu, Aslantaş under the World Bank Credit simultaneously with their respective hydro-mechanical equipment and powerplants. Overseas, Dogus has completed the construction of the Marib Dam in North Yemen, a project financed by the Abu Dhabi Fund, on its own and within the period of one year. In Turkey, four dams are currently under construction.

ADVERTISING SECTION

From Grocer to Premier Industrial Magnate

USINESSMEN talk about the three key velopment began just before industrial sectors the founding of the Repubwhich make up the Turkish economy - the state, the ptivate sector and KOC, the oldest and largest privately owned conglomerate in the

country. Ask anyone tu name an internationally known Turkish company and more than likely it will be KOC, if the question does not draw a blank response. Most people outside Turkey have yet to realize Mr. Vehbi Ko: now bonorary the dramatic changes that

chairman of KOC Holdings. have been taking place in became the first Turk to be Tutkish commerce and innominated World Businessman dustry, especially during the of the Year by the Internation- last five years.

al Chamber of Commerce at But KOC, founded in their 29th congress Last Febru- 1926 by Vehbi Koc, the son ary in New Delhi. of a small-time Ankara gro-

lic in 1923. To some extent story of the growth of modern Turkey. With more than 116 com-

panies in the group, KOC has interests in almost every sphere of acrivity in Turkey. turing to the travel industry and, most recently, banking.

> It has operations in the United States, West Germany, Italy and Switzerland. It has joint ventures throughout the world with blue chip companies, including General Electric, Ford, Fiat, Siemens, Goodyear and American Express. It also has close links with Toshiba, Hitachi,

dramatically by more than 52 percent to U.S. \$3.4 bilthe story of KOC is the lion and the company has pire as its new chairman. now been placed in the top 200 of the "Fortune 500" list of top companies in the world outside of the U.S.

now honorary chairman of from automobile manufac- KOC Holdings, and still 12 hours. When speaking of his early days at the Ankara grocery store and the birth of his empire from such modest beginnings, he likes to cite the example of other successful pioneering entre-

cet, is an exception. Its de- Ricoh, Burroughs and lveco. a car repairmain, and Sie-Last year's rurnover rose mens, who started as an electrician. Today bis son, Rahmi, heads the Koc em-According to Mr. Tugrul

Kudatgobilik, the group's communications director, Mr. Vehbi Koc is known to Mr. Vehbi Koc, at 86, is be cautious, a much-used adjective in Turkey's business community today. But for puts in a hard day's work at Koc, it has been a byword the office, often as long as from the very beginning -1928 - when he took on the first Ford dealership.

Soon after the Ford dealership, he took on the representation of Standard Oil (later to become Mobil Oil). From his early days. preneurs who have created Mr. Koc has always had an multinational enterprises eye on the international such as Ford, who started as scene - something no one has forgotten --- and is now chairman and three daughone of the strengths of an ters on the board, continuity empire that has become a sinew of Turkey's domesnic economy.

والمرابعة المرافقية والملاق يسرو المترجع متراجع والمراجع

ward the institutionalization of the company was the creation of KOC Holdings. This was Tuckey's first holdgo public. With his son now the Vehbi Koc Foundation.

seems assured. Mr. Koc has also played

ADVERTISING SECTION

an important role in what he In 1963, a major step to- describes as his "civic responsibilities." He has helped to establish schools, hospitals, student dormitories and libraries, and sponing company, and the first to sors scholarships through

Institutionalism, professional management and the recognition of social and culrural responsibilities by successful businessmen are the three basic principles that

govern Mr. Koc's life. He told the members uf the ICC at their New Delhi Congress: "The harmony of these principles has brought me to where I am today."

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Turkish Capital Markets HE first half of 1987 Over the last three years.

But Turkey still does not

have secondary markets, and

most investors find it more

Mr. Muharrem Karsli,

other is a deep-rooted feeling

that in a strongly family-

ment, minority sharehold-

industry responded by turn-

ing to bond issues. Small

deposits eventually led to

rates of over 10 percent a

The following steps have

1). The introduction of a

several years to return.

been taken to rebuild it:

When the government's

profitable to buy gold, for-

lending.

has seen major ad however, ceilings have been vances in Turkey's imposed on inter-group capital markets, as the government and Central Bank try to provide the instirutional underpinning for a financial system which. over cign exchange, real estare, or the next decade, will sustain a strong growth performance by Turkish industry.

mercial paper in Turkey, TL 500 million (S64 million). for Henkel Chemical, handled by the Yapi ve Kredi Bankasi on February 10, is one of a series of landmarks.

tral Bank had introduced Open Market operations. In December 1985, the Istanbul Stock Exchange had reopened along new lines. On Interbank system, for which simple unfamiliarity, but anit acts as a broker.

Since then it has used increasingly sophisticated dominated business environrechniques to market Treasury Bonds, designed among ings do not count for much. other things to encourage the growth of a secondary new interest policies market. One of the first big emerged in the early 1980s," steps forward was the introduction of an auctioning system for Treasury Bonds in investors throughout the May 1985, intended to help country poured their savings establish a market level for into unlicensed bond houses. interest rates which had pre- Cut-throat competition for viously been determined by governmencal fiac.

These innovations in the month - and the inevitable money markets are taking crash. Confidence has taken place within a rimetable programmed by the government and the Central Bank, whose vice-governot. Dr Rusdu Saracoglu, has played new legal framework. For : a key role in setting up the example, the Isranbul Stock health of major companies new institutions.

The emphasis on

ately by the Central Bank when it pulled down interest rates on bank deposits by 9 percent in the second half of last year, apparently moving faster than the IMF recommended.

New market conditions encouraged some of the smaller Turkish banks to turn back to the bond marker as long as two years ago. The way has been largely led by Erol Aksoy's Iktisat Bankasi. However, Ikrisat is now facing a challenge from some uf the larger banks, which until now have preferred to earn money more expensively through bank loans

Now, however, Yapi ve Kredi is bracing itself for a major entry into the finan-Why should Turkish incial market in which it hopes to establish a position of leadership.

Signs that times are opportune for the expansion of the money markets were plentiful in the first quarter of this year, with the volume of transactions on the Istanbul Stock Exchange running at six or seven times what they were last year and with bond issues remaining high. As yet there is no system

of credit rating on the Turkish market. The financial standing of firms is monitored by the Capital Markets Board in Ankara, which authorizes the issuing of bonds and commercial papers.

Though independent auditing is chiefly confined to a few top exporting groups, the marker does know a great deal about the state of

Exchange has given great - or thinks it does importance to guaranteeing However, the task of transfusing savings into in-

Free Trade Zones to Facilitate East-West Commerce companies planning a highare a one- kans, the Levant, North Afhave been granted licenses stop free rica, the Middle East and tech production facility at

agency and the gateway to With the second Bosporus and from Europe," is how Bridge nearing completion Mr. Timucin Sanalan, ditec- and the recently signed tot, sees the new Free Trade agreement to go ahead with Zones which are being creat- a third bridge. Turkey can ed by the Turkish government to boost exports and imports.

Page 12

The creation of free trade zones is part of the overall agreed to go ahead with the government policy to liber- creation of four separate free alize the economy, encour- trade zones. Two, at Mersin age more inward investment and Antalya, will be funcand develop the export market. Turkey's geographical position puts it in a ptime spot for commercial and these two zones already exmanufacturing "off-shore" ists; more than 200 compaoperations. It is the natural nies have signed up to go to distribution center for east- Mersin and about 100 to ern Mediterranean countries, Antalya," says Mr. Sanalan, southern Europe, the Bal-

A VERSATILE TEXTILE SUPPLIER YOU CAN RELY UPON

A name of distinction in the Turkish textile industry.

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trade zone even Pakistan and India. hardly be better placed as the narutal "bridge" between east and west. The government has

tioning at the end of 1987 or carly 1988.

The infrastructure in Foreign companies which

include Conagra and Dresser Industries from the United Antalya. Mr. Sanalan refutes States, Rochman's from Britain and Mannesman from West Germany, "Although we have done practically no promotion abroad we have so far received more than 65 firm inquiries for leases from companies in the United States and Japan, and more than 20 of them have been accepted," adds Mr. Sanalan.

Two Turkish banks and two foreign banks have also been given licenses to operate from the zones. According to Mr. Sanalan, the banks will not only be involved in trade finance, they could also be the beginning of Turkey's offshore bank-

ing sector. The free zone projects have been given a big boost by the arrival on the scene of the giant U.S. Bechtel Corporation. Bechtel has now signed an agreement to plan and operate a free zone at Yumurtalik. This has been done under Prime Minister Turgut Ozal's innovative to meet the demands of the build-operate-transfer (BOT) scheme for funding

large-scale projects (the Bosporus Bridge, for example).

comments made in some business quarters that not much progress is being made and points out that the government has so far invested TL 15 billion (\$21.3 million) in Mersin and Ancalya. "In addition, the successful applicants are kind. investing TL 100 billion (\$133 million) and there is another TL 200 billion (\$260 million) going into Mersin."

More than 500 applications for sites in Mersin and Antalya were submitted is now a waiting list of 100 applicants.

The object of the zones is to create jobs, use local raw materials wherever possible, boost exports - and serve the domestic marker. Unlike what happens in most free zones, manufactuters and disttibutors here are allowed, and even encouraged, Jocal domestic market.

The free zones will also provide a way to avoid the bureaucratic ted tape and Berhtel's intervenion has ourmoded tariff servenies

Agency in which the local government may be a partner, as in the case of Mersin and Antalya. The role of the government in Yumurtalik (the Bechrel operation) has not yet been determinated. The basic advantages applying to all the zones are: Tax exemptions: No taxes or customs duries of any

 Transfer of profits: No restrictions on repatriation of profits or dividend payments on income generated within che zone by foreign companics.

• Rents: Very low cost leases, about \$2 a square meter. three times more than could . Employment: Strikes or be accommodated and there stoppages forbidden for a period of up to ten years.

• Finance: Trade finance from banks operating within the zone at preferential rates. Administration: Apart from the initial application for an operaring license to the State Planning Office, all other administrative details are dealt with directly by the relevant free zone directorate.

Commenting on the overall advantages of the four Tutkish free trade zones, Mr. Yalcin Alaybeyoglu, chaitman of the Free 7 rectorate, says: "For potenual investors the Turkish free zones are the most atreactive in the Mediterranean. However, the ptime factor that determines the success of free zones is the availability of investors capable of generating a sufficient volume of business in these zones. Mersin and Antalya have passed this test with flying colors."

even cars than to put their money into stocks and The first issue of comshares. chairman of the Istanbul Stock Exchange, claims that the yield on stock in Turkey is higher than for any other kind of security -- including

Treasury Bonds which are A month earlier the Centax free and with which Turkish institutional investors such as banks have tended to play safe. vestors dislike stocks? There April 2, 1986, the Central Bank launched its own TL are several reasons. One is .

polyester-cotton, polyester-rayon or linen blended yarns and woven fabrics as well as ready-to-wear clothing.

A wide spectrum of high quality goods bearing the reliable AKTEK Label are exported all around the World.

AKIN TEKSTİL

is a textile leader which offers

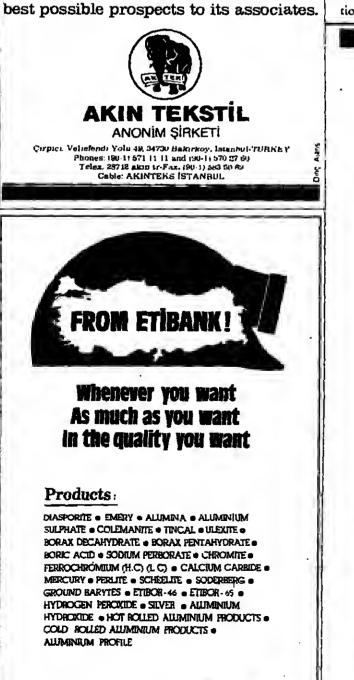
boosted international confiwhich have so often slowed dence in the free zone stratedown Tuckish crade. The gy not least because Bechtel need to streamline the deciis negotiating a BOT agreesion-making process is esment for a \$400 million sential to Mr. Ozal's free commitment for the Tekitmarket economy strategy, dag thermal power station and, with elections in the project, and its financial subnot too distant future, a sucsidiary is supporting part of cessful free trade zone would the \$480 million transcontibe a boost to Mr. Ozal, his nental highway project. party and the country.

Martin Marierta Interna-The zones are controlled tional is one of the foreign by a Free Zone Operating rates which were well below

markets is a tesult of the investors against fraud. belated introduction of real-2). The emergence of istic interest rate policies in younger, usually U.S. or Eu-1980. Until then, Turkish ropcan-trained financial exindustrialists never had to ecutives familiar with the worry abour funds. Banks workings of modern finanlent freely to industry at cial markets.

3). A partial fall in inflainflation. Much lending was tion and an accompanying done inside groups. Even to- lowering of interest rates on day, all but a few of Turkey's bank deposits and Treasury major privare banks are Bonds. This seems to have owned by industrial groups. been achieved rather deliber-

dustry is potentially a risky one with many firms known to have heavy burdens of bank debt. In the short term, banks will probably be expected in practice to guarantee issues they sell to the public. The growth of a risktaking sizable secondary market is probably still sevcral years away. Thomas Faulkner



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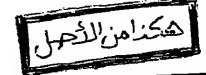
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ADVERTISING SECTION

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Agriculture: Key Element in Modernization

RIME Minister Ozal's government is belatedly coming to terms with Turkish agriculture. Since coming to power in 1983, it has been so concerned with liberalizing other sectors of the economy that agriculture, the basis of Turkey's wealth, has sometimes appeared to be ignored.

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> In a way, the sheer size and viability of Turkish agriculture has meant it could look after itself. Even today, roughly half its population are farmers and Turkey is one of the world's largest wheat producers. Unlike its Middle Eastern neighbors, it is self-sufficient in most crops, of which it has an abundant variety. It enjoys a number of different agroecological' zones, tanging from the plateaus of the interior (ideal for cereal production) to the summy Mediterranean coast where bananas and citrus fruits are grown.

Yet agriculture's share of the GNP has fallen steadily from 18.9 percent in 1984 to 17.5 percent in 1985 and 16.6 percent in 1986. By the end of the current five-year plan

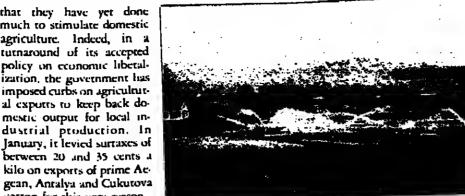
in 1989, it will contribute that they have yet done only 13.7 percent of the much to stimulate domestic GNP. Agricultural exports, agriculture. Indeed, in a which in 1984 wete tutnaround of its accepted U.S. \$1,748 million, dipped policy on economic liberalization, the government has imposed curbs on agriculturslightly to \$1,719 million in 1985 and \$1,331 million for the first ten months of 1986 al exports to keep back do-(\$1,597 million on an annuamestic output for local inlized basis).

To a large extent this teflects the progress made by other sectors of the economy. Agriculture's share of the GNP has fallen because cotton for this very reason. that of others has grown. Industry has developed specby the prospect of general tacularly, and with it, agroelections next year and the industry. Exports of processed agricultural products half of the population that have tisen from \$209 million lives and works in the countryside. Ankara is belatedly in 1980 to over \$1 billion

turning its full attention to today. More significantly, as a agriculture. Guided by the World result of the government's general liberalizing tenden-Bank in many respects, the government is, to its ctedit, cy, agricultural imports have increased. Over the single adopting a comptehensive grass toots approach to its year 1983 to 1984 they tritask. The key to improving pled from \$138 million to agricultural output is seen as \$417 million. In 1985, acstimulating the peasant cording to unofficial figures, farmer to produce more. It is they grew to around \$1 bilnot just a matter of providlion. These imports, largely ing the right price stimuli, wheat, soybean and wool, have been absorbed by the Rather it involves testtuc-

country's burgeoning agro-

industries. But it is doubtful



Izmir, a progressive agricultural development area.

A "Less Developed Regions" Department has been need to hold the vote of that set up in the Stare Planning Organization. The old Ministrics of Agriculture, and of Village Affairs, have been metged to form a new superministry lot Agriculture, Forestry and Rural Affaits. One of its fitst projects has been in the field of agricultural extension and applied tesearch. The government has committed \$130.5 million, the Wotld Bank

\$72.2 million and the Romebased International Fund for Agricultural Development \$10 million to a scheme that will radically teorganize agturing the whole tural sector ticultural extension and reprovision of credit to 15,000 small farmers.

An important component in the project is the improvement of animal health and breeding services. Throughout Turkey, emphasis is currently being placed on dairy production and the fattening and breeding of sheep and cartle. The Erzurum rural development scheme also highlights two other factors, of-

ten neglected by Turkish agriculture in the past credit and water. The main vehicle for agricultural credsearch services in 16 out of it, the Ziraat Bankasi or Ag-Tutkey's 67 provinces. An ticultural Bank, has until re-Extension Information Cencently been held back by ter is being started in Ankarestrictions on its lending. ra. Six agricultural research Since 1983, it has been to the institutes are feeding into market three times -- and this new setup, which has will return again this year ---already produced two new to raise additional funds, wheat varieties. Interesting largely to finance export work on the development of goods produced by cooperahigh altitude cereals is being tives. In December, Arab done on the windswept Banking Corporation, Gulf International Bank and Under the Erzurum rural Bankers Trust International development project, a numleadmanaged a loan for the bet of improvements are bebank, which was increased ing brought to 1,070 villages from \$150 million to \$200 in the mountains of eastern million, still oversubscribed. Anatolia, Herc, \$137 million As for water, it is not that are being spent on infrastructural development and Tutkey lacks resources; sim-

Although there has been

efficiently. Now the government is investing not only in small-scale irrigation projects in the countryside, but also in the vast Euphrates Valley development scheme, and its related \$4.2 billion Atarurk Dam, which should make 700,000 additional hectares in southeast Anatolia cultivable for wheat, cotton, sugar belt and other irrigated crops by the early 1990s. Underlying many of the

new ideas floating round the Ministry of Agricultute, headed by much respected Husnu Dogan, and the State Planning Department, is an understanding that reforms of the kind started in the last

ply that it has not used them two years are needed if Tutkey is to be successful in its application to join the EEC An inefficient peasant-based agricultural system may be too difficult for the Common Agricultural Policy to absorb. However, the solution is not simply thoughtless mechanization as practiced its the 1960s. This could lead to an unacceptable influx of deracinated small farmers into the cities and to social unrest.

Ultimately, in coming to grips with agriculture. Öral. with Dogan's help, is tackling the most sensitive and important part of his mission to modernize Turkey's cconomy.

- Andrew Lycett

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Boost to Economy Construction Boom Seen as formed in 1957, used to be feels it might act as a financ-

for efficient production.

Now, pethaps stimulated

-URKEY is becoming the construction mecca of the Middle East and Europe as the country undergoes what may be the biggest visible change since classical times. The second Bosporus bridge, costing \$551 million, is to be completed in 1988 and a letter of intent to build a third bridge has been signed by the British-based contractor Trafalgar House; new ports, factories and warehouse facilities are going up at some of the new free trade zones; a huge pipeline will soon carry Soviet gas to several electrical generating stations; the nnal stages of the Europe-Asia highway are under construction; and new dams and Mr. Sarik Tara, chairman of hydro-electric schemes will eventually help to mple the country's agricultural pro-

duction.



Major road construction in Istanbul is being designed to ease the traffic congestion.

ing industries, mostly small \$4.2 billion worth of construction projects in hand. factories, are being closed down and moved. and Because of the Soviet gas deal, Enka is now looking "clean" coal is being imported to alleviate uit pollution, closely at market opportunioes in the construction of one of the worst in Europe. hospitals and hotels. "We need a lot of infra-

Another company that is structure here and when we looking to the Sovier Union get it, Turkey's credibility will also be increased," says is Gama, which has joined with five other companies -Enka Holding Investment Entes, Guris, Kiska, Kutlu-Company. Enka has just cas and Pct Petrol - to form signed a letter of intent with the MIR consortium early Trafalgar House to build the this year. A second consor-The main center of cur- third Bosporus Bridge, now tium consists of Dogus Inregarded as an essential de- saat, Alarko and Yukset In-

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COMPANIES

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modeled itself on the Finnish group Finn Stroi, which has carried out more than \$1 billion worth of prejects just over its botder with the Soviet Union under a similar long-term deal.

Like the Finns, Mr. Ersu is proud of the fact that Gama always completes its projects on time, always an essential prerequisite for a contract with the Soviet Union. "Also we have never had a labot dispute in 30 years, which is a pretty good record."

"This is potentially a big new market for us," says Mit. Ersu, The more inat MIR will some ger incad-with tour notels and one notel restoration project.

Last year Gama had about \$300 million of contracts in hand, and profitability rose by 70 percent to TL 4.3 billion (\$5.7 million).

ing catalyst for other instituactive in the Middle East and tions in Japan and Britain. Libya during the oil boom days, but is now looking a downturn in Middle East more to the domestic market business (the Turks had where it does a lot of special-\$20 billion worth of conized construction work, estracts over the last five pecially in the energy field. years), Mr. Nuretin Kocak, Mr. Ersu is critical of the chairman of the Turkish bidding and financing sys-Contractors Association, betem in the construction inlieves that strategic funding dustry. will help them get more "Too much time is spent by the contractor seeking fi-

Tutkish plains.

work in the future. With the help of financing from the nance for the client and not Islamic Development Bank, enough time is left for the he estimates that Turkish actual construction," contractors should be able to He places considerable get about \$10 billion worth importance on the recent of new work in the next two U.S. Eximbank funding op-



Page 13

rent activity is Istanbul, population of more than 5.5 million. Following a paravzing spring snowfall, the worst in a century, Mayor Bedrettin Dalan is more determined than ever to continue modernizing the city, which spans both the Gold en Horn and the Bosporus.

The streets are being tipped apart for stormwater drains and tunnels, telephone and telex lines are being laid underground. The Swedisb group ASEA and the Construction Center are joint partners in a project for a new light metro, and another Galaza bridge is being built across the Golden Horn. It will join three other bridges and greatly ease peak hour congestion. Dozens of new car parks are to be built to ease the traffic congestion which plagues the city.

But most important of all, according to the mayor, is the big clean-up of the stagnation waters surrounding the nearly tideless arm of the Bosporus around the Golden Horn itself. Pollut-

TURKEY T DETAILS

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which is butsting with a velopment to meet the in- saat. Also interested in creased transportation needs bilateral trade opportunities of the country. The bridge is are: Garanti Instat, Sezai expected to pay for itself in 'Tutkes-Fevzi Akkaya, Teser rolls in only six or seven and Soyak. VCAIS.

Enka, which has existed managing director, says that for 30 years, has about the MIR consornium has

China.

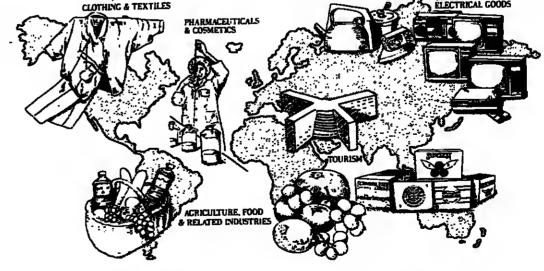
It is invulved in many other hotel projects, regarded as investment incentives under existing legislation which permits notel construction expenses to be tax Mr. Ergil Ersu, Gama's

deductible.

Gama, a private company

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ADVERTISING SECTION

Investing in Tourism or How to Enlarge the Welcome Mat

URKISH history encompasses 20 civilizations, yet the country is now on the threshold of the biggest invasion ever. Yes, the tourists are coming. At present, it is the most unspoiled tourist destination in the Mediterranean with only 2.3 million visitors last year. Now, the government has embarked on a major program to upgrade tourist infrastructure, attract more visitors and make substantial contribution to the balance of payments position. Foreign investors are being wooed with the promise of a wide range of incentives to build hotels, marinas and leisure facilities suitable for the international market.

Page 14

"We are after the mass middle-class tourist market, the charter groups and so on," declares Mr. Gültekin Öskan, deputy under secretary of the Ministry of Cul- tor general of tourism, he ture and Tourism. "With our 8,000 kilometers of coastline and four varied seasons, we can offer every kind of tourist attraction, and

Antalya's restored old harbor, one of several major marina developments

there is a tremendous poten- have just over 102,000 beds, and, by the end of this comtial here." With his colleague, Mr. Zühtü Önder, deputy direc-

ing June, this will have risen by another 10,000. At the end of the year, we hope to have a total of 118,000 outlines some of the key beds," says Mr. Öskan. The facts about the industry. ultimate target is 200,000 The government is now beds by 1990. A more ambiplanning a major increase in tious target in the next dehotel bed capacity. We now

ern coast with three regional plans based on areas around Antalya, Koycegiz and Side. These three rourist development zones offer special incentives for foreign investors and their local partners who can acquire land on 49-year leases with extremely favorable financing (15 years credit for up to 75 percent of the total investment). Other incentives in the package include tax-free holidays and other fiscal benefits.

Considerable emphasis is being put on upgrading existing harbor facilities for vachtsmen and constructing new marinas. Two are being built at Kemer (Antalya). Other marina developments include Cesme, Kusadasi, Bodrum and Marmaris. Development of facilities ar Datca, Fethiye, Kas and Side are being studied. In the coming season there should be more than 2,000 berths available for visiting yachtsmen.

Major tourist investments erriment has devised a tourunderway at the moment

ist master plan for the south- with foreign partners include: Club Mediremanice, with sites at Kusadasi, Foca. Goreme and Kerner, British Petroleum, with a chain of 10 motels, the Swiss group Conodex, with a hotel project at Bursa, United Brewerics of Denmark, with hotels at Cesme and Yasar, and the Belgian Unit International. with a holiday village at Riziltepe

Many of the leading international names in the hotel and tourist business are involved in new projects in Turkey - ETAP, Meridien, Ramada, Hilton and Sheraton. British Commonwealth Shipping Co., Sanbak Development Co. and Kumagaigumi Construction have a joint project to convert the Ciragan Palace into a deluxe hotel in Isranbul. Another conversion project involves the old university building near the Sheraton in Istanbul which is to be managed by the Hong Kong hotel group, Regent. This is a joint venture with Iktisat Bank and Eska Construction company.

Ayasofa Pansiyonlari, restored wooden houses recently opened to tourists at Topkapi Palace, Istanbul. A double room costs U.S. \$90.

ETAP, now Pullman International, has 185 hotels around the world and is one of the most active in Turkey, with five business-class hotels in Istanbul, Ankara and Izmir. Mr. Fikret Evliyagil, chairman of PLM-ETAP in Istanbul, agrees that Turkey is desperately short of good hotel accommodation. There is a major shortage in the cities, and in the southern half of the country in the summer. We especially need more three-star ho- ain with 17 percent. tels," he says.

Mr. Özkan, of the Tourist Ministry, emphasizes the importance of tourist earnings, which last year amounted to \$1.4 billion, 2 slight fall over the previous year due largely to a drop in the number of tourists following the American raid on Libya and the Soviet nuclear plant disaster at Chernobyl.

Of the 2 million tourists last year, the largest number, 19 percent, came from West Germany, followed by Brit-

-Lee Voysey

1.1

Auto Industry Focuses on Domestic Market

LONG with much of compared to 61,000 in 1985, the world's auto in- and 4,000 in 1970. L L dustry, Turkey has suffered from fluctuations in auto industry has a ready the price of oil and a rise in domestic market with custhe value of the deutsch- tomers having to wait up to mark and the yen. Local ex- six months for a car. Comports bave suffered from the menting on the current situ-Iran-Iraq war. Only about anon, one banker said it was one tenth of the 140,000 ve- partly due to a consumer hicles produced now go for spending phase as interest export. With a population rates were low and there was of 50 million, Turkey repress no direct encouragement for sents a big potential market them to save. for the world's auto industry In 1984, r for passenger cars, trucks imported ready-built foreign

and agricultural machinery, cars were lifted, but this has Only two people out of ev. made little difference to the cry 100 own cars.

well as much of the general more than double the price engineering and manufacturing sector, have suffered vehicles. in the past from lack of capitalization and efficient ma- beginning to rise and in 1986 chinery and technology. In nearly 9,000 cars worth \$36 the past, it has favored Ital- million came into the counian know-how and the Tofas try. In the same year, im-

At present the passenger

Fist. In 1984, restrictions on

consumer marker as tariffs Turkish automakers, as and surcharges continue to compared to locally made Nevertheless, imports are

replicas of the Fiat 131 and ports of trucks were valued the older 124. Best sellers are at \$47 million and of tractors gined tractors. During the early days of the auto industry, Turkey The auto industry is relatook the unusual step of gotively new in Turkey - the ing into the glass fiber business as a result of a pioncering joint venture with a small British specialist auto manufacturer, Reliant. The lightweight four-door car tional car. KOC, which was styled by Ogle was designed non last year was 82,000 foreign car sales franchise specifically for the Turkisb



The Murat Dogan by Turkish (Ford in 1928), has had a

joint venture with Fiat to manufacture agricultural machinery since 1964 when the Turk Tractor factory opened in Ankara.

Three years later Fiar granted a license to Otoyol Sanayii A.S. to assemble trucks and buses. During the 1970s a series of joint ventures for auto part production were started, and, in 1978, Fiat licensed Tumosan **Esbank Sets Sights** to produce large diesel-en-

factory and production assembly down to the last nut and bolt and it was said at the time that Turkey got a complete packaged "motor industry for the price of a single Boeing 707 aircraft."

cade is more than 590,000

is investing TL 7 billion

(\$9.3 million) in rourism. It

has already spent TL 21 bil-

lion (\$29.2 million), mainly

on roads and services, in

southern Anatolia. The gov-

This year the government

beds

The experience Turkish auto makers acquired from the Reliant venture enabled them to develop further skills in glass fiber body production, and Otosan went on to make cabs for commercial vehicles.

Because of underutilization of capacity, the truck and tractor sectors are now in considerable difficulty. In 1985, minibus production was only 70 percent of capacity while that of tractors fell to 29 percent, and a maior rationalization of the agticultural machinery sector has made substantial invest-

market. Reliant planned the is on the cards. Fiat, Renault and Ford all make tractors no longer produced in their own countries.

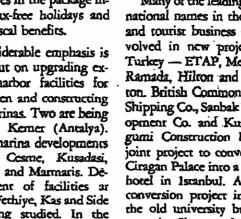
Meanwhile, the component side of the auto industry has been growing rapidly with more than 1,000 different companies involved making replacement spares and original equipment. In the late 1970s Tumosan was set up to make diesel engines under license from Daimeler-Benz, Fiar, Volvo and Mitsubishi, Since 1982, Ercan has been making muck engines for Man at the rate of about 8,000 a year. Ercan, originally an assembly plant, now produces engines with more than 70 percent local content. Hemas makes trans-

ments for gearbox production, and had a virtual monopoly of the marker until three years ago. Also highly successful in the export field, in 1983-84 it sold more than \$25 million worth of tractor gears to Ford of Europe despire stiff competirion

The Turkish auto industry is not short of initiative; with the right support and technology - it could meet export opportunities, nor only as a component supplier, but as a vehicle producer, particularly for the nearby Arab markets. As a potential member of the EEC it also offers the major industrialized European car makers a massive new marmissions and differentials ket - potentially the bigunder license from Eaton. It gest in Europe.

-Anne Hope

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the Murat Dogan and Murat \$36 million. Serce with 53 percent of the market. Last year, production topped 42,000, with first car was only produced TOE-made Renaults in sec- 20 years ago when Otosan, ond place with nearly the Ford concessionaire and 33,000. Other manufacturers part of the KOC group, bewho assemble autos include gan to assemble the first na-Ford, Peugeot and General Motors. Total car produc- the first company to hold a

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on Trade Financing Market

HEN the great blizzard came in March, all government offices and banks shut down for several days. But this did not deter some bank executives, who struggled to their darkened, cold offices, to try to keep the wheels going. Mr. Adil Üsküdarli, Es-

bank's deputy general manager, was one executive who braved both the cold and the vagaries of the telephone system to try and arrange a \$1.2 million letter of credit with a Swiss bank as part of a Turkish trade finance deal. "Fifty percent of our ctedits now go towards international trade financing," says Mr. Üsküdarli, who was formerly with the Ottoman Bank and the Turkish Foreign Trade Bank, "Since 1980 and the new emphasis on ex-

ports, everyone is now trying to get on the foreign trade business bandwagon." Last year Esbank's assets

almost doubled to TL 85.8



Adil Uskudarli, deputy general manager, Esbank, Istanbul.

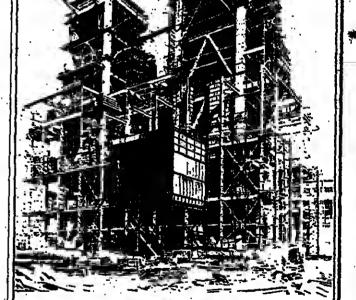
billion (\$121.5 million) and foreign exchange deposits tose to TL 15.6 billion (\$22.2 million). Founded in 1927, it is one of Turkey's oldest banks, but had no branch in Istanbul until five years ago. It had concentrated on Ismir and Ankara, but

because of the demand for

foreign trade financing it expanded into Istanbul, where it now has five branches. "We have changed from being purely a domestic bank," explains Mr. Üsküdarli. He feels that because 15 percent of all foreign exchange inflows must be "sold" to the Central Bank at predetermined rates, which can be changed with little or no warning, the commercial banks have little room for maneuver, or for making additional profits.

He says the banks should carry the foreign exchangerisk, although the Central Bank insists that commercial banks should not keep an open position of more than 10 percent on the foreign exchange markets.

Mr. Usküdarli believes in reamwork and effort as the formula for success. "If we can keep up our present consistency, especially as far as management is concerned, I think we will really be going places in the future," he says.



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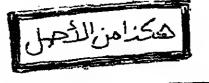
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ADVERTISING SECTION

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INTERNATIONAL HERALD TRIBUNE, THURSDAY, APRIL 30, 1987

ADVERTISING SECTION

Revolutionizing Istanbul's

Towner.

Fortress on the banks of the

This year the Foundation

From Historical Sites to Idyllic Coves

walls of Istanbul's Topkapi Palace is a row of clapboard houses with red roof tiles newly restored and painted in light pastel shades of green, gray and ochre. For as little as \$35 per night, a visitor can now share the "Ottoman" experience by staying in this new tourist venture. However, trying to live like a sultan may cost a little more, as huxury hotels are not cheap in Istanbul. But good food is inexpensive, and like so many of the good things in Turkey, the warmth of the people cannot be measured in terms of cost. A visit to Istanbul provides a host of unforgentable experiences: the sun rising above the mist hanging low over the Bosponis, the domes and minarcts in the evening skyline and the summoning of the faithful to prayer.

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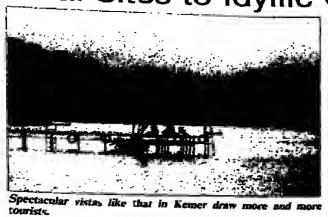
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Topkapi Palace, with its famous jeweled dagger, made even more famous by Hollywood, is only one of Istanbul's many attractions: the Blue Mosque, Aya Sofia, the great covered bazaar, the extraordinarily opulent almost decadent - Dolmabahce Palace with its spectacular waterfront on the Bosporus. At Dolmabahce Palace, time has stood still since the clocks were stopped at 9:05 a.m. on the death of Kemal Ataturk, the father of modern Turkey, in 1938. The city is unique — it is

the only one which straddles two continents, Europe and Asia, The European side, built on the Golden Horn, is bernmed in by dramatic crumbling walls and watchtowers which are also being restored. Cross the bridge over the dividing Bosporus and Asia spreads away to the

Turkey's geographical location has made it one of the world's greatest open-air museums. Claiming one of 544 A.D. that shook Con- in the Mediterranean.



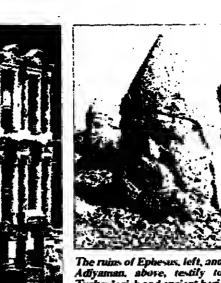
the earliest human settle- stantinople (now Istanbul) ments, dating back to for 40 days.

7500 B.C., it has been at the Scattered like giant brocrosstoads of history as ken dolls are the stone heads successive civilizations have and limbs of great stone figswept back and forth across ures, carved more than its varied landscapes. 2,000 years ago, which once These range from the cenguarded the top of Mount

tral Anatolian plateau and Nemrut and the tomb of the harsher desert lands to King Antiochus. These the east and the craggy but ruined figures, originally softer Mediterranean coast. standing in two terraces be-In castern Anatolia mon- low what may have been a cy is attempting to change man-made top to the gleamthe face of nature by taming ing white mountain, are

the waters of the Euphrates strangely reminiscent of the and the Tigris with huge toppled statue heads on Easdams that bring the earth ter Island in the Pacific. Turback to life. There are the key is full of such surprises lunar-like landscapes of Cap- from the past. padocia and the petrified wa-

Many of the sites and deters of Pamukkale. Towards serted beaches along the the Black Sea are lush valleys southern coast are accessible and clear flowing streams. only by boat, as surfaced But it is the southern roads and tracks are rare. coast, with its spectacular Here, most of the area of cliffs, sheltered coves and a southern Anatolia between wealth of antiquities, that is Bodrum and Antalya, innow drawing tourists, by cluding Marmaris, are as yet land and sea. Centuries ago, relatively unknown to most the Greeks, Romans, Hittourists, except those from tites and others from both Britain and West Germany. cast and west were also It is in this region that major drawn here. The temples, efforts are being concentrattheatres and fortified cities ed to develop for more facilithey built lie strewn amid ties for tourists, Existing horock and scrub. At the west- tels and marinas are being ern end are the classical sites expanded and new ones conof Troy, Ephesus and Pergasstructed to cope with the mun. At Assos, on the tip of influx of visitors. Yacht the Canakkale peninsula be- chartering is proving esperween Ttoy and Edremit, cially popular with West Germans and Britons, who great fallen columns and pillars, like sliced salamis, bear are currently trail-blazing a witness to great earthquakes coastline offering some of of the past such as the one in the best cruising anywhere



Adiyaman, above, testily to Turkey's rich and ancient heri-



southern coast that is still relatively unknown to tourists.

sent.

use as private homes. Also ferryboat terminals. Traveling around the

country by air, train or bus is inexpensive. An eight-hour train journey in first class may cost as little as \$10, and a bus even less. Car hire is expensive in the cities. Hotels outside Ankara, the capi-

dance." Dr. Eczacibasi said. 'istanbul needs a concert hall very badly." Concerns are now held in the Byzantine church of St. Irene, the Atatutk Cultural Center's Opera House; for large events, there is the inadequate Sports and Exhibition

Cultural Life

To temedy this situation, Dr. Eczacibasi is organizing a project to build a 3,500seat concert hall on the outskirts of the city. A Turkish St. Itene's and the Rumch architect who teaches in Par-Bosporus give the festival its is has designed the structure, special flavor, but "the formalities are not yet linished," Dr. Eczacibasi

explains, adding that the cost of the project will require cooperation between private and public sources. The Festival itself, even with less than perfect facili-

tics, has grown considerably in hreadth and stature since 1973. Of the more than vals, the one in Istanbul runs 2,000 festivals held world- at a deficit. It enjoys governwide, Istanbul's is one of a ment support in being given free use of the sires. The select group of just 44 recognized by the European Assocosts are born primarily by ciation of Music Festivals. private contributions in the This year the program will form of corporate sponsorbe stretched to six weeks, ship of individual events. instead of being squeezed Ticket sales (prices tange into three. "Last year we from \$2-\$18) and advertising were exhausted running space in the Festival Profrom concert to concert." Dt Eczacibasi says, "This ence, year it will be more relaxed."

Some of the highlights Festival prompted Dr. Eczathis summer will be perforcibasi and the Foundation th -Lee Vaysey a mores by the Berlin Sym- sponsor yet mound even

phony Orchestra, the Mos- the International Filmdays, a rwo-week film festival showing about 130 films, now in irs third year. Held in April, it gives film-starved Istanbulites a chance to see a wide variety of critically acclaimed movies from all over the world.

Page 15

The enthusiastic response to the festival is slowly revitalizing the city's commercial cinemas, nearly moribund under the impact of relevision, home videos, and the lawlessness and foteign exchange shortage that crippled society here in the late 1970s.

The next venture of the Foundation will be the 1stanbul Biennale, scheduled for September 15-November 15. Concentrating on the visual arts, it will be "very international in character." according to Dr. Eczacibasi. Well-known artists from around the world will come to istanbul to show theit work and paint in historic

"This will complete Isin the spring, music in the summer and visual arts in

"I suppose I had always hoped to do something in the field of music," he admitted, "It was in me." Duting his university years in open his violin case.

Now, his pharmaceutical company, bearing the Eczacibasi name, is Turkey's leading health-based industrial group, and the festivals Dr. Eczacibasi helped establish hold a place of ptide in "Istanbul", cultural life.

The Aspendos Theater in Antalya, part of an area along the For those with less time, a cruise around the Golden Horn or along the Bosporus from Istanbul should not be missed. Along the waterside are the palaces and former houses of tich Tutkish metchants, many restored and in

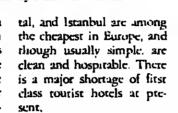
> and choose from whatever is simmeting away in the cauldrons - often delicious soups and stews And, of

> > language barriers

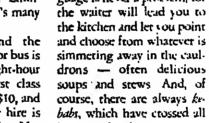
T is no exaggeration to say that the Istanbul Foundation for Culture and Arrs, the brainchild of Dr. Nejat Eczacibasi, one of Turkey's leading industrialists, has tevolutionized the cultural life of Turkey's largest city. In the 15 years since the first International Istanbul Festival was organized. the sich summer program of inusic, dance and drama has become an institution.

"Out main problem now is the limited space for arten-

Palace.



guage is never a problem, for the waiter will lead you to the kitchen and let you point



Cracow Philharmonic Orchestra and Chorus. The Musica Antiqua Koln, the English Chamber Orchestra and the Festival Strings Luceme will perform in the intimate St. Irene's. Flautist Jean-Pierre Rampal and 21 other artists will also give tecitais in the church. Mozart's opera "Abduction from the Secaglio" will be

cow State Symphony and the

performed in the courtyard of Topkapi Palace Pop and jazz concerts are usually among the best attended events of the season. This year's hot tickets will undoubtedly include Chick Cotes and Gary Burton, performing together; Ray

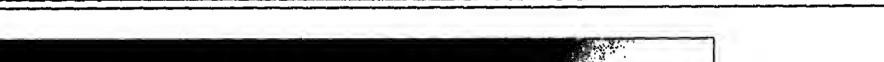
Charles; Herbic Hancock; Al di Meola; and Ralph "The locality is the reasonfor the Istanbul Festival." says Dr. Eczacibasi. The use of unique historic sites like

locations. tanbul's cultural calendar," Dr Eczacibasi said, "Cinema

is branching our to organize events in the lzmit area, utithe fall," lizing such sites as the theater in Ephesus, one of the best preserved antique theaters in the world, and the fortress in Cesme. Like so many other festi-

Berlin, before World War 11, Dr. Eczacibasi studied violin at the Conservatory, but in the post-war years, as he was working from 12 to 14 hours a day to establish itis pharmaceutical company, he rarely found time to

gram make up the diffet-The huge success of the



recommended is a trip to the Princes Islands, a group of nine pine-wooded islands with sandy beaches, an hour's sailing from Eminonu, one of Istanbul's many

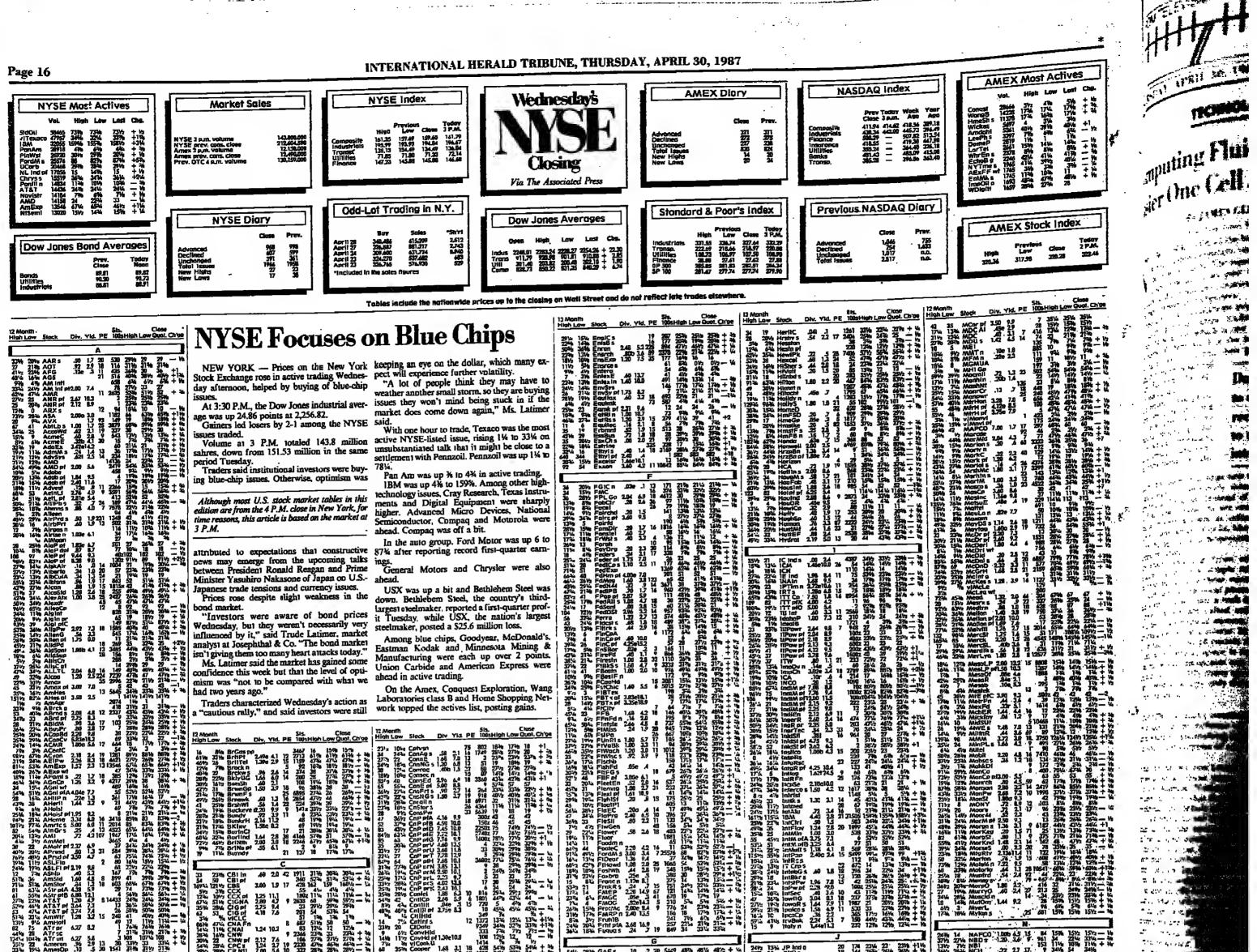
Eating out, which is cheaper than anywhere else in the Mediterranean region, and Turkish warnth and hospitality, always make the experience enjoyable. Lan-



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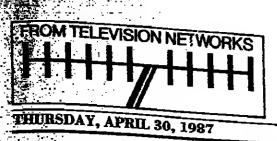
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TECHNOLOGY

Computing Fluid Flows Is Easier One Cell at a Time

By JAMES GLEICK

New York Times Service EW YORK -Of all the hard problems occupying the world's supercomputers, one heads the list: calculating the flow of fluids. The equations that engineers use to study how air flows past the wing of an aircraft or water around a ship's hull are notoriously hard to solve, straining even the most powerful computers.

Yet these kinds of calculations pop up again and again, not only in designing planes, ships, rockets and automobiles but in forecasting the weather, which is one of the most difficult fluidflow problems of them all. For the last few decades, computer scientists have tried to extend their grasp of such problems by designing ever more powerful computers. But even that ap-

proach is inadequate. What is needed, some physicists have come to believe, is a

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radically new approach to mathematical modeling, the method by which computers are used to simulate and predict the phenomena of the world.

Dots hop from cell to cell, colliding and recoiling according

to rules programmed into the computer.

Guided by this vision, a strange new wing of theoretical physics has yielded a way to completely sidestep the calculations that computers find so fiendish. Instead of using complex equations to mirror fluid flow, physicists are creating fantastically simple mathematical models known as cellular automata. A cellular automaton is a large array of cells, like the squares of a checkerboard or the hexagons of a honeycomb, that can be projected onto a computer screen

On this lattice, dots hop from cell to cell, colliding and recoiling according to a few simple rules programmed into the computer. From millions of these minute interactions, a picture emerges of such familiar physical phenomena as the pattern that water takes when it flows past a rock in a stream.

These models, which are called automata because they run according to their own rules of motion, provide physicists with a miniature simulation of the universe. In the real world, space and time are continuous, or so physicists assume. In the simplified world of cellular automata, space is represented by the grid of cells. In the real world, molecules can move freely in infinitely many directions, at infinitely many speeds. In cellular automata, the dots are allowed to occupy only the cells of the lattice and can travel at only one speed.

Y IMPOSING so many constraints, these models seem at first to sacrifice the richness of the real world. But they gain in return an astonishing improvement in the speed of calculation. And to the surprise of some physicists, they seem to

We're realizing that we don't need all these details that we've been worrying about all these years," said Brosl Hasslacher, a physicist at Los Alamos National Laboratory. "The reason people are super-excited is that these skeletal microworlds, which completely eliminate the details of real fluids, capture everything. I think we've just begun to see the power of it."

Researchers say that the new models are especially useful for calculating flows around complicated shapes, like the rear-view mirrors on the sides of a car. In a standard supercomputer, such shapes require many numbers to describe, making the calculations extremely complex. In cellular automata, shapes can simply be drawn onto the grid with a computer graphics terminal.

Because the same simple calculations are repeated millions of times, cellular automata are especially well suited to a new breed of computers that perform parallel processing. Even the powerful Cray supercomputers are serial machines: they break a problem into thousands of pieces that must be funneled one at a time through a central processor. Parallel machines avoid this bottleneck by using many processors to solve pieces of a problem



By Axel Krause

International Herald Tribune PARIS - Thomson-CSF of France and SGS Microelettronica SpA of Italy announced plans Wednesday to create Western Europe's second-biggest semiconductor company hy comhining key operations in a venture based in

Amsterdam. The French and Italian governments, which control the two ailing companies, approved the merger of microchip activities after five months of negotiations. Militaryrelated activities in the semiconductor field were excluded from the venture for national security reasons, executives said.

SGS is a subsidiary of Italy's state-owned Società Finanziaria Telefonica, or STET.

Thomson SA of France, which focuses on consumer goods, engi-neering and industrial products, owns 55 percent of the avionics and electronics unit Thomson CSF, with the remainder of the shares publicly held.

Alain Gomez, chairman of Thomson SA, said, meanwhile, that Thomson-CSF's consolidated net attrihutable profit more than douhled last year, to n record 2.18 bil-lion frances (\$364 million) from 960 million francs in 1985.

Industry analysts and at least one competitor praised the merger, the first of its kind in the West European semiconductor industry. They emphasized that it would bolster Western Europe's efforts to compete more effectively against American and Japanese compa-

The main goals, French and Italian company executives said, are to restore profitability to the units and tn establish a "world-class semiconductor company" by 1990 with annual sales of over \$1 billion. Western Europe's largest semicon-ductor maker is Philips NV of the Netherlands.

"The merger provides us with the critical mass needed to compete successfully in a increasingly fierce international environment," Mr. Gomez said. "And the means we chose allowed us to move swiftly with little cost, and involved few risks.

Although many details remain to be settled, including the new com-pany's name, Mr. Gomez said in Paris that Thomson and STET



A Coca-Cola ad draws a crowd outside a store in Beijing.

Madison Avenue Moves Into China product's name must become

ber.

By Bruce Horovitz

(as Angeles Times Service LOS ANGELES - Maxwell House coffee might sound as American as apple pie. But Gen-eral Foods Corp. executives would also like to make it as Chinese as Peking duck. Like-wise for some of its other products, like Kool Aid and Tang. The food giant, a unit of Philip

Morris Cos., is trying to intro-duce some of its hrands to a previously untapped nation of 1.2 billion people. For example, it is beginning to advertise Max-well House on Chinese televi-sion, which has one national channel.

"You don't just import ads from New York," said James C. Tappan, group vice president at General Foods, "You have to develop ads specifically for the market.

Some of America's higgest companies, including Interna-tional Business Machines Corp., American Telephone & Tele-graph Co. and PepsiCo Inc., have long recognized that China is crucial to future growth. After a ban on advertising that stretched more than three decades, the government lifted the restrictions in 1978.

Two months from now, the Chinese government, with the blessing of Prime Minister Zhao very familiar - and trusted "almost like a friend," she said. Among the first to recognize Ziyang, will play host to a gath-ering of more than 1,000 adverthis were the Japanese. Toyota and Sony, for example, both betising and marketing executives gan to advertise in China years

at a conference in Beijing. As one signal of the government's new before the products were even available there. That is because interest in foreign advertising, the Chinese are "very hrand-conthe conference has been schedscious," said Alexander Brody, uled in the Great Hall of the president and chief executive of People. That is roughly similar to a computer conference taking ficer of Dentsu-Young & Ruhi-cam, a joint venture of the Japaplace in the U.S. Senate chamunits and American ad giants, "Unfamiliar brands are deeply

distrusted," be said. Coca-Cola and Pepsi-Cola have tried to slowly huild brand images in China. "We're really just a guest here," said John Georgas, executive vice presi-dent at Coca-Cola Co, "So we're

Nobody can just come to China and start selling a prod-uct," she said. Above all, the

Fraud Casts a Pall Over VW Meeting

By Ferdinand Protzman International Herald Tribune

FRANKFURT --- Volkswagen AG will report its 1986 earnings on Thursday, and the foremost question is how losses of up to 480 they will also be lower this year," million Deutsche marks (\$267 mil-

will most interest analysts on Thursday will be VW's operating earnings, which exclude such onearrested on suspicion of fraud. Six time gains. "VW's operating earnings will be other financial officials were indef-lower than they were in 1985 and initely suspended. Polt Science VW fi-

Rolf Sclowsky, former VW fisaid Hans-Joachim Pilz, an analyst nancial director, also lost his job,

U.S. Indicators Rose in March, **Paced by Shares**

TO RAILWAY NETWORKS

TOSHIBA

Page 17

muled by Our Staff Free WASHINGTON - The U.S. WASHINGTON — The U.S. government's main gauge of future economic activity rose a moderate 0.4 percent in March, indicating continued growth in coming months, the Commerce Depart-ment said Wednesday.

Led by a jump in stock prices, the gain in the Index of Leading Indicators matched a revised 0.4 percent increase in February and followed a 0.4 percent decline in January. The February rise had been reported as 0.7 percent. In a separate report, the depart-ment said sales of new homes slumped 3.6 percent in March. The steady gains in the leading

index, designed to predict econom-ic activity in six to nine months, seem to support the Reagan admin-istration's belief that there is little danger of the country tumhling into a recession soon.

Many private economists agree with this assessment, although they believe that economie growth this year will be much slower than the 3.2 percent the administration is predicting.

These analysts believe that rising interest rates in recent weeks, trig-gered by the falling dollar and new fears of inflation, will cut into growth in the second half of 1987. Despite 4.3 percent growth in the first quarter, some are predicting a rate for the entire year closer to the lackluster 2.5 percent increase in 1986. That had been the slowest

pace since the recession year of 1982. Many analysts saw weakness in the 4.3 percent jump in gross na-tional product because so much of the rise came from the rehuilding of business inventories.

vertising in China, and Pepsi ads The strength in the March leading indicators came from a big rise in stock prices, which set a string of new record highs during the month. However, the stock market has dropped substantially during April, with the Dow Jones industrihas very limited availability in China, "If the availability isn't there yet," asked Mr. Georgas, al average falling hy more than 170 points. This steep decline will be a big negative influence on the April index.

In all, six of the nine indicators made positive contributions in March

Other positive factors were a decline in unemployment claims, de-lays in business delivery times, a rise in orders for capital equipment, a gain in orders for consumer goods and an increase in building new single-family homes brought permits.

negative factor came from a drop in

The 3.6 percent fall in sales of

growth in the index. The largest February sales pace of 725,000.

Strong Surplus In March Trade BONN - West Germany announced Wednesday that it posted another strong merchan-dise trade surplus in March,

Bonn Reports

surprising economists who had expected a drop in exports be-cause of the Deutsche mark's appreciation against the dollar. The Federal Statistics Office in Wiesbaden said that the surplus amounted in 10.1 billion DM (\$5.6 billion), down only slightly from 10.4 hillion DM in

February and far higher than 8.5 billion for March 1985. The current account surplus, which includes trade in services. jumped in March to 8.8 billion DM from a revised 6.5 billion DM in February. It was more than double the 4.3 billion DM

surplus of March 1986. Economists said that the March trade surplus could result in renewed pressure from Washington, which wants West Germany to buy more and export less so that the huge U.S. trade deficit can be reduced. But the strong exports also were seen as a positive sign for West German economic growth, which has faltered recently. Because the dollar's fail

against the mark has boosted the price of West German exports, analysts had expected the goods to be less competitive. But figures showed that March exports were 11 percent higher than in February and 7.6 per-cent higher than in March 1985.

the length of the average workweek, followed by declines in raw materials prices and a slowdown in growth of the money supply.

Two indicators, business and consumer credit and business inventories, were unavailable for inclusion in the report, suggesting the figure will be revised later.

The various changes left the leading index at 187.5 of its 1967 base of 100.

the March figure to an an annual Three indicators held back rate of 699,000 units, down from a

(AP, Reuters)

As the Chinese look to increase trade with the West, advertising in China has grown 50 percent a year since 1979. An estimated \$200 million was spent on advertising in China last year, but only 10 percent of that was ads for foreign products. trying to act that way." Coke does very hule TV ad-Many government restrictions on advertising are yet in force. For example, tobacco and alco-

"Beijing "87." "why raise expectations?"

do not appear on Chinese TV at all. Coke and Pepsi billboards hol ads are taboo. And comparative advertising is not allowed. are rare. And most of Coke's "Advertising is a very, very advertising is limited to signs at young industry to the Chinese," said Caroline Nicholson, managthe stores where it is sold. In part, that is because Coke still er of the coming conference,

simultaneous

Currency Rates Cress Rates Frankfurt London (b) Milan New York(c) Parts Tokro Zurich 0.4985 2.0779 4.5316 1.486.51 23652 42114 1.7077 1.42427 0.7857 2.3386 7.802 1.471.12 2.440 40.5489 1.9195 N.Q. 1.155 Closings to Lond. 1 and Zurich, fixings in other Europeon centers. New York rules at 3 P.M. I SOR Conservers to LongL 1 and Lennat, transport and are European Conservers new York Tokina L (a) Commercial trans. (b) Amounts needed to buy one pound (c) Amounts needed to dollar (*) Units of 100 (c) Units of 1,000 (y) Units of 10,000 N.Q.: not apoled; N.A.: not a (a) To buy one pound: \$U.S.Lan Outreast ValuesCurrentry per U.S.3Currentry per U.S.3Currentry per U.S.3Currentry per U.S.3Correntry per U.S.3Currentry per U.S.3Arstruk 61.4205File, markikit1.32.37Max, pesa1.184.00Austruk 61.4205Greek direc.1.22.01N.Z.centent 61.23.75Austruk 61.4205Greek direc.1.24.61Nerwit Rome 73.89Seeda Rist, stoll.1.24.55Holma Kenne 57.802Nerwit Rome2.175Seeda Rist, stoll.1.24.55Inde. reside 1.439.50Poll, neae2.047Talwon 53.310Strutti Cruz.2.4355Inde. reside 1.439.50Poll, neae2.047Talwon 53.310Connealine van 1.3721Israeli shek.1.5904Sauki riyod 3.75712Turkish Ilra744.00Collences van 1.3722Kanethi diner
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Interest Rates

		company. Company sources said that Oli- vetti SpA of Italy had been seeking
Apr	1 29	a minority share in the venture but was rejected by Thomson.
	Yea	was rejected by The
	144,13 Y	Mr. Gomez said that layoffs
54	26.535 *	were anticipated at the two semi-
4	1277 .	were anucipated at the two sens
58	232.72	conductor units, which have a com-

-000 bined work force of 19,000. He declined to predict when the new 140.00 company would begin generating 1.0471 * profits.

industry sources said.

locomotives

Thomson-CSF controls about 1.7 percent of the world semicon-ductor market, amounting to \$436 million in yearly sales. Half of its revenue is generated by custommade and standard metal oxide, or

carnings would match 1985's. semiconductors for the electronics industry, which are used in cars, In 1985, VW posted a group profit of 595.6 million DM, more than double the 288 million DM in telephones, television sets. Its semiconductor unit posted an

balance sheet.

Analysts will also be watching to see how VW will act to restore

credibility and investor confidence,

which have been damaged hy tales

1984. Sales rose [5 percent, to 52.5 estimated \$33 million loss last year, billion DM.

SGS, with 1.5 percent of the world market, generated half of its \$375 million in revenue last year However, West German compa-nies can legally manipulate their net profit figures by a variety of balance sheet manipulations. For example, hidden reserves can be through sales of bipolar semiconductor products, which have indus-trial applications including refinertapped to maintain profits and div-idends at specific levels. ies, aluminum plants and For that reason, the figure that

Paris that Thomson and STET lion) from a currency fraud scandal said Hains Joachin Liechtenstein GmbH though company officials say he is would each own 50 percent of the will affect the giant automaker's in Frankfurt. in Frankfurt Carl H. Hahn, VW's managing "Besides the scandal, their SEAT subsidiary in Spain, as well as the Brazilian and U.S. operations are ed with Mr. Selowsky prior to the

producing losses. But VW had such a super year in 1985, that their cash reserves are very well stocked." scandal over the company's meth-ods of financial control. In 1986, Mr. Sclowsky rallied allies on the reserves are very well stocked." board to defeat a proposal backed VW's sales in Europe have con-

infighting among executives. On March 11, VW disclosed that it had lost up to 480 million DM through forward dollar contracts, which are designed to hedge against exchange-rate losses but which were forged. VW also allegod that entire computer data bases were erased and programs altered to facilitate the fraud. VW said then that reserves would have to be set aside to cover the possible losses, but that 1986 earnings would match 1985's.

GOVERNMENT SECURITIES FUND Annonce de mise en paiement d'un dividende

ément de dividende de US\$3 par part sera mis en paiement à partir du 28 avril 1987, contre remise da coupon no 7 des certificats an

porteur à la BANQUE PRIVEE EDMOND DE ROTHSCHILD S.A. Succursale du Luxembourg 20, boulevard Emmanuel Servais

A partir da 27 avril 1987, la part sera cotée ex-dividende, en bourse de Luxembourg.

of questionable management and infighting among executives.

-WORLDINVEST INCOME FUND-NOTICE TO THE SHAREHOLDERS

The latest Annual Report and Audited Accounts for the year ended 30th December, 1986 of the Worldinvest Income Fund are now available for inspection at the offices of:

- 1. The Manager-BankAmerica Trust Company (Jersey) Limited, Jersey
- 2. The Trustee-Bank of America NT & SA, Jersey
- 3. The appointed representative offices:-BankAmerica International S.A., Luxembourg BankAmerica Trust and Banking Corporation (Bahamas) Limited, Nassau

Bank of America NT & SA, Hong Kong

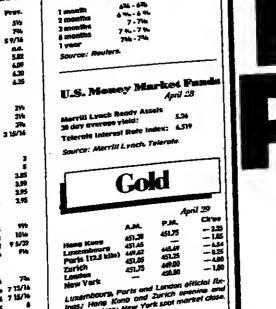
Copies of the Report may also be obtained hy writing to: The Manager at P.O. Box 120 Union House, Union Street, St. Helier, Jersey.

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Penta Dış Ticaret Ltd.

Cumhuriyet Cad. No. 8/2 Elmadağ/Istanbul-TURKEY

: (1) 147 68 45

Fax

Phone : (1) 133 04 10/8 lines Tix : 27996 pnta tr-26582 pena tr

For more information on Penta please write to Mr. Taylun Uğur, Director.

Page 18

ATIONAL HERALD TRIBUNE, THURSDAY, APRIL 30, 1987

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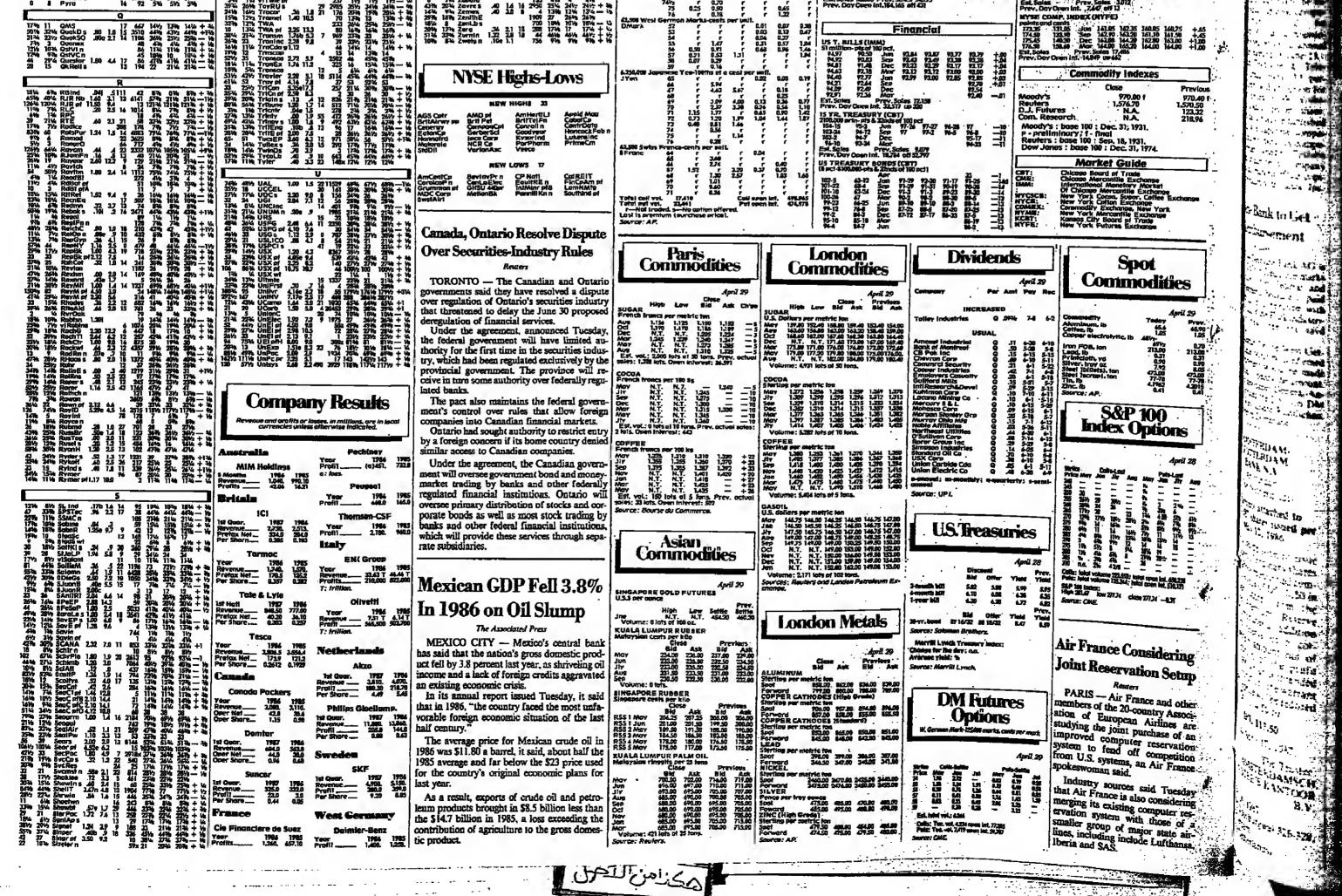
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BUSINESS ROUNDUP

Philips Plans Share Issue, Reports 42% Rise in Net

AMSTERDAM - The Dutch actronates giant, NV Philips, said incidey that it planned to issue million common shares to rengthen its global presence.

The offering, Philips's largest in., at extending ownership of Philips ernational issue, will be launched shares and is part of a drive to on the New York Stock Exchange strengthen the company's worldand the 17 European bourses where Philips is listed.

A board member, Jan Zaniman, said the issue was expected to raise 1 billion guilders (\$494 million), based on a price of 50 guilders a

Earlier, Philips reported that "We want shareholders to bene-first-quarter net profit rose 42 per-cent, to 205 million guilders, from Zantman said.

the like 1986 period. Sales fell 9 percent to 11.88 billion guilders. Mr. Zantman said the company's positive position and a favorable guilders on Tuesday. investment climate prompted the

The company said the new issue would dilute its share capital by nearly 9 percent, bringing the shares outstanding to 252 million. Philips said it was still seeking bourse listings in Malan and Tokyo. wide presence. The latter would be a significant step in Philips's aim to strengthen Earlier this month, Philips's

chairman, Cor van der Klugt, inaugurated trading of the company's shares on the New York Stock Exits foothold in Japan. change. Philips's U.S. shares had been traded over the counter.

Regarding the first-quarter per-formance, company afficials said operating profit improved world-wide, notably in North America, Philips shares slipped on the Amsterdam Stock Exchange after the news to 49 guilders, from 49.70 butexport earoings slipped because of the strong guilder.

Sales rose in nearly all product visions and geographical areas and the company saw continuing high growth in consumer electronics in the United States.

Mr. Zantman said that Philips's Philips has no intention of buy-ig out the remaining 42 percent of had a smaller deficit than a year earlier because of a gradual recoving out the remaining 42 percent of the shares in North American Philips Corp. that it does not own. ery of the U.S. semiconductor in-These shares are also listed on the dustry. He said he expected Signe-New York Stock Exchange, along-tics to be profitable in the second side those of the parent company. Quarter

*Ford Profit Soars 105% in Quarter

DETROIT -- Ford Motor Co. aced record earnings on Wednesday for the first quarter of 1987, with net income leaping 105 percent, beating the combined higher profits sharing for most of profits of General Motors Corp. our U.S. employees," it said. and Chrysler Corp.

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worldwide operations is the highest quarterly profit its 84-year history.

Sales rose 23 percent to \$18.14 billion.

Ford's .U.S. operations earned \$1.16 billion, up 94 percent. Non-U.S. sales totaled \$330 million, up 150 percent. The improvements reflected stronger operations in En-rope as well as increased market share and efficiencies, the automaker said.

Factory sales of cars, trucks and tractors rose to 1.63 million units from nearly 1.49 million units in the first quarter of 1986. Ford's share of the U.S. auto market rose 2 percentage points to 20 percent compared with the 1986 period.

"The record first-quarter camings reflect strong performance in the market and continued improvements in Ford's ongoing level of profitability," Ford said.

Olivetti in Talks **On Equity Sale to** Japanese Investors

Special to the Herald Tribune ROME - Olivetti SpA, Europe's biggest office equipment and personal computer group, said it has been holding talks with a Japa-nese investment bank to sell an equaty stake in the company to Japanese interests,

Carlo De Benedetti, Olivetti's chairman, said Tuesday that he held talks on a possible sale with Nomura Securities Co. during a

trip to Japan early this week. The chance that Japanese capi-tal may buy into Olivetti is quite good," he said, but declined to indicate how big a stake might be in-volved, or which Japanese compa-

nies Nomura could be

"Improvements in product qual- delphia, called Fnrd's carnings ity, manufacturing technology and productivity are providing greater satisfaction for our customers, bet-ter return for our stockholders and "Given the combination of the idustry's slower sales and the cosily sales incentive programs which were going against them, the results phenomenal," Mr. O'Grady

and Chrysler Corp. Ford, the second-ranked U.S. Motor Credit Co., reported automaker, said its profit of \$1.49 percent increase in profit to \$196 million, while its First Nationwide S26 Ford's finance subsidiary, Ford Motor Credit Co., reported a 44 Ford is the only one of the Big Three U.S. automakers to report a Financial banking unit carned \$26 year-to-year increase in first-quar-ter profits, with industry analysis and the other makers attributing million, an 18 percent gain. One industry analyst, Thomas F. O'Grady of Integrated Automotive

O'Grady of Integrated Automotive the decline to costly buyer incen-Resources Inc. in suburban Phila- tive programs and plant invest-**Merrill Reports Big Loss On Unauthorized Trades**

ther, saying that the case had been

referred to a regulatory agency.

The Associated Press

NEW YORK --- Merrill Lyncb & Co. said Wednesday that it had a GM's sales declined 3 percent, to second-quarter paper loss of about \$250 million on mortgage-backed

On Monday, Chrysler said its first quarter profit fell 24 percent as securities because of unauthorized buyer incentives and plant im-provements ate into profit. activity by one of its employees and subsequent volatility in the market.

The No. 3 automaker's earnings The employee, who was not were \$269.7 million, or \$1.24 a identified, recently was dismissed, share. The per-share figure was ad-justed for a 3-for-2 stock split anthe company said. It described the unauthorized activity as "signifinounced in March. cant" and refused to comment fur-

Chrysler sales totaled \$6 billion up 3 percent.

FIXED INCOME TRANSWORLD FUND

Société d'Investissement à Capitel Variable Siège social: Luxembourg, 2, houlevard Royal R.C. Luxembourg B - 22648

Messieurs les actionnaires sont priés d'assister à l'assemblée générale ordinaire qui se tiendra le 19 mai 1987 a 10.00 heures en l'hôtel de la Banque Internationale à Luxembourg S.A., 2, boulevard Royal, Lux-embourg pour délibérer sur le suivant.

ORDRE DU JOUR

1. Rapports du Conseil d'Administration et du Commis

Comptes; Approbation du bilan et da compte de pertes et profits au 31 décembre 1986 affectation des résultats; Décharge aux administrateurs et au commissaire;

Aucun quoram n'est requis pour les points à l'ordre du jour de l'assemblée générale annuelle et les décisions servai prises à la majorité des actions présentes ou représentées à l'assemblée avec la restriction qu'un actionnaire ne peut, ai pour lui-même, ni comme mandataire, prendre part au vote pour un nombre d'actions dépassant la cinquième partie des actions en circulation ou les deux cioquièmes des actions minertes ou comission à l'assemblée des actions presentes ou représentées à l'asse

Pour être admis à l'assemblée, les propriésaires d'actions au porten sont priés de déposer leurs actions cinq jours france avant l'ass

Plunged by 64% In First Quarter

WHITE PLAINS, New York - Texaco Inc. said Wednesday that first-quarter profit fell 64 percent, in \$118 million, from \$328 million in the like 1986 period. It cited declining profit margins in oil refining and mar-keting and the costs of its legal dispute with Pennzoil Co.

That dispute forced Texaco to seek protection on April 12 from its creditors under Chap-ter 11 of the Federal Bankrupty Code.

Last week GM, the giant of the auto industry, reported a 23 per-cent decline in first quarter profit Texaco's per-share earnings fell to 49 cents from \$1,37 a to \$922 million, or \$2.62 a share. year earlier, with revenues down 11 percent to \$8.5 billion from \$9.6 billion Texaco said its situation in

the first quarter, when oil prices were rising, reversed that of the year-ago period. Then, the comoany benefited because it did not immediately pass on declining crude oil prices to retail customers.

> Restoration of normal profitable trading in all sectors of the diamond industry

Extracts from Julian Ogilvie Thompson's Statement for 1986

1986 saw the restoration of normal, profitable trading in all sectors of the diamond industry - a development that had a collective significance too, in that it confirmed the fundamental soundness of the diamond business and its structure, and demonstrated

we remain enrirely willing to carry large stocks to ensure - in the interests of the whole industry - that unsound trading and speculation does not arise again as it did in the late seventies.

Our Industrial Division had another satisfactory year with total sales reaching a new high and profits in dollar terms marginally ahead of 1985.

Production from De Beers' mines

Our objective is that all South African employees should be free to choose between living with their families in their own or rented homes, or singly in hostels. We will need Government co-operation in the proclamation of land and the provision of the necessary community infrastructures.

In the context of mingaring the effects of an inferior educational system, it is encouraging that greater I had hoped that further initiatives would soon follow but that, alas, was not to be.

Abolition of apartheid

Campaigning for the election to be held in May for the White Chamber of Parliament suggests that a larger section of the electorate than had generally been expected has swung to the view - which we have long advocated — that Government must press ahead with the abolition of the remaining vestiges of apartheid in order that negotiations without preconditions - other than a cessation of violence – can begin on a constitution that will enable all South Africans to participate fairly and fully in the political process, that offers equal economic opportunity to all. and has an entrenched Bill of Rights. We must hope that the election will show that this view now has such an influential measure of support among white voters that it will materially facilitate and accelerate reform.

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Texaco's Profit

3.865 million DM 3.413 million DM DM 2.830 million DM 2,195 million DM 150 million DM 11,881 million

Zurich

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- The Partners-Cologne/Franklurt, April 1987

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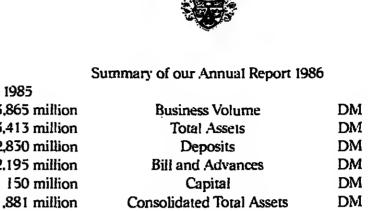
Sal. Oppenheim jr. & Cie.

Bankers since 1789

New Ynrk

Fierson Sat. Oppenheim







ment is expected before the annual sharcholders meeting on June 23.

American Telephone & Tele-graph Co. already owns 23.5 percent of Olivetti, with an option for a further 15 percent in 1990, Volkswagen AG holds n 5 percent share. Olivetti has already established some links with Japanese compa-nics. Its Japanese operating company is 20 percent owned by Toshiba Corp., and in Europe the company produces and markets office copiers in cooperation with Canon Inc.

Deutsche Bank to Get Tax Reimbursement

BONN --- Deutsche Bank AG is to receive 2 billion Deutsche marks (\$1.12 billion) from federal and state governments because it paid too much tax in connection with he public sale of the Flick industrigroup, news reports said Wednesday.

A spokesman for the West German Finance Ministry confirmed that a repayment would be made but declined to specify the amount. The Bonn newspaper General-An-zeiger attributed the 2 billion DM figure to Westfälische Rundsch a newspaper in Dortmund.

> AMSTERDAM-ROTTERDAM BANK N.V. Amsterdam (The Netherlands)

Warrants attached to 4.155.187 shares issued per May 12, 1986

Due to the decision to issue to holders of ordinary shares in the above mentioned company a bonus of Dfl. 0,50 in ordinary shares from the Shares Premium Reserve with simultaneous addition to any reserve of a corresponding amount out of that portion of the profit over 1986 which is intended for distribution, the warrant exercise price will be reduced from Dfl. 114,50 to

Dfl. 113,50

as from April 17, 1987.

The Trustee: AMSTERDAMSCH TRUSTEE'S KANTOOR B.V.

April 16, 1987 N.Z. Voorburgwal 326-328, Amsterdam (The Netherlands)

boulevard Royal, Luxen Le Conseil d'Administration

Ermenegildo Zegna



The London Season

Fortnum & Mason Piccadilly, London W1

once more the effectiveness of De Beers' centralised selling system.

Total sales of rough diamonds by the Central Selling Organisation rose by 40 percent to US\$2,557 million. During the year the CSO came to sell all qualities and sizes of rough diamonds, so that for the first time for many years demand for rough diamonds from the CSO was back in balance with current production available from its many sources around the world.

Jewellery sales

World retail sales of diamond iewellery attained yet another record. It is pleasing to note that there has been no undue increase in the utilisation of bank finance in the cutting centres, the higher turnover being largely financed with the industry's own funds.

There is a mood of confidence in the cutting centres and in the retail trade which augurs well for 1987, given no unforeseen developments, the anticipated growth in the world economy, and continued co-operation by producers. Demand at the first three sights has remained buoyant, though the movement of this off-take of rough diamonds through the pipeline into retail sales will have to

be carefully assessed. Group results for the year were good, notwithstanding the higher rand/dollar exchange rate at the

year end.

Record dividend

Total dividends on the deferred shares were increased by 45 per cent to a record 80 cents a share. The dividend was 2.6 times covered by earnings, compared with 3.3 times the previous year.

Group diamond stocks, at \$1.847 million, were \$51 million lower than the previous year. Our stock pile is soundly and adequately financed and



Over 40 countries are involved with the mining and polishing of diamonds throughout the world.

and Debswana, which De Beersholds in equal partnership with the Government of Botswana, was 3 per cent higher at 23,945,000 carats.

Equal opportunities

The Company continues to strive for equal opportunity for all its employees and to ameliorate, as far as lies within its power, the disadvantages that flow from the existence over the years of discriminatory legislation. The abolition of statutory job reservation in the mining industry. which we have urged for many years, has again been delayed by the Government. However, following the repeal of influx control, our South African mines are urgently planning a major expansion of the Company's home-ownership scheme. Regrettably this still has 10 be done within the constraints of the Group Areas Act.

success is being achieved with the Pre-University Bursary Scheme for prospective black undergraduates. The purpose of this scheme, in line with our policy of menit-based manning, is to help black graduates to qualify for management positions in the Group. We continue our substantial in-service training and educational schemes. Last year I noted that the

Government had announced and was in the process of implementing a number of reforms, and indeed its abolition of certain restrictions on black people constituted a significant movement toward greater racial equity which has materially eased their daily lives. These changes, however, were but part of the necessary process of paving the way for properly representative negotiations on the country's constitutional future.

Diamond Congress

Last July a number of my colleagues and lattended part of the 23rd World Diamond Congress of diamond bourses and manufacturers in Tel Aviv, where we were able to renew old acquaintances with many of the leading personalities and meet the younger generation in the diamond business, all of whom had played their part in bringing the industry through its most difficult period for 50 years. It was appropriate that the congress should have been held in Israel which was the first centre to be hit, and perhaps the hardest hit, by the depression, and whose ingenuity contributed so much to the subsequent recovery. Israel and the other cutting centres, as well as the producers, may be sure that all of us in De Beers and the CSO will continue to play our full part in the maintenance of prosperity in the diamond business.

The full Chairman's Statement iscontained in the Annual Report of the Company for the year ended 31st December 1986 which was posted to registered Shareholders on 29th April 1987.

De Beers Consolidated Mines Limited (Incorporated in the Republic of South Africa) London Office

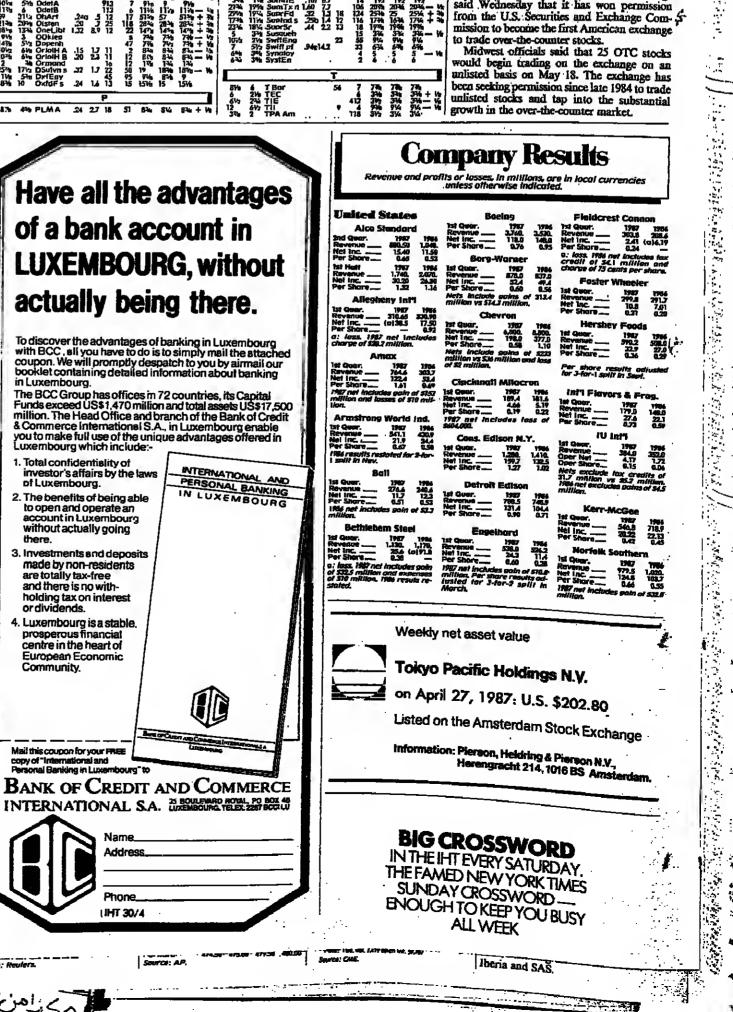
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CURRENCY MARKETS

INTERNATIONAL HERALD TRIBUNE, THURSDAY, APRIL 30, 1987

Doubts on Talks

Reuters

May Stabilize



Dollar Mixed in Cautious Trading

Complied by Our Staff From Dispatches -LONDON -- The dollar closed mixed Wednesday in Europe as the widespread belief that the U.S. currency will continue to weaken overpowered an early short-covering rally.

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Trading was relatively slow, however, as the Japanese markets were closed for a national holiday. Dealers added that with a string of market holidays later this week and next, dollar trading was likely to remain thin and volatile. Dealers said that the dollar was

unaffected by the U.S. Commerce Department's announcement that the nation's main forecasting mea-

of figures these days," said a dealer at a large West German bank in Frankfurt.

Transfurt. Dealers said that European trad-ng revived in the early afternoon when U.S. dealers tried unsuccess-transfurt. ing revived in the early afternoon when U.S. dealers tried unsuccessfully to push the dollar below sup-port levels of 141 yen and 1.80 Deutsche marks.

Although seatiment remained bearish for the U.S. currency, mar-ket participants were cautious amid uncertainty about U.S. credit and trade policies. In London the dollar a cloud of the trade of the t

1.7935 DM, slightly below Tues- put pressure on the currency.

London Dollar Rates West. 100 1,7935 1,4585 1,4935 1,4936 5,9775 1.34540 1.4540 12473 1.4440 5.4440

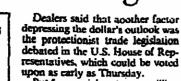
day's finish at 1.7956 DM, after trading between a low of 1.7905 DM, posted in late business, and a high of 1.8020. It firmed against the yea at 140.25, up from 139.75 yen Tues-day, after trading within a range of 9.50 percent, dealers said.

the nation's main forecasting mea-sure of economic activity rose 0.4 day, after trading within a range of 140 to 141.10 yen. The dollar also percent in March. Tose against the Swiss franc, to 1.4730 francs from 1.4680, bot fell

to 5.9775 French francs from 5.9885 francs Tuesday.

creased from 5.5 percent was wan-ing, dealers said, especially after the U.S. Federal Reserve injected \$7.90 an ounce from \$7.75.

In London, the dollar closed at huge U.S. trade deficit continues to francs, up from 1.4665.



upon as early as Thursday. But few participants were willing to open aggressive short positions ahead of a meeting Thursday be-tween President Ronald Reagan near current levels in nervous trading over the next few days, although underlying sentiment

They said that the Bank of England intervened again Wednesday to prevent the pound from rising further, although the intervention was on on a much smaller scale than in previous days.

In London, gold edged higher to close at \$451.50 an ounce, up from \$449 in Tuesday. Silver rose to In earlier European trading, the

dollar was fixed in Franklurt at 1.7989 DM, up from 1.7913 DM Tuesday, and in Paris at 6.0015 French francs, up from 5.9835. It closed in Zurich at 1.4758 Swiss (Reuters, AP)

remains positive, analysts said Wednesday. "Currencies are likely to muddle around these levels," said Anne Parker Mills, an analyst at Shearson Lehman Broth-

ers. The analysis said that traders were unwilling to establish long or short positions in futures be-cause of uncertainty over up-coming trade talks and U.S. trade legislation. Prime Minister Yasuhiro Na-

kasone of Japan and President Ronald Reagao will meet Thursday and Friday to discuss trade tensions

"Unless something really surprisiog comes out of the Naka-sone-Reagan talks," Ms. Mills said, "I don't see the dollar get-ting above 142" yen "and 1.83" Deutsche marks.

WASHINGTON - The pros-pect of renewed assaults on the Currency Futures dollar might force the United States eventually to unveil distasteful measures to bolister support for CHICAGO --- Currency fuits currency, monetary analysis and tures at the International Mon-etary Market are likely to hover conomists said. Treasury Secretary James A. Baker 3d has acknowledged that

the Reagao administration discussed the possibility of ussuing yen-denominated U.S. government bonds to support the dollar. But he has also dismissed specu

Rewers

lation that he was ready to take such in unusual step. But sources say the issue has been senously discussed by the administration. "It is uolikely that we would un-

dertake to do that now," Mr. Baker said last week. "In our view there might well be some who would view" issuing U.S. yer boads "as, in fact, a lack of confidence by the U.S. in its own correacy. And therefore we don't think it's an appropriate thing to do." ues in New York. But if the Reagan administration did anoounce measures, they could unlikely that the Reagan adminis- ments to a be a part of an international effort tration would resort to measures officials.

to end the instability in financial markets with genuine action to reduce massive economic imbal-And, like a currency defense dollar to help redress its huge trade declined far enough.

package unveiled by the Carter ad-ministration, issuing yen bonds weak dollar as confidence in his could be accompanied by a rise in economic policies collapsed. But the discount rate, now 5.5 percent. currently, Washington's policies

Analysts who expect a currency the dollar up," said Robert Hor-support package are divided over mats, vice president of Goldman its possible timing. Some even be-lieve an announcement could come this week during a visit to Washing.

Sources say the issue has been 'seriously discussed' by the Reagan administration.

ton by Prime Minister Yasuhiro The dollar then stood at just under 1.87 Deutsche marks and about Nakasone of Japan. "It would give some real focus to 188 yen. Today it stands or about 1.79 DM and 140 yen.

the visit, and it might steady the dollar and prevent it from going down," said Charles Taylor, an an-The problem is now that the administration rhetorically is evialyst with Prudential-Bache Securidencing concern about the dollar but in practice is really doing very But sources said they thought in little, Mr. Hormats said of statements to support the dollar by U.S.

that would bring to mind the trou-Several currency traders and forbles of President Jimmy Carter. Until very recently, the current ances, monetary analysis believe. administration has urged a lower unequivocally saying the dollar has

He contended that it was politically difficult to take action to support the doltar while Japan and West Germany have still to fulfil pledges to stimulate their own economies.

But most analysts believe a currency support package would only eign central bank officials think work if genuine economic measures these statements still fall short of to redress world trade imbalances are undertaken by the leading industrial powers.

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The Federal Reserve has resisted are increasingly in question. The Federal Reserve has resisted are increasingly in question. The Center plan, launched on far, chiefly, some Fed officials say, Nov. 1, 1978, was a resounding because it could hurt economic success. growth. Another concern is the This package really gave credi-fracile intermational debt situation.

U.S. Has Considered Issuing Yen Bonds to Buoy Dollar Mr. Carter issued \$6.4 billion of mark- and Swiss franc-denominated bonds aimed at buttressing pys-chological support for the dollar, but also at attracting foreign inves-

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tors, who had lost confidence in the dollar, to U.S. government instruments.

The package was supported by a 1 percentage point rise in the dis-count rate, to 9.5 percent, drawings on U.S. monetary reserves at the International Monetary Fund and sales of U.S. held special drawing rights to other IMF members.

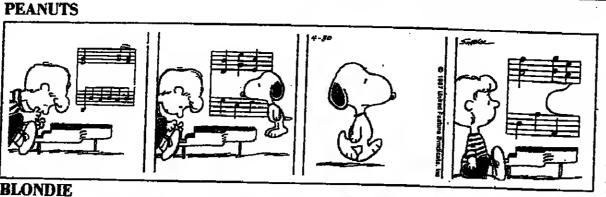
It was also supported by in-creased Fed currency swap lines with other central baoks aod stepped up official U.S. gold sales. Stephen Axilrod. a former Fed official who is now vice chairman of Nikko Securities, said, "I thiak it's very unlikely they would do that now."

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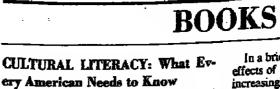




HE NEVER JUMPS STRAIGHT IN HE SPENDS AGES SEARCHING Y FOR THE WRONG APPROACH 쟈 S 40 © 1987 Daily Muno Dist by North Ame WIZARD of ID ... SO I SAID, BEFORE I SIGN UP, CAN I STAY IN MY FIELD? WHAT FUEL INJECTION







By E.D. Hirsch Jr. With an Appendix, "What Literate Americans Know," by E.D. Hirsch Jr., Joseph Kett and James Trefil. 251 pages. \$16.95. Houghton Mifflin, 2 Park Street, Boston, Mass. 02108.

Reviewed by John Gross

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T HERE is a lot of ignorance around, and L all the signs are that there will soon be a lot more. The eighth-grade students who thought that Latin was what they speak in Latin America, and that Homer wrote an epic called "The Alamo"; the junior at UCLA who thought that Toronto was in Italy - these are some of the examples that E.D. Hirsch Jr. cites in "Cultural Literacy."

We have all heard similar stories, but the evidence for a decline in cultural literacy isn't just anecdotal. Hirsch also quotes from the preliminary findings of a study conducted in the United States in 1985 by the National Assessment of Educational Progress. They show, among other things, that two-thirds of the 17-year-olds interviewed didn't know that the Civil War occurred between 1850 and 1900, and that half of them couldn't identify Stalin or Churchill.

That so many people should be stumbling around in this kind of fog is an obvious cause for concern. Hirsch, who is a professor of English at the University of Virginia, puts the chief blame for this situation on American schools. It won't do, he argues, to go on using outside influences (most notoriously, television) as scapegoats. It is in the classroom that most of the trouble lies - most of the trouble, at any rate, that we have it within our power to remedy.

Solution to Previous Puzzle PEALE MISTS VIS ARGOT ONTAP ENT INANUTSHELL STR RESEDA AREA TUE REVILE TUPIS ARM MOLD DESC BEAKERS KARAKUL LIST CABS ESE POTATO STEW LISLE ARC NEWS CHASSE GRASSHOPPER ELL DYE EGRET SEEMS RODDY EDDIE

In a brief historical survey, Hirsch traces the effects of the "formalism" that has played an increasingly dominant role in American thinking about education since the days of John Dewcy, the belief that the primary role of schools should be to help children develop their natural aptitudes - to encourage the acorn to become an oak - rather than to impart information. One major result of this philosophy has been the assumption that reading is a general, all-purpose skill that can be taught in a kind of cultural vacuum, without regard for content.

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Not so, says Hirsch. Once children have mastered the rudiments of reading, their progress depends on acquiring knowledge as well as on extending their skill: The two are inseparable. He quotes a good deal of recent research in psychology to confirm that we need frame-works of information in order to interpret what we read; but his basic proposition seems to me the plainest common sense.

The information we share is the basis of our national culture - and for a nation state, Hirsch maintains, some kind of national culture is a necessity. There is nothing clitist about such a culture, he adds: On the contrary, it represents a mainstream open to all.

Having made his diagnosis, Hirsch offers a cure. Along with the detailed study of individual subjects, which would still allow a wide freedom of choice, he would like to see all American schools teaching an agreed body of general knowledge — the hard-core require-ments, so to speak, of cultural literacy.

But how are we to define what those requirements are? Hirsch is willing to lead the way. Together with two colleagues at the University of Virginia - a historian, Joseph Kett, and a scientist, James Trefil — he has compiled a list of nearly 5,000 basic items: names, phrases, concepts, technical terms. The three of them are preparing a dictionary in which the items will be explained, but meanwhile the list itself, or a provisional version, is reproduced as an appendix to "Cultural Literacy."

It makes fascinating reading, particularly when we bear in mind that, apart from a number of scientific items (included, some what inconsistently, in an effort to improve things), it is an attempt to establish what all culturally literate Americans actually know, not what they ought to know. If the list is to be believed, for example, they can identify An-drew Wyeth but not necessarily Velazquez, what happened in 1066 but not necessarily what happened in 1789, Goebbels and Göring and Himmler but not necessarily the Gulag Archipelago.

John Gross is on the staff of The New York

BRIDGE

By Alan Truscott .

BUT SHE CAN'T DO THAT --- SAM

AND JOANIE NEED EACH OTHER !

Dittet

In the post-mortem South ing the jack, but even then suggested that he would have South can play a club and must PRIL I was the date the been beaten by an earlier score two tricks at the finish, Arevised Laws of Duplicate were introduced, and one of spade shift. His communications would be under fire if the pairs in a game at New York's Cavendish Club was in West played that suit after York's Cavendish Club was in winning the club jack. South all probability the first in the would win with the nine, and world to be victimized by one would indeed be in trouble if scoring provision of the new he played a third round of laws: The additional 50 points clubs and West shifted to the on an earlier board," he told for making a redoubled con- heart king. West. "You put 800 when it tract. They defended five clubs redoubled, not vulnerable, and winning the spade nine by explained the new laws to a with some difficulty calculated cashing the queen and cutting chastened South, while West a score of 800 instead of the his own communications. He ran off to uncorrect the correcusual 750 when the contract can then play a club, and take tion. succeeded. The rest of their dummy's three winners to evening was spent in 100

one way or another. So South was wrong in the post-mortem, and as it turned out he was wrong about something else.

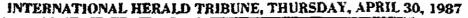
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SPORTS

Sonics' Ellis Scores 43 to Again Make His Point That the Mavericks Erred

SEATTLE - Dale Ellis continned Tuesday night to get even with the Dallas Mavericks, scoring a knew what he had in me," Ellis National Basketball Association said. "He never really surned me career-high 43 points as the underdog Seattle SuperSonics won, 117-107, to take a 2-1 fead in their bestof-five playoff series.

Ellis, who spent most of his time on the bench in three unproductive asons with the Mavericks, said, "I definitely want to best these guys. I'm playing as hard as I can." He also had 14 rebounds. In the series second game he got 32 points, winning it on two free throws with two seconds left. "I'm not completely vindicated yet," he said. "There's still one more game."

all five games of the regular season, by an average of nearly 19 points, by an average of nearly 19 points. But, Ellis said, he is trying to con-vince his teammates "that we're as good as they are. Dallas is the only team that outplayed us during the regular season. All we wanted to do is get them in a close game."

He does not think he got a fair chance from the Mavericks' coach, ctions Post Dick Motta, to play in Dallas. "I don't think Dick Motta really

SCOREBOARD

Basketball

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NBA PLAYOFFS

loose to prove what I can do. The Source took advantage of the Mavericks' 4-for-17 shooting in the do it," repeat as NBA champions,

first quarter to lead by as many 22 points in the first half. They still had an 89-73 lead entering the fourth quarter, and the margin was 13 midway through the final peri-od. But a 10-3 spurt by the Maver-icks made it 109-103 with 1:18 left. Then two free throws by Xavier McDaniel with 44 seconds left and one by Nate McMillan seven seconds later rebuilt the advantage to nine and settled the outcome. The Mavericks' center, James

The Mavericks beat the Sonies in Donaldson, who was bothered by a sore right leg, was held scoreless in 15 minutes and did not play in the and 8 blocked shots, with a threesecond half. Mark Aguirre, the team's leading scorer, had strep throat and was held to 16 points. Celtics 105, Buils 94: In Chicago, Boston swept its series with the Bulls

for the second straight season, and beat them for the 16th straight time, 24 points and 10 assists.

The Celtics played without all-star forward Kevin MeHale, who had an ankle injury. "We wanted to win this awfully bad. We needed the rest," Bird said. The rest is very crucial for us in the long run. Kevin is out and we can't

"without him " The Celtics trailed by nine in the third quarter, but Johnson's lay-up with 5:49 left in the game gave them an \$2-81 edge. It was the first time they had led in the second half and they never trailed thereafter. Bird scored the Celtics' next seven points as they went ahead by 89-83. Rockets 117, Trail Blazers 108: In Houston, the home team lost all but six points of its 25-point lead at halftime but Akcem Olajuwon proved to be too much for Portland. He had 35 points, 11 rebounds point play halting the Trail Blazers' raily. After the Trail Blazers closed to

six with 4:24 left, Olajuwon's basket, only the second for Houston in the last quarter, made it 105-97. He then sank the free throw, Robert as Larry Bird got 32 points and 14 Reid's short jumper with 3:29 to go rebounds and Dennis Johnson had made it 108-99 and the Trail Blazers never threatened again.



Gary Roenicke could not find the plate in the fifth before Bo Diaz of the Reds could find him, but the Braves still scored six runs with two out that inning and won, 7-2.



TURNABOUT — Norman Rochefort of the Nordiques got rid of Claude Lemieux, but Montreal won, 3-2, when Ryan Walter scored 2¹/₂ minutes from the end of the National Hockey League playoff; 14 seconds earlier referee Kerry Fraser had negated a goal by Quebec's Alain Cote. New York beat Philadelphia, 2-1, when a shot bounced in off a defender with three minutes left in that game.

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Baseball

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Derby Colt Momentus Bears 2 Burdens

By Andrew Beyer tern Post Service

LOUISVILLE, Kentucky - Even those who had watched thoroughhred horse races all their lives had never seen anything like last fall's Hawthome Juvenile Stakes.

The odds-on favorite, Momentus, had taken command of the race with a powerful move on the final turn as the announcer exclaimed, "There goes Momentus like a shot!" Racing in the middle of the track, the colt had opened a lead of several lengths, but in midstretch he swerved sharply to his left, straight at the inner rail. Jockey Alex Solis bailed out just before his mount crashed through the miling. The horse had such momen-tum that he was airborne for a split

second before smashing into a hig pole and hitting the ground. The pole had been uprooted and splintered. But then Momentus bounded to

his feet, all his less still attached. If it was improbable that he had survived the accident, it was more unlikely that he would race again. And it is incredible that he will run Saturday in the 113th Kentucky Derby.

starting gate with a tractor and parked it at the eighth pole, by the outside fence. He'd never seen that before, and he just shied away from the gate. "The ambulance took him off the track and back to his stall after the

accident. He had an eight-inch [205millimeter] gash on his right leg you could see the canon hone - and he had to have 178 stitches to close it up. The yet had to sew up three different layers of skin. He broke four ribs, too, and we took him to the University of Illinois for surgery. One part of a rib had to be removed."

Before the accident, Dollase was convinced that Momentus was going to be a star.

"When something bad happens to them, you have to help them get over it. Momentus went back in training 215 months after the accident, and we did a lot of schooling with him around the

....

Football

pen? When's it going to happen? He was going at three-quarter speed."

Momentus began to show a semblance of his old self when he next won a minor stake in northern California. But instead of letting him develop slowly. Dollase put him on the fast track. He wasn't going to let 178 stitches and a mental trauma interfere with dreams of the Kentucky

Derby. He shipped Momeotus to the \$500,000 Jim Beam Stakes, where Momentus finished a distant fourth. Then he was went to Keeneland for the Lexington Stakes, and was a

Unfazed, Dollase brought him to Churchill Downs for the most stressful horse race in America. "It was my plan all along to come to this race," he said. "I asked my wife, 'Am I crazy to ruo in the Derby at 75 to 1?" She said no, and she's got strange intu-

Race horses are commonly ruined in two ways: by their own frailty and the normal stress of competitioo or starting gate. But when we ran him the by the people who manage them, who

Brewers Lose a 2d, **To 4 Angel Homers**

ANAHEIM, California - The Milwaukee Brewers lost Tuesday mght for only the second time in 19 games this season, but this time they were routed as Doug De-Cinces hit a three-run homer and two doubles to lead the California

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Angels to 10-5 victory. "We got whacked," said the Brewers' manager, Tom Trehel-horn. "We played hard, but it's hard to overcome the number of line drives the Angels hit ... and the balls they hit over the fence." Brian Downing hit a two-run homer in the sixth inning to put the Angels ahead to stay, while team-mates Jack Howell and Dick Schofield each bomered with the bases empty. It was the second time this season that the Angels, who got 17 hits, had hit four homers in a game. Downing's, which rallied the Anthis year and tied him with the Brewers' Rob Deer for the AL lead.

Io a rare occurrence, the Angels' starter, John Candelaria, was eject-ed from the game in the top of the sixth inning for protesting a call by

plate umpire Mike Reilly. Mariners 6, Tigers 4: In Seaule, two solo home runs by Ken Pheips and a two-run shot by Jim Presley handed Detroit its eighth loss in its last nine games. Athletics 7, Red Sox 1: In Oak-

land, California, Dennis Eckersley. in relief of starter Joaquin Andujar, heid Boston to two hits for six innings. The Red Sox lost their fifth straight, their longest losing streak in two years. Andujar, making his first ap-

pearance this season, faced four batters and threw just 15 pitches. allowing no hits, before leaving with stiffness in his pitching arm, Indians I, White Sox 0: In Cleveland . Ken Schrom pitched a fourhitter and Mel Hall's a bases-loaded single past a drawn-in infield in the ninth beat Chicago, despite Joel Davis allowing only four hits.

Blue Jays 5, Twins 1; In Toronto, George Bell drove in three runs, two with a homer, and Jim Clancy threw a six-hitter against Minnesota.

Padres 5, Cardinals 2: Io the National League, in SL Louis, Steve Garvey drove in three runs for San Diego. Garvey, batting .182 with

three RBI entering the game, moved past Enos (Country) Slaughter, the Hall of Famer who played for the Cardinals, and into a tie with Roberto Clemente for 47th place on the all-time list with 1,305 RBI.

Pirates 6, Dodgers 1: In Pitts-

The Associated Press BASEBALL ROUNDUP burgh, Bob Kipper held Los Ange-les to seven hits for seven inniogs in

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outpitching Fernando Valenzuela. and Mike Diaz two for the Pirates: Giants 6, Cabs 2: lo Chicago, Mike Krukow, a 20-game winner last season, won his first in four decisions this season as San Francis-

Page 23 ;

co's Jeffrey Leonard hit a two-run homer during a five-run sixth in-ning. Leon Durham homered in his fourth straight game for the Cubs. Expos 7, Phillies 1: In Philadel

phia, Floyd Youmans struck out seven and allowed but three hits in six innings, while hitting a solo homer for Montreal. Andy McGalfigan, with one-hit relief, extended his streak of scoreless innings to 13. Braves 7, Reds 3: In Cincinnati, Rafael Ramirez went four-for-five, drove in three runs as Atlanta won by scoring six runs with two out in the fifth inning.

Boddicker, Correa Quiet

Royals, Yanks United Press Internat

KANSAS CITY, Missouri -Mike Boddicker held the Kansas City Royals to one hit Tuesday, right during a 5-0 victory for the Baltimore Orioles, while in Arlington, Texas, Edwin Correa, held the-; New York Yankees hitless for 715innings but failed to finish the game. The Rangers did win, 3-0, after Correa, a day before his 21st birth-day, lost his bid to become the youngest American Leaguer in the modern era to pitch a no-hitter when Willie Randolph lined a 3-2 pitch to left field for a single and Don Mattingly doubled to left-center. Correa departed, but Dale Mohoric relieved. and held the Yankees without another hit the rest of the way.

Boddicker, a right-hander, re-tired the first 13 Kansas City batters before he hit Danny Tartabull with a one-out pitch in the fifth inning. Boddicker lost his an-hitter when Willie Wilson bounced a ooeout single to right io the sixth.

"I wasn't feeling too well, really," Boddicker said. "I can't imagine myself pitching a no-hitter anyway." He walked two and struck out five in recording his second one-hitter in the major leagues. The other came Aug. 15, 1984, in Toronto. Correa, the youngest player in the majors, held the Yankees bitless despite struggling with his control. He gave up a run in the second inning

on a catcher's interference call against Don Slaught, a walk and Randolph's RBJ grounder. Correa

Owners Are Taking Stock of Their Pro Sports Teams Exchange Commission for the sale of partnership units New York Times Service

NEW YORK - It may be a while before you can take representing a 42 percent interest in the team, and the s or sell the Mets short on the New Edmonton Oilers have asked the National Hockey

first time at Santa Anita" in Califor- commit the cardinal error of pushing "At Hawthorne," said trainer Wal- nia, "he was out there testing the wa- too far, too fast. Poor Momentus has lace Dollase, "they had moved the ters, thinking, "When's it going to hap- had to suffer both ways.

itions,"

Now he had to start all over, "Horses are creatures of habit; they don't reason like we do," Dollase said.

soundly beaten third in a field of six.

in and in a	NBA Playoffs	Tuesday's Line Scores	Attantet 198 646 486-7 7 1 Clackwatt 011 498 816-3 11 2	NFL Draft	a flier on the Yankees or sell York Stock Exchange, But f	the Mets short on the New E	cague for permission to make a		of the bases loaded with two
	FIRST ROUND	AMERICAN LEAGUE	O'Neal, Dedman (8) and Virall; Brawning.	Too Horse toom-by-loan selections in Tue-	Children A.C. and Million	y by selling their shares to the B	uss, owner of the Los Angele	s Lakers, has inquired out in	a sixth, but escaped by retiring
Lor -	TUESDAY'S RESULTS	Animicable 000 TOE 000-1 4	Williams (5), Longrum [4], Hottman (7), Mut- pby (9) and Okz, W-OrkesL 2-8, L-Brenn-	day's Mattauel Pootball Leapon college draft (first sumber to surveitheses is round Gratted,	public, other teams have disc	closed plans to make similar al	bout doing the same, and he's		
التغتيد بندرد	Roston 26 23 17 37-105 Chicaso 26 24 21 31-94			second is evenal position in draff):	onerings and more are while	ing in the wings. in	So far, no haseball clubs ha	name names. stop.	The right-hander struck out
	Bird 11-21 10-11 32, Johnson 10-17 4-4 24; Jordon 9-30 12-34 20, Oakley 5-13 3-4 14, Re-	Clancy and DeWHILE W-Clancy, 7-2 L-Vio la, 1-3, HRS-Minnana, Hrbes (2), Tarania	StLauts 000 400 304-0 7 4	Attanta Petcens: Christen diller, qb. Origon (1, 131; Kenny Flowers, rb, Clemon (2,311; Ruish		40 percent interest in the	ublic-offering plate, and for	good reason. Owing Pit	tshurgh's Nick Maddox was
·······	bounds; Boston S1 (Bird 141. Chicage 55 (Gok-	Bell (51.	San(lopo; Conrey, Soft (5), Perry (6), Dowley	Van Dyne, al. Seuthern Itlinois 14, 47).	unite raised a toral of \$48 m	illion, outring the full value pa	artly to a belief that accounts	hility among its fran- the y	oungest to pitch a on-hitter in
Ľ	ley 19). Assists: Boston 25 (Johnson 10). Chi- cago 24 (Jordan 7).	Cieveland 000 000 0011 9 1		Berlisie Bilis: Shane Conton, ib, Penn State (1, 8/; Note Odomes, da, Wiscansin (2, 29);	of the club at \$120 million."	That was a sports franchise cl	hises should he as narrow as	possible, major league the m	najor leagues, at 20 years and-
	Portland 22 23 34 25-104 Housing 38 32 34 23-117		Montreol 239 118 9007 8 8	Rolond Mitchell, db, Texas Tech 13, 33]. Chicage Bears; Jim Narbough, ab, Michi-	record and more than six		aseball has long barred club		aonths on Sept. 20, 1907, 1st Brooklyn. Milwaukee's
	Olaiumon / 1-10 13-16 35, McCray 4-7 10-10 18:	Battimore	Youman, McGattigan and Stelero; Cowley,	sas (1.24) Run Morris, wr. SMU (2.54); Seon Smith, al, Grampiling State (4, 101).	which the team bad occu so		ock sales, and a policy review the Celtics' offering reaffirmed		Nieves, 22, pitched a no-hitter
(四亚	Drexier 19-21 5-8 26. S. Johnson 5-16 7-16 23. Rebounds: Parkand 59 Liones, S. Johnson 101.		Hume (3), Jackson (7), Bedrasian (9) and Parrish, W-Youmans, 1-2, L-Cowley, 84,	Cladinanti Bengals; Joson Buck, de.	filed a registration stateme	nt with the Securities and re	view is under way in the Nati	onal Football League. again	st Baltimore this April 15th.
	Nousion & Olaluwa 111. Assists; Portland 29 (Parter I), Houston 28 (Leavell 13).	LEI. Black (1) and Quirk, Oven 11. W-Bad- dicker, 20. L-D. Jockson P4.	Sv-McCettlan (3), NRS-Mantraul, Yau- mans (1), Law (4), Philadelphia, Hayes (7),	Brigham Yevne (1, 171; Eric Tapmas, db. Tu- lane (3, 491; Leonard Bell, db. Indiana (3, 7d.	, pintere and a second s				
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1	April 23; L.A. Lokers 125, Denver 95 April 25; L.A. Lokers 139, Denver 127	r		Louisville 11, 23); Bob Perrymon, na Michigon (2, 79]; Rich Gennon, abrta Delowore (4, 19).	ESCORTS & GUIDES	ESCORTS & GUIDES	ESCORTS & GUIDES	ESCORTS & GUIDES	ESCORTS & GUIDES
Nation	April 27: LA. Lokers of Denver x-May 1: LA. Lokers Al Opiver	Hoc	kev	New Orleans Saints: Shawn Knight, di, Brigham Young 11, 111; Lanzell Nitt, wr,					AMSTERDAM ROSITA ESCORT Ser-
للمعاجب والمعاد فالمع	x-Moly 3; Denver of LA: Lokors April 24; Houston 725, Portland 115	L		Washington (2.40); Mike Adams. db. Arkan- sos State (3. 47).	IN TETRIA TIONIAL	ARISTOCATS Leadon Excert Service	ZURICH - NATHALLE	GUIDE SERVICE Tel: 351 22 78	vice. (0) 20 362833.
	April 26: Portland 111, Houston 78	NHL Divisional Finals	April 21 — Edmonton J. Wincipes 2 (01)	New York Glants: Mark Ingram, wr. Michi- son (1, 28); Adrian White, db, Florida (3, 55);	INTERNATIONAL	128 Widwore St. London W.1.	ESCORT SERVICE, 01/47 55 82	VICE: Tel: 02/520 23 65.	FRANKFURT "TOP TEN" ESCORT " Service. 069/55-88-26
	April 28; Houston 117, Portland 708 April 30: Portland at Houston	TUESDAY'S RESULTS	April 23 — Edmonton 5, Winnipes 3 April 25 — Edmonton 5, Winnipes 2	Stephen Boker, wr. Freshe Stole (3. 84).	ESCORT	All moier Credit Condit Accepted Tel: 437 47 41 / 4742 12 noon - midnight		FRANKORISET + AREA Christing Escort Service. 069/364656, Credit Cords	AMSTERDAM BERNADETTE Escort
· · · · ·	e-May 7: Houston a) Portland April 23: Ulah 19, Golden State 15	N.Y. Islandets 0 I 1-2 Philodelatia 5 I a-t	April 27 Edmonton 4, Winnipes 2 (x-1: Mecessery)	New York Jobs: Roser Vict, R. Trace A&A (1, 211: Alex Gordon, 15, Clackman) (2, 421;	SERVICE		CHELSEA ESCORT SERVICE. 57 Beouchamp Picce, London SW1. Tel: 01 584 6513/2749 (4-12 pm)	VIENNA YOUNG PSCOUT Service	NEW YORK, REBECCA Escort Service.
	April 25; Utah 103, Golden State 10- April 29; Utah at Golden State	"L'romm (11, wood 11); Carson (2). Shots on gool: N.Y. Islanders (on Hextell) 9-8-1027;	and the second se	Quzy Elom, Ib, Tennesser State 13, 75). Philadelphia Engles: Jergme Brown, di.	USA & WORLDWIDE	LONDON	Tet 01 584 6513/2749 (4-12 pm)	Tel: 83 33 71.	Tel: (212) 684 2175
	* May 1: Utah ot Galden State • May 1: Galden State at Utah	Philodelphia (on Hrudevi e-10-7-25.	World Championships	Miami, Fia. (), 9); Ben Tamburella, c. Auburn (3, 65); Syran Evan, It, Arbana (4, 73).	330 W. 36m 31, PULL, 10017 034	BELGRAVIA		MUNICH - SECRET ESCORT & Guide Service. Tel: 089/ 44 86 038.	BRUSSELS, ANN ESCORT Service, Tel: 02733 88 47. Credit cards accepted.
	Interstory]	Montreal · 1 1 1-2	(At Vienna) Treaday (Consolation Round)	Plinsbursh Staters; Rod Woodson, db. Pur- due 11, 18); Demon Hall, db. Clemann 13, 38);	212-765-7896	Excert Service.	******GENEVA BEST BCORT SERVICE, 022/21 03 40	GEORGIA BROWN Excert Service	GENEVA ESCORT SERVICE Tal: 022/86 66 93
		Cortan (3), Waiter 2 141; Cole (1), Giffit (2). Shots an goal: Guebec (on Hayword) 6-10-	Finland & United States 4	Charles Lockett, wr. Long Brach State (3, 661.	212-765-7754	Tet: 736 5877.		Tel: London 01-625 4976	MUNBCH - REMEMBER ESCORT Ser
	Transition	24; Montreat Ion Motorchukt 6-4-12-22,		SI. Louis Continuis: Kelly Stoutter, ab. Colo- rado State (1, 9) : Tim McDonaid, db. Southarn	MAJOR CREDIT CAUDS AND CHECKS ACCEPTED Private Memberships Available	MAYFAIR CLUB		LONDON HEATHROW GATWICK Escort Service, Tel: (0) 328 9763	BERLIN FIRST CLASS ESCORT + Travel Service. 030 / 21 42 967
	BASEBALL	NHL Playoff Schedule	F	Californio (2.34); Robert Await, Ie, San Diego State (3, 621.	Private Mamberships Available	ESCORT SERVICE from See ROTTERDAM (0) 10-4254155 THE HAGUE (0) 70-40 79 96	ZURICH * BLUE RIVER* ESCORT SERVICE 01/462 13 31.	CARSINGEAN CONNECTION Escort Service. London Tel; 01 724 3722	SILUSSELS ESCORT SERVICE. Tel: 02 /
	American Leoput	OIVISIONAL FINALS	Golf	Son Diese Charsen; Rod Bernsline, Ia, Tex- os A&M (1, 34); Louis Brack Jr., db, Southern		THE HAGUE (0) 70-60 79 96			511 5509
	CLEVELAND-5eni Doug Janes, pitcher, to Buffalo, American Association, Recalled Doug	Best-of-Seven WALES CONFERENCE		California (2,53); Kari Wilson, de. LSU (2,57). San Francisco Afers: Harris Barlon, al.	Chattanly Club			LONDON OBSINTAL GUIDE and Es- cort Service, Tel: 01-243 1442	COPENHAGENL HIGH CLASS Escort
	Frobel, autilieider-first boseman, Irom Butfala. National Leasue	Patrick Division	PGA Leaders	North Caretina (1, 22); Terrance Flopler, rb, Clemson 11, 251; Jetf Breset, op. Southern	ESCORT SERVICE	CAPRICE-NY	* AMSTERDAM *	ATHENS INTERNATIONAL Executive Escort Service. Tel: 722 8241	FRANKFURT - POLAND ESCORT Ser-
		Andii 20 - Philodelphia A. N.V. Islanders 7							
	ST. LOUIS-Sent Mike Lago, first baseman.	April 22 - N.Y. Islanders 2, Philadelphia 1	(Through April 26)	California 12. 371.	TRANSPORT AVAILABLE	ESCORT SERVICE IN NEW YORK	ESCORT SERVICE 48 11 20	LONDON MISS SCANDINAVIA E-	HAMINING - ROYAL ESCORT Ser
	ST. LOUIS—Sent Mike Lago, first baseman, to Lautsville, American Association, Recoiled John Morris, autivider, from Lauisville.	April 22 — N.Y. Islanders 2. Philadelphia I April 24 — Philadelphia 4, N.Y. Islanders I April 26 — Philadelphia 4, N.Y. Islanders 4	(Through Auril 26) SCORING	California 12, 371. Seattle Seakawits: Tany Woods, Ib, Pill (1, 18(; Dave Wytnan, Ib, Slantland (2, 45); Mark	AMSTERDAM			cont Service, Tel: 723 9739	vice. Tel: 040/5534145,
	ST.LOUIS-Sent Mike Lago, first bostman, to Louisville, American Association, Recalled John Morris, antivider, from Louisville, COLLEGE BERRY-Named John Scholy bosedall	April 22 — N.Y. Islanders 2. Philadelehia 1 April 24 — Philadelehia 4, N.Y. Islanders 1 April 26 — Philadelehia 4, N.Y. Islanders 4 April 28 — N.Y. Islanders 2. Philadelehia 3 April 20 — Philadelehia 3 N.Y. Islanders	(Threash Aerii 25) SCORING 1, Bernhard Langer, 7033, 2, Ben Crenshow, 7,29, 3 (ile), Langer Wolking, Porce Stewart	California 12, 371. Senttis Seakawka: Tony Woods, ib, Pill (1, Hi): Duve Wyanan, ib, Siontord (2, 45); Mark Moore, db, Diabanerg State 14, 7641. Turnes Bay Beccasert: Vieny Testo-		ESCORT SERVICE IN NEW YORK	** ZURICH **	COTT SERVICE, Tel: 723 9739 MELAN V.L.P. INTERNATIONAL E- COTT SERVICE, Tel: (392) 461125.	VICE. Tel: 040/5534145. LONDON ONEY JAPANESE ESCORT Service. Tel: 01 370 0634.
	ST. LOUIS—Sent Mike Lago, first bostman, to Louisville, American Association, Recolled John Morris, outlieder, from Louisville, COLLEGE	April 22 — N.Y. Islanders 2. Philodelphia I April 24 — Philodelphia 4. N.Y. Islanders 1 April 26 — Philodelphia 4. N.Y. Islanders 4. April 26 — R.Y. Islanders 2. Philodelphia 3 April 20 — Philodelphia at N.Y. Islanders * May 2 — N.Y. Islanders of Philodelphia Adams Divisiva	(Through April 25) SCORING 1, Bernhard Langer, 7033, 2, Ben Crenshow, 7039, 3 (Ile), Laney Wooking, Fours Stewart and Frad Couples, 70,54, 4 Devid Freel, 7041.7, Gree Normon, 70,72, 8, Poul Astinger, 7015, 9	California 12, 371. Sentifie Sealarwica: Tany Woods, ib, Pii1 (1, 18]: Dave Wyman, ib, Stontord (2, 45); Mark Moore, da, Dipanerra State 14, 7041. Tames Bay Beccasera: Vieny Tetto- verde, ob, Momi, Fio, 11, 11; Ricky Reynolds, db, Wathinston State 12,36); Wiasfon Moos, Ra	AMSTERDAM TEL: (0) 20-228261	ESCORT SERVICE IN NEW YORK TE: 212-737 3291. London Student-Secretary ESCORT SERVICE		cont Service, Tel: 723 9739	VICE. Tel: 040/5534145.
	ST.LOUIS-Sent Mike Lago, first bostman, to Louisville, American Association, Recalled John Morris, antivider, from Louisville, COLLEGE BERRY-Named John Scholy bosedall	April 22 — N.Y. Islanders 2. Philadelphia I April 24 — Philadelphia 4, N.Y. Islanders I April 26 — Philadelphia 4, N.Y. Islanders I April 26 — N.Y. Islanders 2. Philadelphia 3 April 26 — Philadelphia at N.Y. Islanders «Mary 2 — N.Y. Islanders of Philadelphia Adams Division Adams Division April 26 — Quebec 7, Mantraol 5	(Threash Awrit 25) SCORING 1, Bernhard Langer. 7033, 2, Ben Crestshow, 78,39, 3 (ile), Langer. 7034, 3, 2, Ben Crestshow, rad Fryd Couples. 70,56, 6 Devia Freel, 7041,7 Greg Normon, 70,72, 8, Poul Azinger, 70,76, 9 (ile), Tam Wotson and Ramle Black. 70,86 AVERAGE DRIVING DISTANCE	California 12 371. Sentite Seakawia: Tony Woods ib, Pill (1, III: Dove Wytena, Ib, Storitord (2, 45); Mark Moore, db, Dijaneme State 14, 504, Tamba Say Buccasera: View Testo- verda sph.Moom Fia. (1, 1); Ricky Reynolds.	AMSTERDAM TEL: (0) 20-228261	ESCORT SERVICE IN NEW YORK TEL: 212-737 3291. London Student-Secretary	** Z U R I C H ** Tep Escert Service. Tel 01/417609	cort Service, Tel: 723 9739 MEAN V.J.P. INTERNATIONAL E- cort Service. Tel: (372) 461125. MILAN EXCLUSIVE multiimguol Eccrt Service Tel: (372) 869 1479 CARMELIA London, Eccrt Service.	vcc. Tal: 040/553125. LONDON ONLY JAPANESE ESCORT Service: Tet 01 370 0534. AMSTERDAM 2000 ESCORT Service Tal: (0) 22-971030 MUNICH + PRESTGE - MuNifraud
	ST.LOUIS-Sent Mike Lago, first bosteman, to Louisville, American Association, Recalled John Morris, autitekder, from Louisville, COLLEGE BERRY-Named John Scholy bostoali cooch.	April 22 — N.Y. Islanders 2. Philadelphia I April 24 — Philadelphia 4, N.Y. Islanders I April 26 — Philadelphia 4, N.Y. Islanders I April 28 — N.Y. Islanders 2. Philadelphia 3 April 29 — Philadelphia at N.Y. Islanders «May 2 — N.Y. Islanders of Philadelphia Adams Division Adams Division April 20 — Quebec 7, Mantraol 5 April 22 — Quebec 3, Mantraol 5 April 23 — Quebec 3, Mantraol 5	(Threads Awril 25) SCORING 1, Bernhard Langer. 7033, 2, Ben Crevisiow, 72,97, 3 (IIC), Langer. 7033, 2, Ben Crevisiow, 70,97, 10,100, 200, 200, 200, 200, 200, 200,	California 12, 271. Sectile Sectamits: Tony Woods, Ib, Pili (1, III: Dave Wymon, Ib, Stonford 12, 45); Mark Moors, db, Dighterne Stole 14, 364. Turnes Bay Buccassers: Ulmy Tetico- verde, ab, Miomi, Fia, 11, 11; Ricky Reynolds, db, Washington State 12,36); Wilston Moos, Ra Miomi, Fia. 12, 501. Washington Riedskins: Brian Dovis db, Ne- brastia (2, 28); Wolly Kieho, ch. Neire Dame	AMSTERDAM TEL: (0) 20-228261 LONDON Portman Escort Agency 67 Ordern Escort	ECORT SERVICE IN NEW YORK TEL: 212-737 3291. London Student-Secretary ESCORT SERVICE Tel: 01 72727 67	** Z U R I C H ** Top Eccert Service. Tel 07/417609 ** Z U R I C H **	cort Service, Tel: 723 9739 MEAN V.J.P. INTERNATIONAL E- cort Service Tel: (372) 461125. MILAN BCCLISIVE mathinguol Ecort Service Tel: (392) 869 1479 CARMELLA Lendon, Ecort Service. Credit Cords Accepted, 243 0309, CHARLENE GENEVA GUIDE service.	vce. Tel: 040/5534125, LONDON ONLY JAPANESE ESCORT Service. Tel: 01.370 0634, AMSTERDAM 2000 ESCORT Service Lel: (01.2091)000 MUNICH * PRESTIGE * Multinguol Escort Service. 089 / 580 6844, FRANKTURT - PETRA ESCORT &
	ST.LOUIS-Sent Mike Lago, first baseman, to Louisville, American Association, Recalled John Morris, autileder, from Louisville, COLLEGE BERRY-Named John Scholy baseball cooch	April 22 — N.Y. Islanders 2. Philodelehia I April 24 — Philodelehia 4. N.Y. Islanders 1 April 26 — Philodelehia 4. N.Y. Islanders 4 April 28 — N.Y. Islanders 2. Philodelehia 7 April 29 — N.Y. Islanders 2. Philodelehia 7 April 20 — N.Y. Islanders 0. Philodelehia Adams Division April 20 — Quebec 7, Mantraol 5 April 24 — Mantraol 7, Guebec 2 April 26 — Mantraol 7, Guebec 2 April 26 — Mantraol 3, Guebec 7	(Threash Aevil 25) SCORING 1, Bernhard Langer, 70.3, 2, Ben Crenshow, 70.29, 3 (16), Langer, 70.3, 2, Ben Crenshow, 70.29, 3 (16), Langer, 70.1, 5, 5 (16), Ton Workson and Rannie Black, 70.8, 9 (16), Ton Workson and Rannie Black, 70.8, AVERAGE ORIVING DISTANCE 1, Davis Love III, 270.1, 2 Jose Sinders, 724.7, 3, Mac O'Grady, 274.4, 4 Frad Couples, 274.4, 5 Greg Norman, 721.3, A Poli Blackmar, 721.4, 7 Curf Byrum, 721.4, Mark Calconer, 721.4, 7	California 12 371. Sentine Sealarvika: Tany Woods, ib, Piil (1, III: Dove Wythan, ib, Sioniard 12 45); Mark Moore, db, Dislaharna State 14 364. Tamba Bay Buccaserts: View Testo- verda, cb, Miomi, Fia, II, II; Rick Resmolds, db Washinston, State 12,367; Witschn Akasa, Ra Miamil, Fia, 12, 501. Washington Redskins: Brian Dovis db, Ne-	AMSTERDAM TBL: (0) 20-228261 LONDON Portman Escort Agency 67 Chiltern Street, Landon W1 Tel: 486 3724 ar 486 1152	ECORT SERVICE IN NEW YORK TEL: 212-737 3291. London Student-Secretary ESCORT SERVICE Tel: 01 72727 67 ** ZURICH 558720 **	** Z U R I C H ** Tep Escert Service. Tel 01/417609	cort Service, Tel: 723 9739 MEAN V.J.P. INTERNATIONAL E- cort Service. Tel: (372) 461125. MILAN EDCULSIVE multilinguol Ecort Service Tel: (372) 4611479 CARMELA London Ecort Service. Credit Cords Accepted. 243 (3307). CHARLENE GENEVA GUEDE service. Tel: 283-397.	vce. Tel: 040/5534125, LONDON ONLY JAPANESE ESCORT Service. Tel: 01 370 0634, AMSTERDAM 2000 ESCORT Service Lel: (0) 22/971030 MUNICH * PRESTIGE * Multinguol Escort Service. 087 / 580 6844 FRANKTURT - PETRA ESCORT & Trovel Service. Tel: 069 / 68 24 05
	ST. LOUIS-Sent Mike Lago, first bostman, to Louisville, American Association, Recalled John Morris, autiletider, from Louisville. COLLEGE BERRY-Named John Scholy bosteball cooch	April 22 — N.Y. Islanders 2. Philadelphia I April 24 — Philadelphia 4, N.Y. Islanders 1 April 26 — Philadelphia 4, N.Y. Islanders 4 April 28 — N.Y. Islanders 2. Philadelphia 3 April 20 — Philadelphia at N.Y. Islanders Advans Division Advans Division April 29 — Quebec 2, Mantraal 5 April 24 — Mantraal 7, Guebec 2 April 24 — Mantraal 7, Guebec 2 April 24 — Mantraal 7, Guebec 2 April 24 — Mantraal 7, Guebec 2 April 24 — Mantraal 7, Guebec 2 April 24 — Mantraal 7, Guebec 2 April 26 — Mantraal 7, Guebec 2 April 27 — Mantraal 7, Guebec 2 April 26 — Mantraal 7, Guebec 2 April 26 — Mantraal 7, Guebec 2 April 26 — Mantraal 7, Guebec 2 April 26 — Mantraal 7, Guebec 2 April 26 — Mantraal 7, Guebec 2 April 26 — Mantraal 7, Guebec 2 April 26 — Mantraal 7, Guebec 2 April 26 — Mantraal 7, Guebec 2 April 26 — Mantraal 7, Guebec 2 April 26 — Mantraal 7, Guebec 2 April 26 — Mantraal 7, Guebec 2 April 26 — Mantraal 7, Guebec 2 April 26 — Mantraal 7, Guebec 2 April 26 — Mantraal 7, Guebec 2 April 26 — Mantraal 7, Guebec 2 Apri	(Threads Awrit 25) SCORING 1, Bernhard Langer. 70:33, 2, Ben Crevisiow, 70:29, 3; IIIe), Langer. 70:33, 2, Ben Crevisiow, rd Frad Couples, 70:54, 6 Devis Freel, 70:41, 7, Greg Normon, 70:72, 8, Pout Azingur, 70:4, 9 (Iie), Tom Werson and Ranule Black, 70:46, AVERAGE DRIVING DISTANCE 1, Davis Lave III, 27:4, 2, Joer Sindelor, 27:47, 3, Mac O'Groiv, 27:44, 4, Frad Caustes, 77:44, 5 Greg Norman, 77:37, 4, Frid Caustes, 77:44, 5 Greg Norman, 77:37, 4, Frid Caustes, 77:4, 7, Curl Byrun, 27:13, 8, Mais Cochron, 27:5, 5, Tom Wetson, 28:79, IIB, Russ Cochron, 29:5,	California 12 371. Sentite Sealarvita: Tany Woods, tb, Pili (1, III: Dove Wytenar, Ib, Stantord (2, 45); Mark Moors, db, Diplanema State 14, 1941, Tamba Say Buccasera: Viany Testo- verda sph. Meant File. (1). 11 / Ricky Reynolda, db Washinsten State 12,36); Wilden Alass, Ra Miamil, File. 12, 501. Washinsten Redskins: Brian Dovis db, Ne- braska (2, 38); Wally Klehte, ci. Netre Dame (3, 481; Tim Smith, rb, Texas Tech (5, 117).	AMSTERDAM TEL (0) 20-228261 LONDON Portman Escort Agency 67 Chilliam Street, London Wi	ECORT SERVICE IN NEW YORK TEL: 212-737 3291. London Student-Secretary ESCORT SERVICE Tel: 01 72727 67	** Z U R I C H ** Top Escart Service. Tel 01/41 76 09 ** Z U R I C H ** Concise Escort Service. 11/2526174	cort Service, Tel: 723 9739 MELAN V.J.P. INTERNATIONAL E- cort Service. Tel: (372) 461125. MILAN BCCLUSIVE multilinguol Eccert Service Tel: (392) 869 1475 CARMELLA Landon Eccert Service. Credit Cords Accepted: 243 0309. CHARLENE GENEVA GUIDE service. Toi: 283-397. PRANKFURT MUMBER CNE Eccert Service. Tel: 089784 48 75 or 84 87 6.	vcce. Tel: 040/5334145, LONDON ONLY JAPANESE ESCORT Service. Tel: 01 370 0834. AMSTERDAM 2000 ESCORT Service Le: (0) 22-911030 MUNICH + RRESTIGE • MuNtinguol Escort Service. Tel: 069 / 580 6844. RANKFURT - PETRA ESCORT & Trovel Service. Tel: 069 / 68 24 05 MEATHROWIC I. Tel: 069 / 68 24 05 MEATHROWIC Service Service. Tel: 069 / 68 24 05
	ST. LOUIS-Sent Mike Lago, first bostman, to Louisville, American Association, Recalled John Morris, autiteider, from Louisville, COLLEGE BERRY-Normed John Scholy bostooll cooch. The Global Newspaper.	April 22 — N.Y. Islanders 2. Philodelphia I April 24 — Philodelphia 4, N.Y. Islanders 1 April 26 — Philodelphia 4, N.Y. Islanders 1 April 28 — N.Y. Islanders 2. Philodelphia 3 April 29 — N.Y. Islanders of Philodelphia Materia 20 — Philodelphia at N.Y. Islanders Advans Division April 29 — Quebec 7, Mantraol 5 April 29 — Quebec 7, Mantraol 5 April 29 — Mantraol 3, Quebec 2 April 28 — Mantraol 3, Quebec 2 April 28 — Mantraol 3, Quebec 2 April 28 — Mantraol 3, Quebec 2 April 28 — Mantraol 3, Quebec 2 April 28 — Mantraol 3, Quebec 2 April 28 — Mantraol 3, Quebec 2 April 28 — Mantraol 3, Quebec 2 April 28 — Mantraol 3, Quebec 2	(Throath Arvit 25) SCORING 1, Bernhard Langer, 70.3, 2, Ben Crenshow, 70.29, 3 (16), Langer, 70.3, 2, Ben Crenshow, 70.29, 3 (16), Langer, 70.1, 2, 5 (16), Toni Workson and Rannie Black, 70.1, 9 (16), Toni Workson and Rannie Black, 70.8, AVERAGE ORIVING DISTANCE 1, Davis Love III, 270.1, 2, Jore Sinders, 724.7, 3, Mac O'Grady, 274.4, 4 Frad Couples, 274.4, 5 Grep Norman, 721.3, A Poil Blackman, 721.4, 7 (Joris Norman, 721.4, 4 Frad Couples, 274.4, 5 Grep Norman, 721.4, 4 Frad Couples, 274.4, 5 Grep Norman, 721.4, 4 Frad Couples, 274.5, ORIVING PERCENTAGE IN PAIRWAY 1, Caving Peere, SD 2, David Edwards, 205.	California 12, 271. Sectile Sectaretta: Tony Woods, Ib, Piif (1, III: Dave Wymon, Ib, Stonford 12, 45); Mark Moors, db, Dighterra State 14, 364. Turnes Bay Buccasera: Ulmy Tetico- verda, db, Miomi, Fia, 11, 11; Ricky Reynolds, db, Washington State 12,36); Wilston Moos, Ra Miomi, Fia. 12, 501. Washington Redskins: Brian Dovis db, Ne- brasta (2, 28); Wolly Kieho, ch. Netre Dame	AMSTERDAM TEL: (0) 20-228261 LONDON Portman Escort Agency 67 Chilem Sweet, London Wi Tet: 465 3724 or 486 1158 All major credit cards occupied	ESCORT SERVICE IN NEW YORK TEL: 212-737 3291. London Student-Secretary ESCORT SERVICE Tal: 01 72727 47 ** ZURICH 558720 ** Private Tourism Guide Service Croft Carde Accepted	** Z U R I C H ** Top Eccert Service. Tel 01/417609 ** Z U R I C H **	cort Service, Tel: 723 9739 MEAN V.J.P. INTERNATIONAL E- cort Service. Tel: (372) 461125. MILAN EDCULSIVE multilinguol Ecort Service Tel: (372) 4611479 CARMELA London Ecort Service. Credit Cords Accepted. 243 (3307). CHARLENE GENEVA GUEDE service. Tel: 283-397.	VICE. Tel: 040/5534145, LONDON ONLY JAPANESE ESCORT Service. Tel: 01 370 0534. AMSTERDAM 2000 ESCORT Service Tel: (0) 22-91 1030 MUNICH - PRESTIGE - Multiinguol Escort Service. 089 / 580 6844. FRANKTURT - PETRA ESCORT & Trovel Service. Tel. 069 / 68 24 05 HEATHEROW/ GATWICK Escort Ser-
	ST.LOUIS-Sent Miles Lago, first bostman, to Louisville, American Association, Recalled John Morris, authender, from Louisville, COLLEGE BERRY-Named John Scholy boseball cooch	April 22 — N.Y. Islanders 2. Philodelphia 1 April 24 — Philodelphia 4, N.Y. Islanders 1 April 26 — Philodelphia 4, N.Y. Islanders 4 April 28 — N.Y. Islanders 2. Philodelphia 3 April 20 — Philodelphia at N.Y. Islanders E-May 2 — N.Y. Islanders 6 Philodelphia April 20 — Quebec 7, Mantraol 5 April 24 — Mantraol 5 April 24 — Mantraol 7, Quebec 2 April 28 — Mantraol 3, Gaebec 2 April 28 — Mantraol 3, Guebec 2 April 28 — Mantraol 3, Guebec 2 April 29 — Mantraol 3, Guebec 2 April 29 — Mantraol 3, Guebec 2 April 29 — Mantraol 3, Guebec 2 April 29 — Mantraol 3, Guebec 2 April 29 — Mantraol 3, Guebec 3 April 29 — Mantraol 4, Guebec 3 April 29 — Mantraol 4, Guebec 4, Mantraol CAMPBELL COMPERENCE	(Through April 25) SCORING 1, Bernhard Langer, 70,57, 2, Ben Crenshow, 70,29, 3 (IIe), Langer, 70,57, 2, Ben Crenshow, 70,29, 3 (IIe), Langer, 70,57, 4 (IIe), Tam Wortson and Rannie Black, 70,81, Greg Normon, 70,72, 8, Pour Asthmar, 70,5, 9 (IIe), Tam Wortson and Rannie Black, 70,88, AVERAGE ORIVING OISTANCE 1, Davis Love III, 77,81, 1, Jory Sindelor, 72/1, 3, Marc O'Grady, 2744, 4, Frid Couples, 1744, 5 Greg Norman, 277,1, 8, Phil Blackman, 72/1, 4, Curri Byrum, 271,1, 8, Mark Calcowecchie, 271,2 9, Oan Watson, 287,9, 10, Russ Cochrow, 24,5, OR IVING PERCEUNTAGE IN FAIRWAY 1, Calvin Peers, 150, 2, David Edwards, 565, 3, David Frast, 794, 4, Bab Mayphr, 795, 5, Mike Spiel, 74, 4, Tam Kike, 772,7, Larry Misz, 721.	California 12 371. Sentine Sectamenta: Torty Woods, tb, Piji (1, Wil: Deve Wymoru, tb, Storniord 12 45); Mark Moors, db, Dipatemen State 14 354, Tambo Bary Beccasera: Ulwar Testo- verde, qb, Miomi, Fie, 11, 11; Ricky Reynolds, db, Washington State 12,36); Winston Moss, Ra Miami, Fie, 12, 501. Weshington Redsking: Brian Dovis db, Ne- brasta (2,38); Wolly Kleine, of, Netre Dome (2,481; Tim Smith, rb, Taras, Tech 15, 117). Soccer EUROPEAN CHAMPIONSHIP	AMSTERDAM TBL: (0) 20-228261 LONDON Portmean Escort Agency 67 Chiltern Street, London W1 Tel: 486 3724 er 486 1158 All amjor credit cards accepted LONDON	ECORT SERVICE IN NEW YORK TEL: 212-737 3291. London Student-Secretary ESCORT SERVICE Tel: 01 72727 67 ** ZURICH 558720 **	** Z U R I C H ** Top Escart Service. Tel 01/41 76 09 ** Z U R I C H ** Coroline Escart Service. 11/2526174 * GENEVA * GINGER'S ESCORT SERVICE. 022/34 41 86	cort Service, Tel: 723 9739 MELAN V.J.P. INTERNATIONAL E- cort Service. Tel: (372) 461125. MILAN BCCLUSIVE multilinguol Eccert Service Tel: (372) 869 1479 CARMELLA Landon Eccert Service. Credit Cords Accepted. 243 (309). CHARLENE GENEVA GUIDE service. Tol: (83-397). PRANKPURT MUMBER ONE Eccert Service. Tel: 059784 48 75 or 84 48 76 LONDON GLOBAL ESCORT SERVICE Tel: 01 653 65971 8, 771 6299. LONDON KINGHTSEREDGE Scothalt	vcc. Tel: 040/5334145, LONDON ONLY JAPANESE ESCORT Service. Tel: 01 370 0834. AMSTERDAM 2000 ESCORT Service Tel: (0) 22-91 1030 MUNICH + RESTIGE • MeMinguol Escort Service. 101 069 / 68 24 05 RANNERWIT - PETRA ESCORT & Trovel Service. Tel: 069 / 68 24 05 MEATHROW/ GATWICK Escort Ser- vice. Credit conds. (01) 727 9838. MADRED IMPACT escort ond guide service. Additingual 251 41/2 LONDON ESCORT SERVICE. Tel: 927
	ST.LOUIS-Sent Mike Lapo, first bostemar, to Louisville, American Association, Recalled John Morris, autilitedider, from Louisville, COLLEGE BERRY-Named John Scholy bostooll cooch. The Global Newspaper.	April 22 — N.Y. Islanders 2. Philadelphia 1 April 24 — Philadelphia 4, N.Y. Islanders 1 April 26 — Philadelphia 4, N.Y. Islanders 1 April 28 — N.Y. Islanders 2. Philadelphia 3 April 29 — Philadelphia at N.Y. Islanders Adams Division Adams Division April 29 — Quebec 7, Mantreal 5 April 22 — Quebec 7, Mantreal 5 April 24 — Mantreal 3, Goebec 7 April 28 — Mantreal 3, Goebec 7 April 28 — Mantreal 3, Goebec 7 April 28 — Mantreal 3, Goebec 7 April 29 — Mantreal 3, Goebec 7 April 29 — Mantreal 3, Goebec 7 April 29 — Mantreal 3, Goebec 7 April 29 — Mantreal 3, Goebec 7 April 29 — Mantreal 3, Goebec 7 April 29 — Mantreal 4, Guebec 7 April 29 — Mantreal 4, Guebec 7 April 29 — Mantreal 4, Guebec 7 April 29 — Taronto 7, Detroil 2 April 21 — Taronto 4, Detroil 2	(Threads Aevil 25) SCORING 1, Bernhard Langer. 70.3, 2, Ben Crenshow, 70.29, 3 (16), Langer. 70.3, 2, Ben Crenshow, 70.29, 3 (16), Langer, 70.1, 2, Steven and Fred Couples, 70.5, 4, Devis Frest, 704.1, Greg Normon, 70.7, 2, Poul Azinger, 70.2, 9 (16), Toni Wertson and Rannie Black, 70.8, AVERAGE ORIVING DISTANCE 1, Davis Love III, 270.1, 2, Jose Sindeier, 724.7, 3, Mac O'Grady, 274.4, 4, Frad Couples, 274.4, 5 Greg Norman, 27.3, 4, Phil Blackmar, 721.4, 7 (Jan Wetson, 274.4, 4, Frad Couples, 274.4, 5 Greg Norman, 27.3, 4, Phil Blackmar, 274.5, ORIVING PERCENTAGE IN PAIRWAY 1, Caving Peere, SD, 2, David Edwards, 205. 3, David Fras., 774.4, Bab Murphy, 795.5, Mike Reid, .74.4, Ton Kiba, 772, 1, Larry Misa, 780.	California 12 371. Sentile Sectameta: Tony Woods. Ib. Pili (1, Wil: Dave Whenon, Ib. Stoniord 12 45); Mark Morro, db. Diploterra State 14 304. Tamas Bay Beccasera: Ulary Testa with the Bay Beccasera: Ulary Testa Washington State 12,36); Without Moss, Ri Miamil, Fia. 12, 501. Washington Redskins: Brian Davis db, Ne- brosto (2,20); Wolf Kieho, dr. Netro Domy (1,481; Tim Smith, rb. Taxas Tech 15 117). Soccer EUROPSAN CHANPIONSHIP Groue One Qualitying Albanka A Austria I	AMSTERDAM TEL: (0) 20-228261 LONDON Portmean Escort Agency 67 Children Street, Landon W1 Tel: 486 3724 or 486 1158 All ampler avail cards accepted LONDON KENSINGTON	ESCORT SERVICE IN NEW YORK TEL: 212-737 3291. London Student-Secretary ESCORT SERVICE Tel: 01 72727 47 ** ZURICH 558720 ** Private Touriss Guide Service Credit Card Acampted *** ** MADRID Gizmour Escut Service Tel: 257 90 02.	** Z U R I C H ** Top Escart Service. Tel 01/41 76 09 ** Z U R I C H ** Coroline Escart Service. 11/2526174 * GENEVA * GINGER'S ESCORT SERVICE. 022/34 41 86	cort Service, Tel: 723 9739 MELAN V.J.P. INTERNATIONAL E- cort Service. Tel: (372) 461125. MILAN BCCLUSIVE multilinguol Eccort Service Tel: (372) 869 1479 CARMELLA Landon, Eccort Service. Credit Cords Accepted: 243 0309. CHARLENE GENEVA GUIDE service. Tol: 283-397. PRANKFURT MUMBER ONE Escort Service. Tel: 089784 48 75 or 84 48 76. LONDON GLOBAL ESCORT SERVICE Tel: 01 653 6571 8771 8289 LONDON KUNGHTSERVICE Tol: 01 653 6971 8271 8284 LONDON KUNGHTSERVICE CONDON KINGHTSERVICE	vcc. Tai 040/533125. LONDON ONLY JAPANESE ESCORT Service Tet 01 370 US3. AMSTERDAM 2000 ESCORT Service Tet (0) 22-911030 MUNICH + FRESTIGE • MuNiinguol Escort Service. Tet 067 / 682 405 Trovel Service. Tet 067 / 682 405 MEATHROW/ GATWICK Escort Service. Techt Conde. (01) 727 9838 MADRED UMPACT escort and guide service. Adultingual. 251 41-22 LONDON ESCORT SERVICE. Tet: 937 6574.
	ST.LOUIS-Sent Miles Lago, first bostman, to Louisville, American Association, Recalled John Morris, authender, from Louisville, COLLEGE BERRY-Named John Scholy boseball cooch	April 22 — N.Y. Islanders 2. Philodelphia I April 24 — Philodelphia 4, N.Y. Islanders 1 April 26 — Philodelphia 4, N.Y. Islanders 1 April 28 — N.Y. Islanders 2. Philodelphia 7 April 29 — Philodelphia at N.Y. Islanders April 29 — Philodelphia at N.Y. Islanders April 20 — Quebec 3. Mantrad 1 April 20 — Quebec 3. Mantrad 3 April 29 — Quebec 3. Mantrad 3 April 29 — Mantrad 1. Quebec 2 April 29 — Mantrad 7. Guebec 2 April 29 — Mantrad 3 April 29 — Mantrad 3 April 29 — Mantrad 3 April 29 — Mantrad 3 April 29 — Mantrad 3 April 29 — Mantrad 3 April 29 — Mantrad 3 April 29 — Mantrad 3 April 29 — Mantrad 3 April 29 — Mantrad 3 April 20 — Taranta 7. Detroit 2 April 29 — Taranta 3. Detroit 2 April 29 — Detroit 4. Taranta 2 April 29 — Taranta 3. Detroit 2 April 29 — Taranta 3. Detroit 1 April 29 — Taranta 3. Detroit 1 April 29 — Taranta 3. Detroit 1 April 29 — Taranta 3. Detroit 1 April 29 — Taranta 3. Detroit 1 April 29 — Taranta 3. Detroit 1 April 29 — Taranta 3. Detroit 1 April 29 — Taranta 3. Detroit 1 April 29 — Taranta 3. Detroit 1 1071	(Through April 26) SCORING 1, Bornhard Longer, 70,53, 2, Ben Crenshow, M29, 3 lieb, Longer, 70,53, 2, Ben Crenshow, M29, 3 lieb, Longer, 70,54, Grey Normon, 70,72, 8, Pour Acting, 70,54, 9 (161, Tom Wortson and Rannie Black, 70,81, AUERAGE ORIVING OISTANCE 1, Davis Love III, 774,12, Jory Sindeler, 727,1 Mac O'Grady, 724,4, 4, Fried Cauples, 174,4, Grey Norman, 727,3, 4, Phil Blackman, 727,4, Mac O'Grady, 724,4, 4, Fried Cauples, 174,4, Curl Byrunn, 721,1, 8, Mark Calcuvecchia, 27,4, 5, Onn Welson, 287,8, UN Ruis Cochraw, 284,5, ORIVING PERCENTAGE IN FAIRWAY 1, Calvin Peers, 190, 2, David Edwards, 505, 2, David Frast, 74,4, Bab Murphin, 775,5, Mike and A, 4, Tom Kike, 772, 7, Ler ry Mise, 724, 4, John Antoniney, 778, 9, Hel Schlar, 774, 94, 24, Low A, Atom Kike, 772, 9, Hel Schlar, 774, 94, 24, Low Mathan 4, 70. GREENS (IN REGULATION	California (2, 37). Sentia Sectamica: Tony Woods, Ib, Pili (1, Ili: Dave Wenner, Ib, Stonford (2, 45); Mark Moors, db. Didatema State (4, 154). Turnisa Bay Buccasera: Ulary Testio- verda, db, Miomi, Filo, (1, 1); Ricky Reynolds, db. Woshington State (2, 36); Winston Moos, Ra Miomi, Filo, (2, 36). Washington Ridskins: Brian Dovis db, Ne- barasta (2, 26); Wolfy Kishna, dt, Netre Donne (3, 48); Tim Smith, rb, Taxas Tech (5, 1)17. Soccer EUROPEAN CHAMPIONSHIP Group One Qualitying	AMSTERDAM TBL: (0) 20-228261 LONDON Portmean Escort Agency 67 Chiltern Street, London W1 Tel: 486 3724 er 486 1158 All amjor credit cards accepted LONDON	ESCORT SERVICE IN NEW YORK TEL: 212-737 3291. London Student-Secretary ESCORT SERVICE Tel: 01 72727 47 ** ZURICH 558720 ** Priorte Tourism Guide Service Credit Cards Accepted *** ** MADRID Glamaur Escort Service. Tel: 259 90 02. GENEVA ESCORT	** Z U R I C H ** Top Escort Service. Tel 01/4176 09 ** Z U R I C H ** Cordine Escort Service. U1/2526174 * GENEVA * GINGER'S ESCORT SERVICE. 022/34 41 84 ROME CLUB EIROPE ESCORT & Conde Service. Tel 06/589 2004 or S87 1146 from 4 pm to 9:30 pm] KOEN DDDDEF. BOAM. ESSEN	cort Service, Tel: 723 9739 MELAN V.J.P. INTERNATIONAL E- cort Service. Tel: (372) 461125. MILAN EXCLUSIVE multiinguol Escort Service Tel: (372) 869 1479 CARMELLA Landon Escort Service. Credie Cords Accepted: 243 0307. CHARLENE GENEVA GUEF service. Tel: 283-397. CHARLENE GENEVA GUEF service. Tel: 283-397. CHARLENE GENEVA GUEF service. Tel: 053 56971 4 49 75 or 84 48 76. LONDON GLOBAL ESCORT SERVICE Tel: 0135 65971 4, 771 8259. LONDON RUGHTSEREDGE Scoptish- colid Escort Service. 01-584 7100 LONDON RUGHTSEREDGE Scoptish- colid Escort Service. 01-584 7100	vcc. Tel: 040/533145, LONDON ONLY JAPANESE ESCORT Service Tel: 01 370 0634. AMSTERDAM 2000 ESCORT Service Tel: (0) 22-911030 MUNICH + PRESTIGE • Multiinguol Escort Service. Tel: 069 / 68 24 05 Trovel Service. Tel: 069 / 68 24 05 MEATHROW/ GATWICK Escort Ser- vice. Credit cards. (01) 727 9858. MADRID IMPACT escort Ser- vice. Credit cards. (01) 727 9858. MADRID IMPACT escort Ser- vice. Credit cards. (01) 727 9858. MADRID IMPACT escort Ser- vice. Credit cards. (01) 727 9858. MADRID IMPACT escort Ser- LONDON ESCORT SERVICE. Tel: 937 6574. LONDON ESCORT AGENCY.
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Islanders Adams Division Adams Division April 20 — Quebec 3, Mantreal 5 April 22 — Quebec 3, Mantreal 5 April 24 — Mantreal 3, Guebec 2 April 26 — Mantreal 3, Guebec 2 April 26 — Mantreal 3, Guebec 2 April 26 — Mantreal 3, Guebec 2 April 27 — Mantreal 3, Guebec 2 April 28 — Mantreal 3, Guebec 2 April 29 — Mantreal 3, Guebec 2 April 29 — Mantreal 4 Guebec April 29 — Mantreal 7, Detroit 2 April 29 — Taronito 7, Detroit 2 April 25 — Detroit 4, Tarante 2 April 26 — Caronito 7, Detroit 2 April 27 — Taronito 3, Detroit 2 April 26 — Caronito 7, Detroit 2 April 27 — Taronito 7, Detroit 2 April 26 — Caronito 7, Detroit 2 April 27 — Taronito 7, Detroit 2 April 27 — Taronito 7, Detroit 2 April 27 — Taronito 7, Detroit 2 April 27 — Taronito 7, Detroit 2 April 27 — Taronito 7, Detroit 2 April 29 — Taronito 7, Detroit 2 April 29 — Taronito 7, Detroit 2 April 29 — Taronito 7, Detroit 2 April 29 — Taronito 6, Detroit 3 April 29 — Taronito 7, Detroit 3 April 29 — Taronito 7, Detroit 3 April 29 — Taronito 7, Detroit 3 April 29 — Taronito 7, Detroit 3 April 29 — Taronito 7, Detroit 3 April 29 — Taronito 7, Detroit 3 April 20 — Taronito 7, Detroit 3 April 20 — Taronito 7, Detroit 3 April 20 — Taronito 7, Detroit 3 April 20 — Taronito 7, Detroit 3 April 20 — Taronito 7, Detroit 3 April 20 — Taronito 7, Detroit 3 April 20 — Taronito 7, Detroit 3 April 20 — Taronito 4, Detroit 3 April 20 — Taronito 4, Detroit 3 April 20 — Taronito 4, Detroit 4, Detr	(Through April 26) SCORING 1, Bernhard Langer, 70,53, 2, Ben Crenchow, NJ29, 3 (IIE), Langir Wolding, Pavne Stewart and Frad Couples, 70,56, 4 Devid Free, 7041.7, Greg Narmon, 70,72, 8 Poul Azimen, 70,15, 9 (IIe), Tom Weison and Rannie Black, 70,80, MVERAGE DRIVING DISTANCE 1, Davis Lave III, 274.1, 2, Jose Sinder, 724.3, Aver AGE DRIVING DISTANCE 1, Davis Lave III, 274.1, 2, Jose Sinder, 724.3, Greg Narman, 273.4, Phil Blackmar, 274.4, 5, Greg Narman, 273.4, Phil Blackmar, 274.4, 7, Curl Byrum, 271.1, 8, Mark Colestvechik, 271.2, 9, Tom Weison, 269.9, ID, Ruez Ochman, 284.5, DRIVING PERCENTAGE IN PAIRWAY 1, Cassin Peers, 350, 2, David Edwards, 405, 3, David Freez, SND, 2, David Edwards, 405, 3, David Freez, SND, 2, David Edwards, 405, 3, David Freez, SND, 2, David Edwards, 405, 3, David Freez, SND, 2, David Edwards, 405, 3, David Freez, SND, 2, David Edwards, 405, 3, David Freez, SND, 2, David Edwards, 405, 3, David Freez, SND, 2, David Edwards, 405, 3, David Freez, SND, 2, David Edwards, 405, 3, David Freez, SND, 2, David Edwards, 405, 3, David Freez, SND, 2, David Edwards, 405, 3, David Freez, SND, 2, David Edwards, 405, 3, David Freez, SND, 2, David Edwards, 405, 3, David Freez, SND, 4, Bab Muyéhni, 795, 5, Mike 7, Bart Mathatiev, 772, 9, Hei Schleer, 774, 19, 1 Lied withor, 772, 7, Hei Schleer, 774, 19, 1 Mart McCumber, 735, 4, Rechord Zakid, 775, 5,	California (2, 27). Sentile Sectameta: Tony Woods, tb, Piji (1, Wit: Dave Whenon, tb, Stoniord (2, 45); Mark Alcoro, db, Dipatema State (4, 304). Tamas Bay Beccasera: Ulary Testic werds, eb, Mom, Fie, 11, 11; Ricky Reymolds, db, Washington State (2,36); Without Moss, Ri Miamil, Fie, 12, 50). Washington Ridskins: Briga Davis db, Ne- brastic (2, 20); Wolf Kiehbe, dr, Netro Dame (3, 48); Tim Smith, rb, Taxos Tech (5, 11); Soccer EUROPEAN CHANPIONSHIP Group Gar Qualitying Albanko & Austria (Group Four Qualitying Soviet Union 2, East, Germany Ø Group Four Qualitying	AMSTERDAM TEL: (0) 20-228261 LONDON Portman Escort Agency 67 Onliven Savet, Tel: 456 3724 or 486 1152 All analor avail cards compiled LONDON KENSINGTON ESCORT SERVICE 10 KENSINGTON	ESCORT SERVICE IN NEW YORK TEL: 212-737 3291. London Student-Secretary ESCORT SERVICE Tel: 01 72727 47 ** ZURICH 558720 ** Private Touriss Guide Service Credit Card Acampted *** ** MADRID Gizmour Escut Service Tel: 257 90 02.	** Z U R I C H ** Top Escart Service. 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	ST.LOUIS-Sent Mike Lapo, first bostemar, to Louisville, American Association, Recalled John Morris, autilitedider, from Louisville, COLLEGE BERRY-Named John Scholy bostooll cooch. The Global Newspaper.	April 22 — N.Y. Islanders 2. Philodelphia 1 April 24 — Philodelphia 4, N.Y. Islanders 1 April 26 — Philodelphia 4, N.Y. Islanders 1 April 28 — N.Y. Islanders 2. Philodelphia 7 April 29 — N.Y. Islanders 2. Philodelphia 7 April 20 — Philodelphia at N.Y. Islanders April 20 — Outbec 7, Mentrad 5 April 21 — Quebec 3, Mentrad 5 April 22 — Quebec 3, Mentrad 5 April 23 — Mantrad 1, Guebec 2 April 24 — Mantrad 1, Guebec 2 April 25 — Mantrad 1, Guebec 2 April 26 — Mantrad 1, Guebec 2 April 27 — Mantrad 1, Guebec 2 April 28 — Mantrad 1, Guebec 2 April 29 — Mantrad 1, Guebec 2 April 29 — Mantrad 1, Guebec 2 April 29 — Mantrad 1, Guebec 2 April 29 — Mantrad 1, Guebec 2 April 29 — Mantrad 1, Guebec 3 April 29 — Toronto 1, Detroit 2 April 29 — Toronto 7, Detroit 2 April 29 — Toronto 7, Detroit 9 April 29 — Toronto 10 Cetrosi x-May 1 — Detroit 0 Cetrosi x-May 1 — Detroit 0 Toronto 1 x-May 1 — Detroit 0 April 9 X-May 5 — Toronto 1, Detroit 1 X-May 1 — Detroit 0 April 1	(Through April 26) SCORING 1, Bernhard Langer, 70,53, 2, Ben Crenshow, NJ29, 3 (18c), Langer, 70,53, 2, Ben Crenshow, NJ29, 3 (18c), Langer, 70,53, 4 Grey Normon, 70,72, 8, Poul Azinger, 70,15, 9 (18c), Tom Wotson and Rannie Black, 70,18, March Wotson and Rannie Black, 70,18, March Wotson and Rannie Black, 70,18, March Wotson and Rannie Black, 70,18, March Wotson, 72, 4, Poul Angel Gardin, 72, 20, 4, Poul Blackinger, 72,17, March Wotson, 72, 4, Phil Blackinger, 72,14, 7, Curl Byrum, 271,1, 8, Mark Calcovecchia, 271,2 9, Tom Wotson, 724, 4, Fried Couples, 174, 7, Curl Byrum, 271,1, 8, Mark Calcovecchia, 271,2 9, Tom Wotson, 724, 9, Phil Blackinger, 72,4, 7, Carl Byrum, 271,1, 8, Mark Calcovecchia, 271,2 9, Tom Wotson, 724, 9, Phil Black, 73,5, Mike Reid, 74, 4, Tom Kite, 772, 7, Larry Misz, 732, 8, John Asbadter, 728, 9, Hei Schler, 734, 9, 7 (ad with As). GREENS (H REGULATION 1, Hei Sution, 724, 2, Tom Woison, 747, 5, Mark & Cumber, 715, 4, Rehing Calcol, 77, 5,	California (2, 27). Sectile Sectameta: Tony Woods, tb, Piji (1, Ni): Dove Whenon, tb, Stoniord (2, 45); Mark Moaro, db, Okjahema State (4, 304). Tamas Bay Beccasera: Ulary Testid with the Bay Beccasera: Ulary Testid Washington State (2,36); Without Moas, Ri Miamil, File, 12, 50). Washington State (2,36); Without Moas, Ri Miamil, File, 12, 50). Washington Redskins: Brian Dovis db, Ne- brastia (2, 201; Wolf Kieho, dr, Nehro Dome (3, 481; Tim Smith, rb, Taxas Tech (5, 11)). Soccer EUROPEAN CHANPIONSHIP Group One Qualitying Albanto & Austria I Group Tour Qualitying Soviet Union 2, East, Germany & Group Four Qualitying Turkey & England &	AMSTERDAM TEL: (0) 20-238261 LONDON Portiman Escort Agency 67 Onlivern Saver, London Wit, Tel: 486 3724 or 486 1158 All major avait cards accupited LONDON KENSINGTON ESCORT SERVICE 10 KENSINGTON OLUBON TEL: 937 9136 OR 937 9133 All major avait cards accepted	ESCORT SERVICE IN NEW YORK TEL: 212-737 3291. London Student-Secretary ESCORT SERVICE Tel: 01 72727 47 ** ZURICH 558720 ** Priorte Tourism Guide Service Credit Cards Accepted *** ** MADRID Glamaur Escort Service. Tel: 259 90 02. GENEVA ESCORT	** Z U R I C H ** Top Escort Service. Tel 01/4176 09 ** Z U R I C H ** Cordine Escort Service. U1/2526174 * GENEVA * GINGER'S ESCORT SERVICE. 022/34 41 84 ROME CLUB EIROPE ESCORT & Conde Service. Tel 06/589 2004 or S87 1146 from 4 pm to 9:30 pm] KOEN DDDDEF. BOAM. ESSEN	cort Service, Tel: 723 9739 MELAN V.J.P. INTERNATIONAL E- cort Service. Tel (372) 461125. MILAN EXCLUSIVE multilinguol Escort Service Tel: (372) 869 1479 CARMELLA Landon Escort Service. Credit Cords Accepted: 243 0307 CHARLENE GENEVA GUIDE service. Tel: 283-397 CHARLENE GENEVA GUIDE service. Tel: 059/764 48 75 or 84 48 76. LONDON GLOBAL ESCORT SERVICE Tel: 0581 1679. SOMME FRENCH speaking ESC Escort Service. Tel. London: 01 773 1117.	vcc. Tal: 040/533145, LONDON ONLY JAPANESE ESCORT Service. Tet 01 370 0334. AMSTERDAM 2000 ESCORT Service Tet (0) 20201030 MUNICH - PRESTIGE - Multinguol Escort Service. 089 / 580 6844. RANKRURT - PETRA ESCORT & Trovel Service. Tal. 069 / 68 24 05 HEATHEOW/ GATWICK Escort Ser- vice. Credit conds. (01) 727 9858. MADRID IMPACT escort and guide service. Multinguol 281 4142 LONDON ESCORT SERVICE. Tal: 937 6574. LONDON ESCORT AGENCY. Tal: 935 5357.

Vines vs. Fast Trains in Vouvray

ART BUCHWALD

Ah, the Fees, the Fees

WASHINGTON - Two law-yers were talking to each oth-aco man. "We have a lifetime of er at the next table. One was wear- legal work staring us in the face and ing a fire chief's hat, so I assumed we're not letting it go down the he worked for Texaco. The other drain because you people will settle was putting Pennzoil on his salad. for less than \$11 billion to cover the The Pennzoil man said, "I feel pain and anguish Texaco caused like \$11 billion." The Texaco man took a swig of

wine and replied. "You don't have firm I welcome your lawsuit and to rub it in. You know you'll never see the money. We've gone into bankrupt-CY.

Page 24

Page 22

ACROS.

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"Great," said the Pennzoil man. "That means we're going to have to sue you for it.]

Buchwald was wondering how we were going to get some additional fees after the original suit was settled." We're counting on Pennzoil su-

scarfs 5 Opposite middle of ing us. With that suit and our fees ship's side 10 Farewell, 1 for bankruptcy, every partner in my law firm will be able to send his kid to college."

(m The Pennzoil man admonished, Lawyers shouldn't become rich on

16 Author Ludw 17 Creamy liligation. Their joh is to serve the cocktails 19 Baker's flute client at the least possible cost." "I'll drink to that," the Texaco 20 High-be -*** man chuckled as he drank directly wooden 21 Low, lig from the wine bottle.

"I wouldn't be too happy about carriag 23 Comerc the way things are going. My Penn- clared. 24 Sheriff zoil clients are talking about settling out of court. If that happens 25 Basketi sho1 28 Warp-k we can both sell our houses in Easthampton." fabric

The Texaco man looked shocked. "You can't let them settle itself." " the Pennzoil man comout of court, That would make mented, Pennzoil look chicken throughout the free oil world."

"If they want to settle I have no choice." "If you don't sue us then we are

£5.9 Million Paid for Books

The Astronated Press LONDON - A collection of books about plants and flowers formed by Robert de Belder, an Amsterdam diamond merchant, reyour fees?" alized £5.910,465 (about \$9.8 million) in two evening sales complet-

ed on Tuesday, Sotheby's auction house reported.

YOU. "On behalf of everyone in my

will set aside the next five years to take depositions. "Good. We'll hire 20 more law-

yers to work on the appeal just in case we lose in court," the Texaco man said. "Boy it's great to be on the losing side of a multibilliondollar lawsuit."

The Pennzoil man retorted, "It's great to be on any side of a billiondollar suit. What I would like to do is take this one to the Supreme Court. Then I could buy a new boat I've got my eye on."

vineyards.

"If we can take it to the Court of Appeals I'll be able to purchase that chalet in Aspen."

The Pennzoil man asked, "Suppose the judge throws the suit out of court because it has no merit. Where does that leave us?" "We'll sue him,"

"We can't sue a judge. But we can do the next best thing - fight the thousands of unhappy stockholders who are lined up ready to sue Texaco and Pennzoil (or screwing up. We'll be in court until the year 2001." the Penazoil man de-

"You make it sound so good I think I'll buy a private airplane." "There is an old saying in our profession: 'When you have a sick rich client, a private plane pays for

"When this case started several years ago I was so sure we would settle out of court I figured I would only make enough on it to buy a home in Great Neck," said the Texaco lawyer. "Little did I dream I

could buy the Trump Tower." I felt the same way. Winning isn't everything in this case. The big money is coming in now that Texaco won't pay the \$11 hillion." The Texaco man inquired. What are you going to do with

Montana, was purchased by Theodore Horovitz, a Swiss gem merchant: The same thing any struggling professional sources say the intended recipient is the Sultan of Brunei. corporation lawyer would do. I'm The underbidder was Lisa Moussaieff of London Hilton Jewellers. going to buy a sunflower painting cent yan Goah "

posed to progress." Allias said agriculture and the National In-recently as he paced through his stilute of Wine Appellauons, By Steven Greenhouse New York Times Service TOUVRAY, France - It is dank cave, which stores 60,000 France's regulatory body for the gentlest time of year here. bottles of Vouvray. "We're just

as the Loire flows by at an escar- opposed to progress when it got's pace and the sun nourishes clashes with the patrimony of the budding vineyards. France." But in recent years this Iran-Railroad officials are quick to quility has been shattered by a reply that France cannot live on

hattle that has pitted old France. patrimony alone. Indeed. forthe enchanting land of vineyards ward-looking Frenchmen are and chateaux, against new proud of nothing so much as their France, the enterprising country TGV, which made its debut in that boasts of supersonic Con-1981 and travels the 285 miles cordes and high-speed trains. from Paris to Lyons in just two

The hostilities began a few hours. years ago when the French na-The even faster TGV planned uonal railroad system announced for Paris to Tours, via Vouvray, is plans to build a new route for its part of a \$1.5 billion effort to Train à Grande Vitesse (TGV) bring high-speed train service to through tiny Vouvray and its France's Atlanuc Coast, Before

heading on to Bordeaux, the "There have been vineyards TGV will cover the 150 miles here for over 500 years," said Phifrom Paris to Tours in 56 minlippe Brisebarre, whose sunutes, a trip that now averages two drenched vineyard overlooks this hours. It is expected to hit the town of 2.700 alongside the Loire. magical 300 kilometer per hour "You can't run the TGV through threshold, or 186 miles an hour.

a spot like this." France's railroad system, of Both President François Mitcourse, disagreed, so Brisebarre terrand, a socialist, and Prime and 150 other producers of Vouv- Minister Jacques Chirac, a conray's renowned white wine began servative, have hailed the idea of a series of demonstrations: They a TGV to the Atlantic. What is picketed io Vouvray's tiny more, officials in Tours, a halfsquare, they protested at the rail- dozen miles from Vouvray, are road's headquarters, and they sat pushing for the TGV because it on the tracks to block trains going to nearby Tours, 150 miles (240 Loire Valley.

kilometers) southwest of Paris. Vouvray's winegrowers have They made so much noise that had more than the slogan of patone of them. Daniel Allias, was rimony on their side. Under invited to appear on national France's arcane wine laws, Vouvtelevision to debate the president ray's vines must be left unof the state-owned railroad.

By Source Melikian

International Herald Tribune

times the previous record per carat.

RED diamond weighing slightly less than one carat was sold in New A York Tuesday for \$880,000, or \$926,000 per carat, more than seven price."

In the same sale, a "purple-pink" diamond weighing 0.59 carats went

The 0.95-carat red diamond, which came from a private estate in

up to \$148,000, or \$251,000 per carat, paid by William Goldberg, a New

May 1980. The auction, at Christie's, totaled \$14,8 million,

stilute of Wine Appellations, wine, grant an exception. Not surprisingly, those oeao-

philes refused to allow the railroad to trample on Vouvray's vineyards.

Railroad officials decided to build a tunnel which comes within 60 yards (55 meters) of some caves through one of Vouvray's hills

But the winegrowers howled at this, too. They feared that the vibrations from the subterranean trains would damage the wine in

the caves their wine-making ancestors dug into the hills. The railroad has nevertheless plunged ahead with its tunnel,

The railroad told the growers that the vibrations from the 30 trains that will pass each day, starting in 1990, will not burt their wines. To reassure the growers, the railroad asked the regional laboratory of wine analysis to conduct a study

on the vibrations' effect. The laboratory has finished its report, but the railroad refuses to make it public. Railroad officials say the study found that the wine would be safe, hut since the report is being kept under wraps, pushing for the TGV because it the winegrowers suspect the re-will funnel more tourists into the port concluded otherwise. Secking to assuage Vouvrav's

anxietics, the railroad has agreed to put an anti-vibration rubber cushion under the tracks in the tunnel.

between Moussaleff and Horovitz.

For Brisebarre, whose caves touched by all government con- are 100 yards from the tunnel, he We viticulturists aren't op- struction unless the minister of remains nervous. "The railroad

The red diamond is minute, smaller than a pea. When Curiel opened

the bidding, Eddy Elzas, an Antwerp-based dealer in color diamonds, shouted, "\$275.000." David Gol, another Geneva merchant, snapped

These prices are on a level with the craziest figures offered in April at the Windsor sale. With a major difference: There was no Windsor

مرجعها المرجع والمرجع من المرجع المرجع المرجع المرجع المرجع المرجع المرجع المرجع المرجع المرجع المرجع المرجع ا المرجع المرجع المرجع المرجع المرجع المرجع المرجع المرجع المرجع المرجع المرجع المرجع المرجع المرجع المرجع المرجع

Crane at site of tunnel.

says the vibrations won't be very severe and won't hurt our wine," he said. "I don't usually agree with them, but this time I hope they're right."

mother of eight children, and publish the book by the Polish is tress already had twins sons, Matthew and Sacha, 17, and another son, Fletcher, 11, with the conductor-composer André Previn during their marriage. She adopted two Vietnamese children, Lark Song, 13, and Summer Song, 12, and two Korean children, Soon-Yi, 15, and Misha, 8. In 1985, she adopted a boy, Dillon, who is now 2.

In New York, the violinist ltzbak Periman got decked out in a blond wig, dress and matching scarf for a birthday skil honoring Dorothy DeLay, the 70-year-old instructor who taught him and many other concert performers. DeLay watched Periman along with some of her other well-known students, including Shlomo Mintz, Cho-Liang Lin, Mi Dori and Paul Rosen-thal. "I think it feels good to have me around, like a rabbit's font, but they do it all themselves. As everybody does," she said. In Monday's spoof, Perlman tutored a series of mediocre pupils using DeLay's mannerisms and ber pet phrases 'sugar plum" and "sweetie."

The Tate Gallery on Tuesday re-

ceived a large cash donation that will enable it to pay £2.9 million (about \$4.5 million) to buy a major painting by John Constable. The Clore Foundation, using the legacy of Sir Charles Clore, gave the art museum £430,000 toward the purchase of the picture of the opening say so in print, that it might go as high as \$250,000, less than one-third of the price it realized. Curiel said afterwards: "I do not think that either the painting was offered to the muse-buyer or the underbidder knew themselves that they would be paying that un by Betty Sheldon, who inherit-

ed it from the Massey-Ferguson tractor family. If the appeal had failed the picture would have been auctioned and probably gone York diamond wholesaler, for his private collection. The highest previous record for any diamond in any quality stood at \$127,000 per carat, paid in May 1980. The auction, at Christie's, totaled \$14.8 million.

waving Japanese in Tokyo as he, celebrated his 86th birthday and 61st year on the throne. Accompa-nied by Empress Nagako, 84, and other family members, Hirohito made three 14-minute appearances, Jerzy Urban, the chief Polish down from the usual four because glamour. These are market prices paid by hard-nosed professionals and, government spokesman, on Tues-Concerning the red diamond, François Curiel, Christie's diamond as such of considerably greater significance to the future of the auction day criticized the publication of of his age, to greet about 46,000

New York.

and the second second second second	ry minent full bog	" expert and he	ad of the jewelry department,	thought, although he did not	market		Lech Walesa	s antobiography in people	2
BIRTHDAY GREETINGS	REAL ESTATE FOR SALE	זד	NTERN	ATION	AT CTA	SSIFIE	D	EMPLOYMENT	EMPLOYMENT
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Record Price for 'Minute' Red Diamond

Woody Allen, 51, are expecting bor leader. Urban ridiculed what their first baby, the New York Dai- he called the "political campaign" ly News reported. Farrow and Allen, who are not married, began in the West as "funny, just like their professional association in some of Mr. Walesa's remarks are 1982 when Farrow made "A Mid- lunny." The book's French-lansummer Night's Sex Comedy" with guage edition weat on sale Thurs-the actor-director-writer. The ac-day. Searchers in Maine found a hn.

Baby for Woody & Mi Min Farrow, 41, already the France and said Poland when

PEOPLE

п

man bone they say may prove two French avialion pioneers beal Charles Lindbergh across the Atlantic in 1927 - only to die in a crash in Maine. Crews Tuesday found a bone near the spot where the plane, the L'Oiseau Blanc (The White Bird), is believed to have gone down in May 1927, shorty before Charles Lindbergh's historic flight from New York to Paris. The White Bird was a large biplane that left France that May bound for New York. Charles Nungesser, the pilot, and François Coli, the navigator, were seeking the \$25,000 prize that Lindbergh collected just 12 days later from a French aeronautical society. Richard Gillespie, director of the group searching for the plane, quoted the medical ex-aminer, Dr. Karl Larsen of East Machias, as saying the bone found Tuesday appeared to be a human Ubia, or shin bone. He said d bone was cracked in a way that? would indicate a hard shock at or after death. "He said the crack couldn't have happened in life because there was no sign of healing." Gillespie said. "He also said it ap-peared that the bone was quite old." The group of 10 searchers found the bone as they hunted through dense underbrush in a forest north of Machias. The site is not far from Second Lake, where the

searchers believe the two fliers were

trying to land after flying nonstop

from France in an attempt to reach

Emperor Hirohito emerged from

his usual sectusion Wednesday to

greet thousands of cheering, flag-

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